

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
FOR THE PERIOD ENDING  
11/30/2020 (Unaudited)



<b>FUND 100 General Fund</b>	<b>11/30/2020 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Taxation	20,486,333	\$ 29,327,000	\$ (8,840,667)	70%
Licenses and Permits	630,298	\$ 2,600,194	\$ (1,969,896)	24%
General Government	72,826	\$ 925,922	\$ (853,096)	8%
Fines & Forfeitures	168,071	\$ 1,105,488	\$ (937,417)	15%
Miscellaneous Revenue	603,319	\$ 972,785	\$ (369,466)	62%
Other Financing Sources	4,075,913	\$ 13,248,856	\$ (9,172,943)	31%
<b>Total Revenue</b>	<b>\$ 26,036,760</b>	<b>\$ 48,180,245</b>	<b>\$ (22,143,486)</b>	<b>54%</b>
<b>EXPENDITURES</b>				
Personal Service and Emp Benefit	12,502,710	34,920,403	\$ (22,417,693)	36%
Purchased Service	1,071,797	4,679,413	\$ (3,607,616)	23%
Supplies	261,194	1,347,311	\$ (1,086,117)	19%
Capital Outlays	0	\$ -	\$ -	0%
Indirect Cost	604,943	\$ 1,463,691	\$ (858,748)	41%
Other Cost	1,119,597	1,612,550	\$ (492,953)	69%
Debt Service	233,281	\$ 678,016	\$ (444,735)	34%
Other Financing Uses	1,247,108	\$ 3,445,494	\$ (2,198,386)	36%
<b>Total Expenditures</b>	<b>\$ 17,040,632</b>	<b>\$ 48,146,878</b>	<b>\$ (31,106,246)</b>	<b>35%</b>
<b>Excess of Revenue (Expenditures)</b>	<b>\$ 8,996,128</b>	<b>\$ 33,367</b>	<b>\$ 8,962,761</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
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<b>FUND 505 Water &amp; Sewer Fund</b>	<b>11/30/2020 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Water & Sewer System	\$ 4,928,728	\$ 12,335,915	\$ (7,407,187)	40%
Sewer linked to Water	3,232,969	8,253,405	\$ (5,020,436)	39%
General Government	427,569	6,929,690	\$ (6,502,121)	6%
<b>Total Revenue</b>	<b>\$ 8,589,266</b>	<b>\$ 27,519,010</b>	<b>\$ (18,929,744)</b>	<b>31%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 1,658,353	3,867,569	\$ (2,209,216)	43%
Purchases Service	1,478,159	6,001,500	\$ (4,523,341)	25%
Supplies	210,465	826,980	\$ (616,515)	25%
Capital Outlays	1,013,082	5,832,143	\$ (4,819,061)	17%
Indirect Cost Allocation	1,824,957	4,379,897	\$ (2,554,940)	42%
Other Cost	544	74,000	\$ (73,456)	1%
Debt Service	697,816	3,920,921	\$ (3,223,105)	18%
Other Financing Uses	1,072,149	2,575,000	\$ (1,502,851)	42%
<b>Total Expenses</b>	<b>\$ 7,955,525</b>	<b>\$ 27,478,010</b>	<b>\$ (19,522,485)</b>	<b>29%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 633,740</b>	<b>\$ 41,000</b>	<b>\$ 592,740</b>	

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FUND 510 Electric	11/30/2020 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
<b>REVENUE</b>				
Electric System	\$ 17,208,507	\$ 43,060,466	\$ (25,851,959)	40%
General Government	\$ 2,736,861	\$ 5,549,182	\$ (2,812,321)	49%
Miscellaneous Revenue	\$ 7,693	\$ 637,500	\$ (629,807)	1%
<b>Total Revenue</b>	<b>\$ 19,953,061</b>	<b>\$ 49,247,148</b>	<b>\$ (29,294,087)</b>	<b>41%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 1,337,302	3,088,862	\$ (1,751,560)	43%
Purchases Service	\$ 218,198	1,131,750	\$ (913,552)	19%
Supplies	\$ 120,730	488,100	\$ (367,370)	25%
Capital Outlays	\$ 1,177,079	3,245,000	\$ (2,067,921)	36%
Indirect Cost Allocation	\$ 1,735,143	4,156,342	\$ (2,421,199)	42%
Other Cost	\$ 200,523	400,000	\$ (199,477)	50%
Debt Service	\$ -	81,540.00	\$ 81,540	0%
Other Financing Uses	\$ 1,179,970	\$ 2,850,094	\$ 1,670,124	41%
Wholesale Power Purchase	\$ 13,702,811	\$ 31,828,822	\$ 18,126,011	43%
<b>Total Expenses</b>	<b>\$ 19,671,755</b>	<b>\$ 47,270,510</b>	<b>\$ (27,598,755)</b>	<b>42%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 281,305</b>	<b>\$ 1,976,638</b>	<b>\$ (1,695,333)</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
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<b>FUND 520 Storm Water Utility Fund</b>	<b>11/30/2020 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Storm Water	\$ 1,938,919	\$ 2,800,000	\$ (861,081)	69%
Other Financing Sources		\$ -	\$ -	0%
<b>Total Revenue</b>	<b>\$ 1,938,919</b>	<b>\$ 2,800,000</b>	<b>\$ (861,081)</b>	<b>69%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 177,477	430,041	\$ (252,564)	41%
Purchases Service	\$ 38,908	640,450	\$ (601,542)	6%
Supplies	\$ 1,378	5,200	\$ (3,822)	26%
Capital Outlays	\$ -	1,090,000	\$ (1,090,000)	0%
Indirect Cost Allocation	\$ 95,114	\$ 228,273	\$ (133,159)	42%
Other Cost	\$ -	\$ -	\$ -	0%
Debt Service	\$ -	\$ 235,854	\$ (235,854)	0%
Other Financing Uses	\$ 52,545	\$ 126,108	\$ (73,563)	42%
<b>Total Expenses</b>	<b>\$ 365,422</b>	<b>\$ 2,755,926</b>	<b>\$ (2,390,504)</b>	<b>13%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 1,573,496</b>	<b>\$ 44,074</b>	<b>\$ 1,529,422</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
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11/30/2020 (Unaudited)



FUND 540 Solid Waste Fund	11/30/2020 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
<b>REVENUE</b>				
Sewer Linked to Water	\$ -	\$ 225,200	\$ (225,200)	0%
General Government	\$ 225,295	\$ 1,419,000	\$ (1,193,705)	16%
Garbage Sanitation	\$ 1,665,209	\$ 4,601,500	\$ (2,936,291)	36%
Miscellaneous Revenue	\$ 1,246	\$ -	\$ 1,246	0%
Other Financing Sources	\$ -	\$ -	\$ -	0%
<b>Total Revenue</b>	<b>\$ 1,891,750</b>	<b>\$ 6,245,700</b>	<b>\$ (4,353,950)</b>	<b>30%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 694,746	1,833,161	\$ (1,138,415)	38%
Purchases Service	\$ 632,306	1,265,650	\$ (633,344)	50%
Supplies	\$ 5,524	30,700	\$ (25,176)	18%
Capital Outlays	\$ 25,088	125,000	\$ (99,912)	20%
Indirect Cost Allocation	\$ 328,221	787,729	\$ (459,509)	42%
Other Cost	\$ (556)	-	\$ (556)	0%
Debt Service	\$ -	246,366	\$ (246,366)	0%
Other Financing Uses	\$ 687,320	1,678,572	\$ (991,252)	41%
<b>Total Expenses</b>	<b>\$ 2,372,648</b>	<b>\$ 5,967,178</b>	<b>\$ (3,594,530)</b>	<b>40%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ (480,899)</b>	<b>\$ 278,522</b>	<b>\$ (759,421)</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
FOR THE PERIOD ENDING  
11/30/2020 (Unaudited)



<b>FUND 365 PUBLIC WORKS/TSPLOST</b>	<b>11/30/2020 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Intergovernmental Revenue	\$ 2,668,781	5,585,555.00	\$ (2,916,774)	48%
Investment Income		\$ 4,500	\$ (4,500)	0%
Other Financing Sources	\$ -	\$ 3,511,623	\$ (3,511,623)	0%
<b>Total Revenue</b>	<b>\$ 2,668,781</b>	<b>\$ 9,101,678</b>	<b>\$ (6,432,897)</b>	<b>29%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ -	\$ -	\$ -	0%
Purchases Service	\$ -	180,000	\$ (180,000)	0%
Supplies	\$ -	-	\$ -	0%
Capital Outlays	\$ 2,272,961	8,917,178	\$ (6,644,217)	25%
Indirect Cost Allocation	\$ -	\$ -	\$ -	0%
Other Financing Uses	\$ -	\$ -	\$ -	0%
<b>Total Expenses</b>	<b>\$ 2,272,961</b>	<b>\$ 9,097,178</b>	<b>\$ (6,824,217)</b>	<b>25%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 395,820</b>	<b>\$ 4,500</b>	<b>\$ 391,320</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
FOR THE PERIOD ENDING  
11/30/2020 (Unaudited)



FUND 375 50 WORST PROPERTIES	11/30/2020 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
<b>REVENUE</b>				
Other Financing Sources	\$ 208,333	\$ 360,000	\$ (151,667)	58%
Miscellaneous Revenue	\$ 31,480	\$ 75,000	\$ (43,520)	42%
<b>Total Revenue</b>	<b>\$ 239,813</b>	<b>\$ 435,000</b>	<b>\$ (195,187)</b>	<b>55%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 67,789	\$ 92,279	\$ (24,490)	73%
Purchases Service	\$ 115,038	\$ 255,250	\$ (140,212)	45%
Supplies	\$ 3,767	\$ 17,000	\$ (13,233)	22%
Capital Outlays	\$ -	\$ -	\$ -	0%
Indirect Cost Allocation	\$ -	\$ -	\$ -	0%
Other Financing Uses	\$ -	\$ 5,440	\$ (5,440)	0%
<b>Total Expenses</b>	<b>\$ 186,594</b>	<b>\$ 369,969</b>	<b>\$ (183,375)</b>	<b>50%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 53,219</b>	<b>\$ 65,031</b>	<b>\$ (11,812)</b>	

CITY OF EAST POINT  
STATEMENT OF REVENUES & EXPENDITURES ALL FUNDS  
FOR THE PERIOD ENDING  
11/30/2020 (Unaudited)



ACCOUNT DESCRIPTION	Nov-21 Current Month	Nov-20 Prior Year Month	FY 2021 Current YTD Actual	FY 2021 Current Budget	Variance Current Yr - Current Budget	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
General Fund	13,052,075	9,994,764	26,036,760	48,180,245	22,143,485	25,996,003	48,148,057
Condemned Fund	-	107,795	65,705	410,600	344,895	112,910	400,400
E-911 Fund	98,610	51,410	717,439	1,733,320	1,015,881	495,108	1,576,020
Restricted Grants Fund	147,843	-	2,111,557	13,258,126	11,146,569	188,870	16,357,111
Grants Fund	94	-	76,180	361,820	285,640	-	402,565
Spec. Rev Bond-TAD2015	1,202,287	1,920,115	1,207,040	3,807,000	2,599,960	2,764,940	3,707,000
Hotel/Motel Fund	197,522	464,577	939,988	5,474,475	4,534,487	2,225,439	5,200,000
TAD Corridors Fund	349,734	9,748	420,006	88,500	(331,506)	17,690	177,000
Government Center	-	116,144	-	6,724,507	6,724,507	441,747	1,220,000
Cap Project Fund (GG)	-	-	-	4,600,078	4,600,078	-	3,725,811
TSPLOST	580,653	532,113	2,668,781	9,101,678	6,432,897	2,644,866	9,662,081
50 Worst Properties	52,127	61,150	239,813	435,000	195,187	290,772	480,000
City Hall	272,863	3,934	545,856	725,000	179,144	27,157	-
Water & Sewer Fund	1,588,976	1,667,234	8,589,266	27,519,010	18,929,744	9,397,648	26,658,700
Electric	3,099,194	3,655,252	19,953,061	49,247,148	29,294,087	22,193,736	51,360,800
Storm Water Utility Fund	1,595,788	1,302,350	1,938,919	2,800,000	861,081	1,772,508	2,736,632
Solid Waste Fund	332,338	381,707	1,891,750	6,245,700	4,353,950	1,936,217	5,893,310
<b>REVENUE</b>	<b>\$ 22,570,102</b>	<b>\$ 20,268,293</b>	<b>\$ 67,402,121</b>	<b>\$ 180,712,207</b>	<b>\$ 113,310,086</b>	<b>\$ 70,505,612</b>	<b>\$ 177,705,487</b>
General Fund	3,083,454	4,237,042	17,040,632	48,146,878	31,106,246	16,536,931	47,393,372
Condemned Fund	7,139	18,506	47,022	405,000	357,978	88,338.96	246,474
E-911 Fund	78,262	132,253	452,102	1,656,860	1,204,758	463,545.04	1,433,179
Restricted Grants Fund	289,654	2,180	1,558,328	11,667,690	10,109,362	439,676.18	15,656,910
Grants Fund	724	597	54,383	482,521	428,138	22,997.70	402,565
Spec. Rev Bond-TAD2015	-	-	2,467,455	2,863,500	396,045	2,729,312.50	2,863,500
Hotel/Motel Fund	93,477	364,807	634,044	5,474,475	4,840,431	1,546,876.39	4,795,000
TAD Corridors Fund	-	-	33,750	64,500	30,750	33,750.00	62,800
Government Center	-	-	-	6,724,507	6,724,507	0.00	3,500,000
Cap Project Fund (GG)	22,513	456,040	483,601	4,643,808	4,160,207	1,226,875.37	12,481,014
TSPLOST	10,951	7,670	2,272,961	9,097,178	6,824,217	557,502.49	9,658,081
50 Worst Properties	30,594	46,291	186,594	369,969	183,375	189,364.97	522,549
City Hall	-	-	545,725	725,000	179,275	1,013,213.50	648,726
Water & Sewer Fund	1,342,114	1,738,593	7,955,525	27,478,010	19,522,485	9,415,198.94	32,058,610
Electric	3,416,644	3,761,520	19,671,755	47,270,510	27,598,755	19,250,561.66	51,878,696
Storm Water Utility Fund	85,788	108,094	365,422	2,755,926	2,390,504	658,457.90	4,225,548
Solid Waste Fund	502,017	532,568	2,372,648	5,967,178	3,594,530	2,470,112.47	6,172,383
<b>EXPENDITURE</b>	<b>\$ 8,963,331</b>	<b>\$ 11,406,160</b>	<b>\$ 56,141,949</b>	<b>\$ 175,793,510</b>	<b>\$ 119,651,561</b>	<b>\$ 56,642,715</b>	<b>\$ 193,999,407</b>
<b>Excess Revenues (Expenditures)</b>	<b>\$ 13,606,771</b>	<b>\$ 8,862,133</b>	<b>\$ 11,260,172</b>	<b>\$ 4,918,697</b>	<b>\$ (6,341,474)</b>	<b>\$ 13,862,897</b>	<b>\$ (16,293,920)</b>



CITY OF EAST POINT  
 BUDGET TO ACTUAL  
 GENERAL FUND EXPENDITURES  
 11/30/2020 (Unaudited)



ACCOUNT DESCRIPTION	Nov-21 Current Month Actuals	Nov-20 Prior Month Actuals	FY 2021 Current YTD Actuals	FY 2021 Current Budget	Variance Current Year	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
City Council & Committees	8,522	21,626	89,856	270,800	180,944	183,879.18	377,450
Ward --A--	4,086	3,786	20,182	49,448	29,266	18,897.30	34,966
Ward --A--At-Large	1,837	1,487	15,854	43,774	27,920	9,052.98	26,871
Ward --B--	2,450	4,749	17,973	63,848	45,875	16,397.73	30,397
Ward --B--At-Large	2,526	2,723	18,535	59,306	40,771	13,043.56	26,957
Ward --C--	3,663	1,839	11,634	48,518	36,884	8,816.15	30,531
Ward--C--At-Large	2,085	2,633	15,174	59,265	44,091	11,722.36	26,932
Ward --D--	1,987	2,978	12,912	48,366	35,454	7,827.90	30,347
Ward--D--At-Large	1,814	1,734	8,518	43,144	34,626	11,030.90	28,771
City Clerk	22,397	44,409	156,817	416,375	259,558	301,546.43	530,857
Mayor	8,581	13,336	49,541	203,137	153,596	54,795.13	179,167
City Manager	60,122	109,866	379,906	1,038,887	658,981	408,894.73	990,510
Public Art	6,438	0	28,602	64,875	36,273	0.00	0
Communications	28,119	34,410	149,407	356,260	206,853	122,391.81	334,294
Legal	153,201	113,175	1,455,913	2,504,021	1,048,108	469,893.14	1,774,780
Stormwater Restricted	0	0	0	120,000	120,000	0.00	120,000
Planning & Zoning	0	0	1,350	16,288	14,938	600.00	23,320
Finance Office	23,421	31,990	144,925	482,695	337,770	118,126.80	534,825
Accounting	74,405	129,470	413,931	1,109,100	695,169	448,518.75	858,599
Property Tax Division	13,756	22,507	79,187	243,517	164,330	87,837.82	201,077
Purchasing	44,584	64,651	252,659	599,808	347,149	284,227.01	703,780
Human Resources	45,979	81,510	291,629	623,605	331,976	279,692.59	726,988
Buildings & Grounds	96,375	143,642	631,961	1,638,646	1,006,685	560,223.98	1,563,920
Admin. Alloc.	272,863	0	545,725	0	(545,725)	0.00	500,000
Non Departmental	290,056	336,448	1,653,745	6,595,397	4,941,652	1,596,863.08	8,861,141
Municipal Court	68,953	102,603	351,194	843,076	491,882	398,900.91	859,893
Police Administration	808,828	1,341,603	4,319,754	13,554,266	9,234,512	5,068,343.85	12,964,844
Jail Division	107,572	135,681	529,389	1,609,489	1,080,100	534,583.97	1,402,421
Police Code Enforcement	38,350	36,040	206,940	529,981	323,041	131,316.01	372,831
Fire Administration	566,034	882,766	3,360,671	8,865,964	5,505,293	3,177,167.33	7,462,514
E-911 Communications	5,351	0	10,788	0	0	0.00	0
PW Administration	17,178	45,079	93,960	418,962	325,002	163,912.62	293,574
Roads & Drainages	73,738	126,647	502,448	1,533,981	1,031,533	511,902.74	1,353,114
Transportation	19,812	29,229	90,929	253,060	162,131	110,170.04	356,177
Storm Water Control	5,386	0	27,377	0	0	0.00	0
Customer Service	0	0	0	126,678	126,678	0.00	207,887
Parks & Recreation	4,091	55,081	22,954	347,391	324,437	202,639.14	441,873
Programs	40,289	53,443	188,589	589,571	400,982	194,979.45	605,096
Parks/Facilities	37,745	46,480	204,854	497,825	292,971	199,384.47	438,050
Inspections/Permit/P&Z	86,976	154,820	497,271	1,652,342	1,155,071	611,839.63	1,378,423
Economic Development	24,767	43,244	138,497	469,200	330,703	160,216.82	526,981
Main Street	9,117	15,358	49,080	156,012	106,932	57,294.63	205,938
<b>General Fund</b>	<b>\$ 3,083,454</b>	<b>\$ 4,237,042</b>	<b>\$ 17,040,632</b>	<b>\$ 48,146,878</b>	<b>\$ 31,144,410</b>	<b>\$ 16,536,931</b>	<b>\$ 47,386,096</b>

**THE CITY OF EAST POINT**  
**REVENUE ANALYSIS (Major Revenue Sources)**

**CURRENT MONTH COMPARISON**

<b>REVENUES (ACTUAL):</b>	<b>JUL   FY21</b>	<b>JUL   FY20</b>	<b>DIFFERENCE</b>	<b>AUG   FY21</b>	<b>AUG   FY20</b>	<b>DIFFERENCE</b>	<b>SEPT   FY21</b>	<b>SEPT   FY20</b>	<b>DIFFERENCE</b>
L.O.S.T.	848,743	944,561	(95,818)	878,839	957,115	(78,276)	983,501	1,001,481	(17,980)
HOTEL MOTEL	155,769	473,261	(317,492)	203,300	392,403	(189,103)	213,816	489,338	(275,522)
TSPLOST	522,249	524,384	(2,135)	520,175	532,157	(11,982)	518,022	523,536	(5,514)
WATER AND SEWER	1,680,482	1,912,027	(231,545)	1,724,916	1,703,205	21,711	1,751,473	1,961,190	(209,717)
ELECTRIC	3,956,888	4,362,287	(405,400)	4,790,454	4,933,105	(142,651)	4,619,229	4,933,492	(314,263)
<b>TOTAL REVENUES</b>	<b>7,164,130.10</b>	<b>8,216,520.00</b>	<b>(1,052,389.90)</b>	<b>8,117,685.20</b>	<b>8,517,984.94</b>	<b>(400,299.74)</b>	<b>8,086,041</b>	<b>8,909,038</b>	<b>(822,996)</b>

**YEAR TO DATE COMPARISON**

<b>REVENUES (ACTUAL):</b>	<b>JUL   FY21</b>	<b>JUL   FY20</b>	<b>DIFFERENCE</b>	<b>AUG   FY21</b>	<b>AUG   FY20</b>	<b>DIFFERENCE</b>	<b>SEPT   FY21</b>	<b>SEPT   FY20</b>	<b>DIFFERENCE</b>
L.O.S.T.	848,743	944,561	(95,818)	1,727,582	1,901,676	(174,094)	2,711,083	2,903,156	(192,073)
HOTEL MOTEL	155,769	473,261	(317,492)	359,069	865,664	(506,595)	572,885	1,355,002	(782,117)
TSPLOST	522,249	524,384	(2,135)	1,042,424	1,056,541	(14,117)	1,560,446	1,580,077	(19,631)
WATER AND SEWER	1,680,482	1,912,027	(231,545)	3,405,398	3,615,232	(209,834)	5,156,871	5,576,422	(419,551)
ELECTRIC	3,956,888	4,362,287	(405,400)	8,747,342	9,295,392	(548,050)	13,366,571	14,228,884	(862,313)
<b>TOTAL REVENUES</b>	<b>7,164,130.10</b>	<b>8,216,520.00</b>	<b>(1,052,389.90)</b>	<b>15,281,815.30</b>	<b>16,734,504.94</b>	<b>(1,452,689.64)</b>	<b>23,367,857</b>	<b>25,643,543</b>	<b>(2,275,686)</b>

**YEAR TO DATE COMPARISON**

**Taxes: REVENUES (ACTUAL)**

REAL PROPERTY  
PERSONAL PROPERTY

**TOTAL REVENUES**

**THE CITY OF EAST POINT**  
**REVENUE ANALYSIS (Major Revenue)**

**CURRENT MONTH COMPARISON**

<b>REVENUES (ACTUAL):</b>	<b>OCT   FY21</b>	<b>OCT   FY20</b>	<b>DIFFERENCE</b>	<b>NOV   FY21</b>	<b>NOV   FY20</b>	<b>DIFFERENCE</b>
L.O.S.T.	803,919	1,001,481	(197,562)	967,340	998,404	(31,064)
HOTEL MOTEL	169,580	405,859	(236,279)	197,522	464,577	(267,055)
TSPLOST	527,682	532,113	(4,431)	580,653	532,113	48,540
WATER AND SEWER	1,843,419	2,153,992	(310,573)	1,598,496	1,667,234	(68,738)
ELECTRIC	3,547,153	4,309,600	(762,447)	3,130,573	3,655,252	(524,679)
<b>TOTAL REVENUES</b>	<b>6,891,753</b>	<b>8,403,045</b>	<b>(1,511,292)</b>	<b>6,474,584</b>	<b>7,317,580</b>	<b>(842,996)</b>

**YEAR TO DATE COMPARISON**

<b>REVENUES (ACTUAL):</b>	<b>OCT   FY21</b>	<b>OCT   FY20</b>	<b>DIFFERENCE</b>	<b>NOV   FY21</b>	<b>NOV   FY20</b>	<b>DIFFERENCE</b>
L.O.S.T.	3,515,002	3,904,637	(389,635)	4,482,343	4,903,041	(420,699)
HOTEL MOTEL	742,465	1,760,861	(1,018,396)	939,987	2,225,438	(1,285,451)
TSPLOST	2,088,128	2,112,190	(24,062)	2,668,781	2,644,303	24,478
WATER AND SEWER	7,000,290	7,730,414	(730,124)	8,598,786	9,397,648	(798,862)
ELECTRIC	16,913,724	18,538,484	(1,624,760)	20,044,297	22,193,736	(2,149,439)
<b>TOTAL REVENUES</b>	<b>30,259,610</b>	<b>34,046,587</b>	<b>(3,786,977)</b>	<b>36,734,194</b>	<b>41,364,167</b>	<b>(4,629,973)</b>

**YEAR TO DATE COMPARISON**

<b>Taxes: REVENUES (ACTUAL)</b>	<b>OCT   FY21</b>	<b>OCT   FY20</b>	<b>DIFFERENCE</b>	<b>NOV   FY21</b>	<b>NOV   FY20</b>	<b>DIFFERENCE</b>
REAL PROPERTY	1,076,653	1,563,675	(487,022)	10,866,896	8,132,019	2,734,877
PERSONAL PROPERTY	66,259	120,955	(54,695)	904,451	1,103,543	(199,092)
<b>TOTAL REVENUES</b>	<b>1,142,913</b>	<b>1,684,630</b>	<b>(541,717)</b>	<b>11,771,347</b>	<b>9,235,562</b>	<b>2,535,785</b>

City of East Point  
Major Revenue Trends  
11/30/2020

L.O.S.T.

Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 964,461			
Feb-20	Jan-20	\$ 1,157,710	\$ 193,249	Normal decrease after holiday	
Mar-20	Feb-20	\$ 910,461	\$ (247,249)	Due to the stimulus and the additional amt. provided in	
Apr-20	Mar-20	\$ 853,366	\$ (57,096)	Unemployment benefits, the City has not realized	
May-20	Apr-20	\$ 784,776	\$ (68,589)	The full impact of COVID-19 on Sales Tax Revenue.	
May-20	May-20	\$ 674,319	\$ (110,457)	Full impact of COVID-12 expected Jun or July 2020	
Jun-20	Jun-20	\$ 748,115	\$ 73,796		10.94%
Jul-20	Jul-20	\$ 848,743	\$ 100,628		13.45%
Aug-20	Aug-20	\$ 878,839	\$ 30,096		3.55%
Sep-20	Sep-20	\$ 983,501	\$ 104,662		11.91%
Oct-20	Oct-20	\$ 803,919	\$ (179,582)		-18.26%
Nov-20	Nov-20	\$ 967,340	\$ 163,421		20.33%
<b>Total</b>		<b>\$ 10,575,550</b>			

T.S.P.L.O.S.T.

Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 514,157			
Feb-20	Jan-20	\$ 634,242	\$ 120,085	Full impact of COVID-12 expected Jun or July 2020	
Mar-20	Feb-20	\$ 484,350	\$ (149,892)	when airline impact is fully disclosed through reporting.	
Apr-20	Mar-20	\$ 457,940	\$ (26,410)		
May-20	Apr-20	\$ 454,955	\$ (2,985)		
May-20	May-20	\$ 422,091	\$ (32,864)		
Jun-20	Jun-20	\$ 462,791	\$ 40,700		9.64%
Jul-20	Jul-20	\$ 522,249	\$ 59,458		12.85%
Aug-20	Aug-20	\$ 520,175	\$ (2,074)		-0.40%
Sep-20	Sep-20	\$ 518,022	\$ (2,153)		-0.41%
Oct-20	Oct-20	\$ 527,682	\$ 9,661		1.86%
Nov-20	Nov-20	\$ 580,653	\$ 52,971		10.04%
<b>Total</b>		<b>\$ 6,099,307</b>			

Utility Billing - Water

Month Billed	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20		\$ -		
Mar-20	Feb-20	\$ 1,842,521	\$ 1,842,521		
Apr-20	Mar-20	\$ 1,587,638	\$ (254,883)	Billing based tiers. Therefore, impact is less in	
May-20	Apr-20	\$ 1,538,649	\$ (48,989)	April when flat rates applied. Also, more people.	
Jun-20	May-20	\$ 1,324,510	\$ (214,138)		
Jul-20	Jun-20	\$ 1,485,587	\$ 161,076	At home using water	12.16%
Aug-20	Jul-20	\$ 1,553,020	\$ 67,433		4.54%
Sep-20	Aug-20	\$ 1,751,473	\$ 198,453		12.78%
Oct-20	Sep-20	\$ 1,843,419	\$ 91,946		5.25%
Nov-20	Oct-20	\$ 1,598,496	\$ (244,923)		-13.29%
<b>Total</b>		<b>\$ 14,525,313</b>			

Utility Billing - Electric

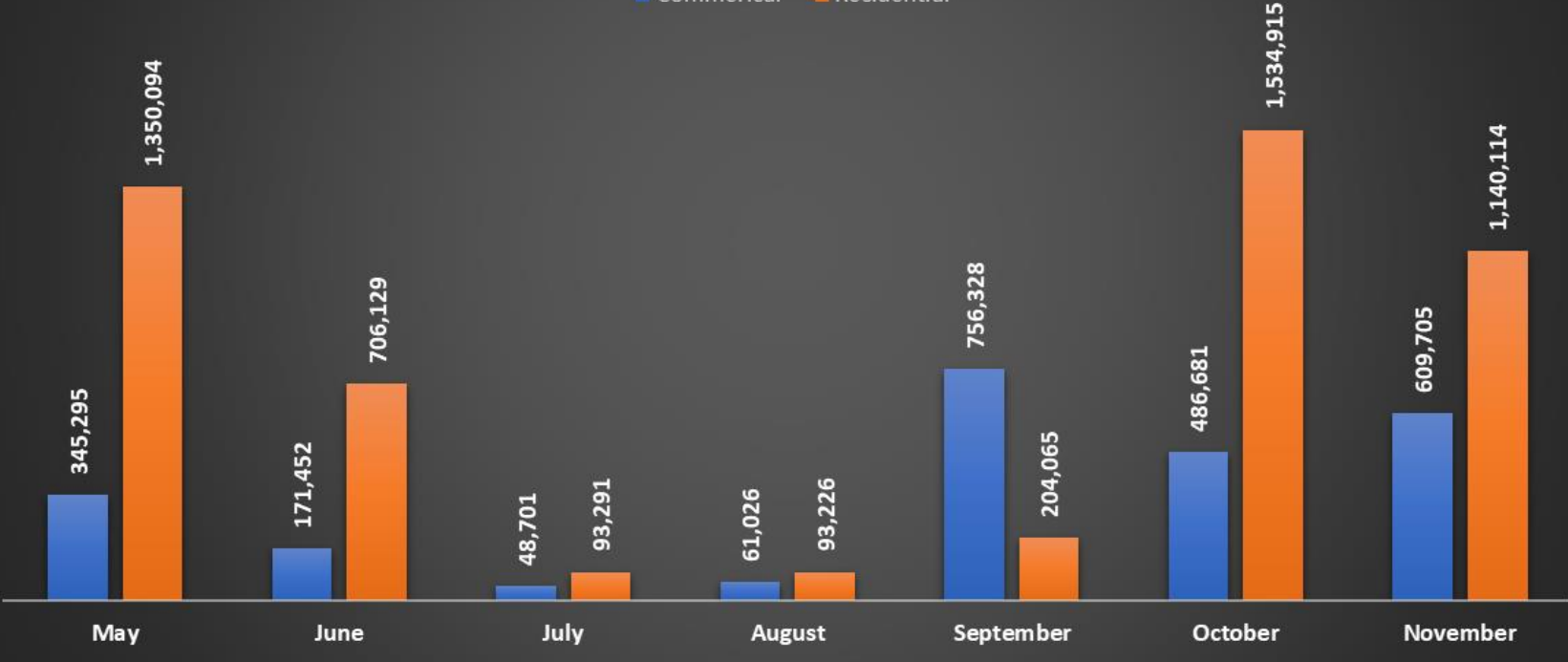
Month Billed	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20		\$ -		
Mar-20	Feb-20	\$ 3,771,622	\$ 3,771,622		
Apr-20	Mar-20	\$ 3,560,873	\$ (210,749)	Business closed mid month.	
May-20	Apr-20	\$ 3,142,731	\$ (418,142)	Full impact to include residential customers moving	
Jun-20	May-20	\$ 2,785,187	\$ (357,544)		
Jul-20	Jun-20	\$ 3,909,693	\$ 1,124,506		40.37%
Aug-20	Jul-20	\$ 4,610,117	\$ 700,423		17.92%
Sep-20	Aug-20	\$ 4,619,229	\$ 9,113		0.20%
Oct-20	Sep-20	\$ 3,547,153	\$ (1,072,076)		-23.21%
Nov-20	Oct-20	\$ 3,130,573	\$ (416,580)		-11.74%
<b>Total</b>		<b>\$ 33,077,178</b>			

Hotel/Motel

Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ 352,023	\$ 352,023		
Mar-20	Feb-20	\$ 384,221	\$ 32,199		
Apr-20	Mar-20	\$ 241,210	\$ (143,012)		
May-20	Apr-20	\$ 53,773	\$ (187,437)		
Jun-20	May-20	\$ 51,854	\$ (1,919)		
Jul-20	Jun-20	\$ 155,769	\$ 103,915		200.40%
Aug-20	Jul-20	\$ 203,300	\$ 47,531		30.51%
Sep-20	Aug-20	\$ 213,816	\$ 10,516		5.17%
Oct-20	Sep-20	\$ 169,580	\$ (44,236)		-20.69%
Nov-20	Oct-20	\$ 197,522	\$ 27,942		16.48%
<b>Total</b>		<b>\$2,023,068.10</b>			

# Commerical vs. Residential Revenue Cutoff List

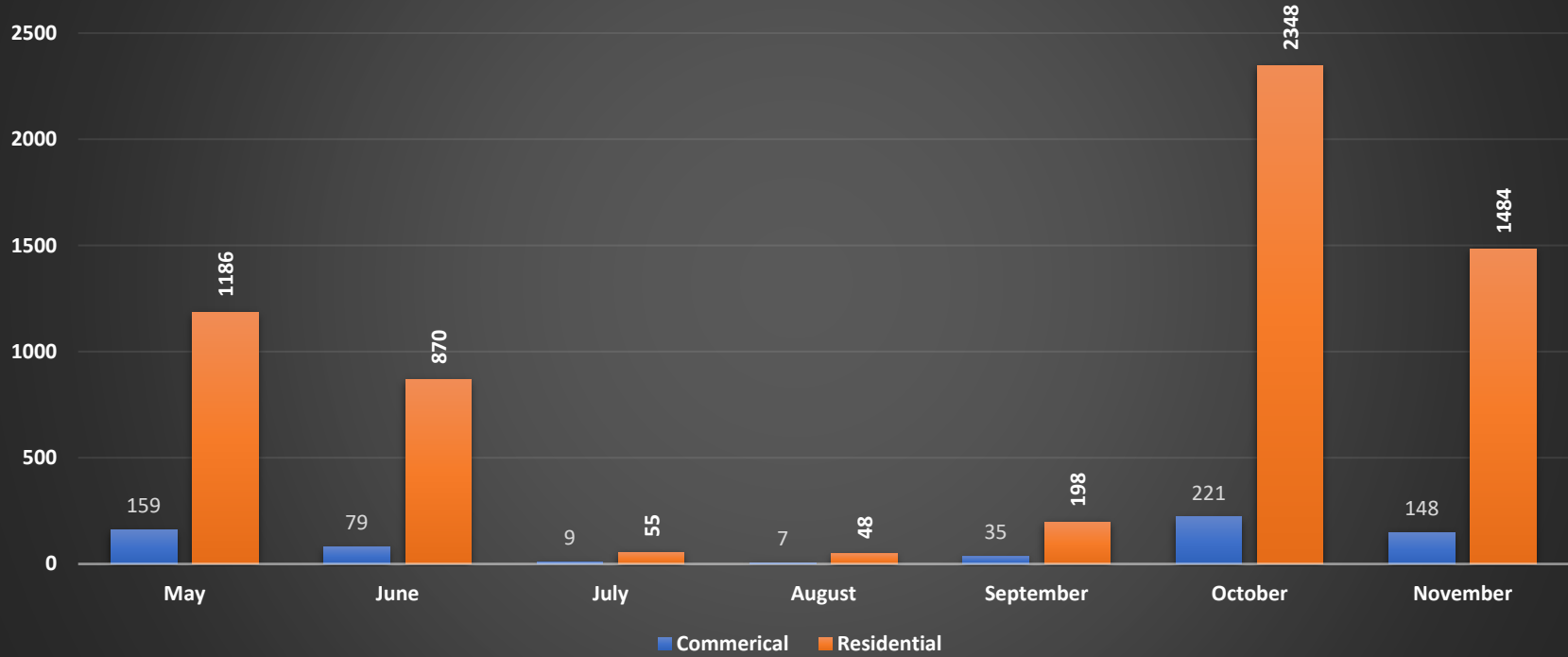
■ Commerical ■ Residential



# Cut-Off Total Revenue

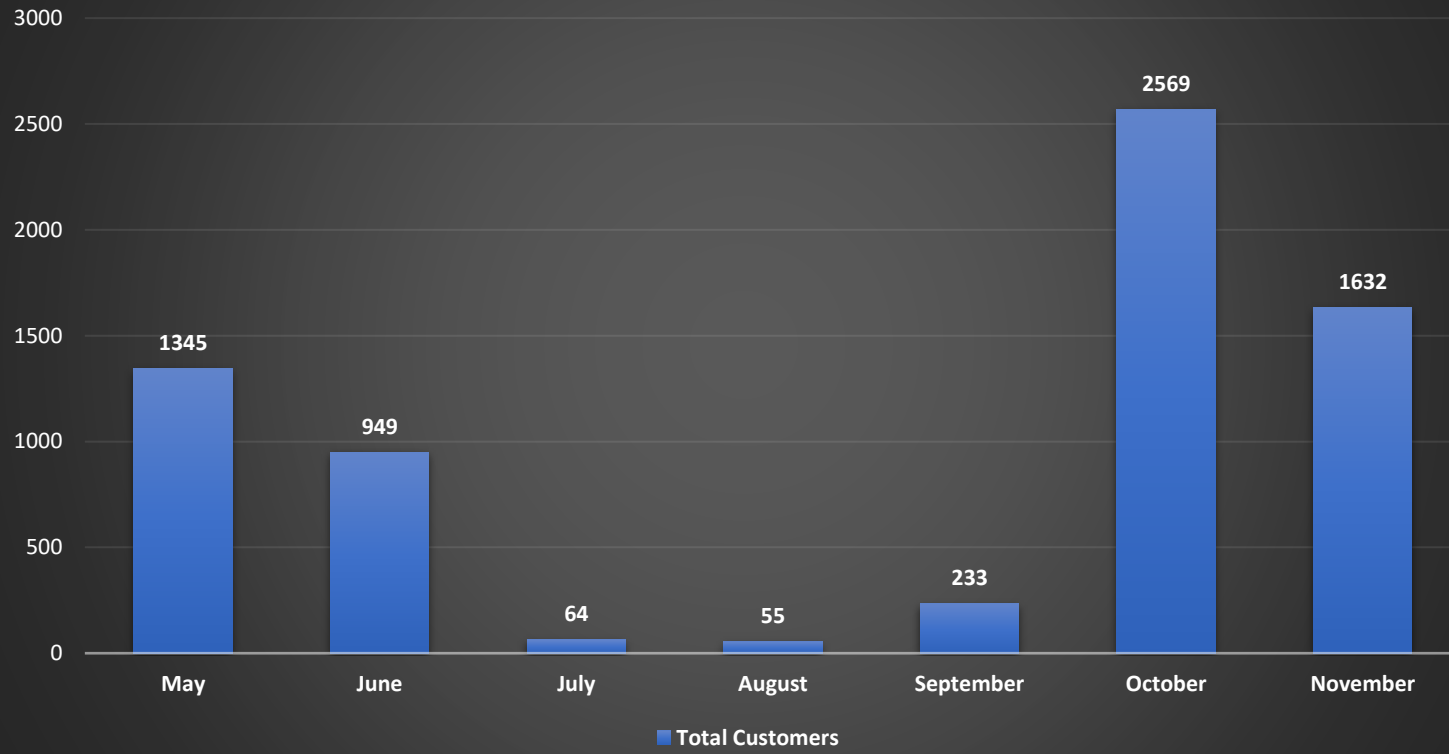


## Total Number of Customers on Cut-Off List





## Total Number of Customers on Cut-Off List



# Municipal Competitive Trust

MONTHLY ACTIVITY STATEMENT

FROM: 11/01/2020 TO: 11/30/2020

CITY OF EAST POINT  
ATTN: DEANA HOLIDAY INGRAHAM  
2777 EAST POINT STREET  
EAST POINT GA 30344-5906

## Intermediate Portfolio

Account	Transaction	Shares	Price	Amount
<b>FLEXIBLE OPERATING ACCOUNT</b>				
	Balance Forward - October 31, 2020	19.55	100.02	\$1,955.29
11/30/2020	DIVIDENDS AT 0.00915	0.002	100.01	\$0.18
	Ending Balance - November 30, 2020	19.55	100.01	\$1,955.30

## Short-Term Portfolio

Account	Transaction	Shares	Price	Amount
<b>FLEXIBLE OPERATING ACCOUNT</b>				
	Balance Forward - October 31, 2020	187,905.30	100.20	\$18,828,110.96
11/30/2020	DIVIDENDS AT 0.0045	8.439	100.20	\$845.57
	Ending Balance - November 30, 2020	187,913.74	100.20	\$18,828,956.55

City of East Point  
General Fund, T-SPLOST and Enterprise Funds  
Projected Ending Fund Balance  
For the Period Ended November 30, 2020

Unaudited Projected Fund Balance

	<u>General Fund</u>	<u>Electric</u>	<u>MCT</u>	<u>Total Electric &amp; MCT</u>	<u>Water &amp; Sewer</u>	<u>Storm Water</u>	<u>Solid Waste</u>	<u>T-SPLOST</u>
<b>Revenues</b>	\$ 26,036,760	\$ 19,953,061		\$ 19,953,061	\$ 8,589,266	\$ 1,938,919	\$ 1,891,750	\$ 2,668,781
<b>Interest and Other</b>	-	-	3,453	3,453	-	-	-	-
	<u>26,036,760</u>	<u>19,953,061</u>	<u>3,453</u>	<u>19,956,514</u>	<u>8,589,266</u>	<u>1,938,919</u>	<u>1,891,750</u>	<u>2,668,781</u>
<b>Expenditures</b>	17,166,428	20,087,494	-	20,087,494	10,459,750	509,028	2,654,021	2,272,961
<b>Revenues over (under) Expenditures</b>	<u>8,870,332</u>	<u>(134,434)</u>	<u>3,453</u>	<u>(130,981)</u>	<u>(1,870,484)</u>	<u>1,429,891</u>	<u>(762,271)</u>	<u>395,820</u>
<b>Net change</b>	8,870,332	(134,434)	3,453	(130,981)	(1,870,484)	1,429,891	(762,271)	395,820
<b>Ending Fund Balance(Deficit)-6-30-2020 P-16</b>	<u>28,707,861</u>	<u>20,922,854.00</u>	<u>15,454,574</u>	<u>36,377,428</u>	<u>23,001,873</u>	<u>6,479,423</u>	<u>(4,750,446)</u>	<u>8,644,218</u>
<b>Ending Fund Balance (Deficit) -November 2020</b>	<u>\$ 37,578,193</u>	<u>\$ 20,788,420</u>	<u>\$ 15,458,027</u>	<u>\$ 36,246,447</u>	<u>\$ 21,131,389</u>	<u>\$ 7,909,314</u>	<u>\$ (5,512,717)</u>	<u>\$ 9,040,038</u>
<b>Cash Balance - November</b>	23,127,584	11,202,053			1,818,171	6,776,682	-	8,517,789
<b>Ending Fund Balance (Deficit) - October 2020</b>	27,860,473	21,301,977	15,458,027	36,760,004	21,695,517	6,428,071	(5,033,027)	8,470,336
<b>Cash Balance - October 2020</b>	18,028,424	12,237,450			1,498,822	5,249,811	-	8,462,047
<b>Fund Balance Variance</b>	\$ 9,717,720	\$ (513,557)	\$ -	\$ (513,557)	\$ (564,129)	\$ 1,481,243	\$ (479,690)	\$ 569,702
<b>Cash Balance Variance</b>	5,099,160	(1,035,398)	-	-	319,349	1,526,871	-	55,742
<b>Fund Balance Percentage Change</b>	35%	-2%	0%	-1%	-3%	23%	10%	7%
<b>Cash Balance Percentage Change</b>	28%	-8%	0%	0%	21%	29%	0%	1%