

**CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
6/30/2021 (Unaudited)**



FUND 100 General Fund	Jun-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Taxation	31,144,171	\$ 29,327,000	\$ 1,817,171	106%
Licenses and Permits	1,959,739	2,750,194	\$(790,455)	71%
General Government	242,584	450,922	\$(208,338)	54%
Fines & Forfeitures	1,154,801	515,488	\$ 639,313	224%
Miscellaneous Revenue	1,400,733	972,785	\$ 427,948	144%
Other Financing Sources	9,942,615	13,248,856	\$(3,306,241)	75%
Total Revenue	\$ 45,844,643	\$ 47,265,245	\$ (1,420,603)	97%
EXPENDITURES				
Personal Service and Emp Benefit	29,382,226	\$ 34,920,403	\$(5,538,177)	84%
Purchased Service	3,440,701	3,764,413	\$(323,712)	91%
Supplies	791,113	1,347,311	\$(556,198)	59%
Capital Outlays	-	-	-	0%
Indirect Cost	1,451,864	1,463,691	\$(11,827)	99%
Other Cost	1,437,483	1,612,550	\$(175,067)	89%
Debt Service	403,982	678,016	\$(274,034)	60%
Other Financing Uses	2,288,878	3,445,494	\$(1,156,616)	66%
Total Expenditures	\$ 39,196,246	\$ 47,231,878	\$ (8,035,632)	83%
Excess of Revenue (Expenditures)	\$ 6,648,397	\$ 33,367	\$ 6,615,030	

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FUND 505 Water & Sewer Fund	Jun-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Water & Sewer System	\$ 11,773,059	\$ 11,710,915	\$ 62,144	101%
Sewer linked to Water	7,821,594	7,628,405	\$ 193,189	103%
General Government	610,193	6,929,690	\$ (6,319,497)	9%
Total Revenue	\$ 20,204,845	\$ 26,269,010	\$ (6,064,165)	77%
EXPENSES				
Personal Serv and Emp Benefit	\$ 3,811,553	3,867,569	\$ (56,016)	99%
Purchases Service	4,537,394	5,988,000	\$ (1,450,606)	76%
Supplies	600,501	826,980	\$ (226,479)	73%
Capital Outlays	2,483,626	4,582,143	\$ (2,098,517)	54%
Indirect Cost Allocation	4,379,897	4,379,897	\$ (0)	100%
Other Cost	1,737	74,000	\$ (72,263)	2%
Debt Service	2,579,425	3,920,921	\$ (1,341,496)	66%
Other Financing Uses	2,573,158	2,575,000	\$ (1,842)	100%
Total Expenses	\$ 20,967,290	\$ 26,214,510	\$ (5,247,220)	80%
Excess of Revenue (Expenses)	\$ (762,445)	\$ 54,500	\$ (816,945)	

**CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
6/30/2021 (Unaudited)**



FUND 510 Electric	Jun-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Electric System	\$ 38,846,898	\$ 42,380,466	\$ (3,533,568)	92%
General Government	\$ 4,931,462	5,549,182	\$ (617,720)	89%
Miscellaneous Revenue	\$ 307,769.54	637,500	\$ (329,730)	48%
Total Revenue	\$ 44,086,130	\$ 48,567,148	\$ (4,481,018)	91%
EXPENSES				
Personal Serv and Emp Benefit	\$ 3,221,219	3,088,862	\$ 132,357	104%
Purchases Service	\$ 621,689	1,131,750	\$ (510,061)	55%
Supplies	\$ 405,423	488,100	\$ (82,677)	83%
Capital Outlays	\$ 2,742,611	3,245,000	\$ (502,389)	85%
Indirect Cost Allocation	\$ 4,164,342	4,156,342	\$ 8,000	100%
Other Cost	\$ 448,878	400,000	\$ 48,878	112%
Debt Service	\$ 81,539	81,540	\$ 2	100%
Other Financing Uses	\$ 2,831,929	2,850,094	\$ 18,165	99%
Wholesale Power Purchase	\$ 29,371,116	31,828,822	\$ 2,457,706	92%
Total Expenses	\$ 43,888,746	\$ 47,270,510	\$ (3,381,764)	93%
Excess of Revenue (Expenses)	\$ 197,384	\$ 1,296,638	\$ (1,099,254)	

**CITY OF EAST POINT
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FOR THE PERIOD ENDING
6/30/2021 (Unaudited)**



FUND 520 Storm Water Utility Fund	Jun-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Storm Water	\$ 2,460,747	\$ 2,800,000	\$ (339,253)	88%
Other Financing Sources		\$ -	\$ -	0%
Total Revenue	\$ 2,460,747	\$ 2,800,000	\$ (339,253)	88%
EXPENSES				
Personal Serv and Emp Benefit	\$ 417,345	430,041	\$ (12,696)	97%
Purchases Service	\$ 223,372	640,450	\$ (417,078)	35%
Supplies	\$ 4,218	5,200	\$ (982)	81%
Capital Outlays	\$ 50,943	1,090,000	\$ (1,039,057)	5%
Indirect Cost Allocation	\$ 228,273	\$ 228,273	\$ 0	100%
Other Cost	\$ -	\$ -	\$ -	0%
Debt Service	\$ -	\$ 235,854	\$ (235,854)	0%
Other Financing Uses	\$ 126,108	\$ 126,108	\$ -	100%
Total Expenses	\$ 1,050,258	\$ 2,755,926	\$ (1,705,668)	38%
Excess of Revenue (Expenses)	\$ 1,410,489	\$ 44,074	\$ 1,366,415	

**CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
6/30/2021 (Unaudited)**



FUND 540 Solid Waste Fund	Jun-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Sewer Linked to Water	\$ -	\$ 225,200	\$ (225,200)	0%
General Government	\$ 395,052	\$ 1,419,000	\$ (1,023,948)	28%
Garbage Sanitation	\$ 4,081,343	\$ 4,601,500	\$ (520,157)	89%
Miscellaneous Revenue	\$ 1,671	\$ -	\$ 1,671	0%
Other Financing Sources	\$ -	\$ -	\$ -	0%
Total Revenue	\$ 4,478,065	\$ 6,245,700	\$ (1,767,635)	72%
EXPENSES				
Personal Serv and Emp Benefit	\$ 1,620,440	1,833,161	\$ (212,721)	88%
Purchases Service	\$ 1,427,257	1,265,650	\$ 161,607	113%
Supplies	\$ 9,864	30,700	\$ (20,836)	32%
Capital Outlays	\$ 37,185	125,000	\$ (87,815)	30%
Indirect Cost Allocation	\$ 787,729	787,729	\$ 0	100%
Other Cost	\$ (556)	-	\$ (556)	0%
Debt Service	\$ 157,596	685,057	\$ (527,461)	23%
Other Financing Uses	\$ 1,649,567	1,678,572	\$ (29,005)	98%
Total Expenses	\$ 5,689,083	\$ 6,405,869	\$ (716,786)	89%
Excess of Revenue (Expenses)	\$ (1,211,018)	\$ (160,169)	\$ (1,050,849)	

**CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
6/30/2021 (Unaudited)**



FUND 365 PUBLIC WORKS/TSPLOST	Jun-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Intergovernmental Revenue	\$ 6,619,828	5,585,555.00	\$ 1,034,273	119%
Investment Income		4,500	\$ (4,500)	0%
Other Financing Sources	\$ -	3,507,123	\$ (3,507,123)	0%
Total Revenue	\$ 6,619,828	\$ 9,097,178	\$ (2,477,350)	73%
EXPENSES				
Personal Serv and Emp Benefit	\$ -	\$ -	\$ -	0%
Purchases Service	\$ 8,856	180,000	\$ (171,144)	5%
Supplies	\$ -	-	\$ -	0%
Capital Outlays	\$ 3,110,010	8,917,178	\$ (5,807,168)	35%
Indirect Cost Allocation	\$ -	\$ -	\$ -	0%
Other Financing Uses	\$ -	\$ -	\$ -	0%
Total Expenses	\$ 3,118,866	\$ 9,097,178	\$ (5,978,312)	34%
Excess of Revenue (Expenses)	\$ 3,500,962	\$ -	\$ 3,500,962	

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
6/30/2021 (Unaudited)



FUND 375 50 WORST PROPERTIES	Jun-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Other Financing Sources	\$ 458,333	\$ 360,000	\$ 98,333	127%
Miscellaneous Revenue	\$ 119,415	\$ 75,000	\$ 44,415	159%
Total Revenue	\$ 577,748	\$ 435,000	\$ 142,748	133%
EXPENSES				
Personal Serv and Emp Benefit	\$ 160,715	92,279	\$ 68,436	174%
Purchases Service	\$ 222,253	255,250	\$ (32,997)	87%
Supplies	\$ 6,991	17,000	\$ (10,009)	41%
Capital Outlays	\$ -	\$ -	-	0%
Indirect Cost Allocation	\$ -	\$ -	-	0%
Other Financing Uses	\$ -	\$ 5,440	\$ (5,440)	0%
Total Expenses	\$ 389,958	\$ 369,969	\$ 19,989	105%
Excess of Revenue (Expenses)	\$ 187,789	\$ 65,031	\$ 122,758	

CITY OF EAST POINT
STATEMENT OF REVENUES & EXPENDITURES ALL FUNDS
FOR THE PERIOD ENDING
6/30/2021 (Unaudited)



ACCOUNT DESCRIPTION	Jun-21 Current Month	Jun-20 Prior Year Month	FY 2021 Current YTD Actual	FY 2021 Current Budget	Variance Current Yr - Current Budget	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
General Fund	3,427,803	3,092,357	45,844,643	\$ 47,265,245	1,420,602	45,530,294	48,148,057
Condemned Fund	-	79	75,035	410,600	335,565	212,422	400,400
E-911 Fund	155,923	209,506	1,864,892	1,733,320	(131,572)	1,833,418	1,576,020
Restricted Grants Fund	28,715	(593,553)	3,277,766	13,910,126	10,632,360	196,658	16,357,111
Grants Fund	-	18,604	82,872	361,820	278,948	18,604	402,565
Spec. Rev Bond-TAD2015	-	137	4,029,450	3,807,000	(222,450)	3,617,600	3,707,000
Hotel/Motel Fund	363,237	(120,139)	2,599,922	4,654,475	2,054,553	3,764,289	5,200,000
TAD Corridors Fund	4,051	10	519,078	88,500	(430,578)	112,878	177,000
Government Center	-	-	-	6,724,507	6,724,507	441,747	1,220,000
Cap Project Fund (GG)	-	2,743,698	-	4,438,476	4,438,476	2,743,698	3,725,811
TSPLOST	570,890	461,249	6,619,828	9,097,178	2,477,350	6,065,856	9,662,081
50 Worst Properties	43,238	97,133	577,748	435,000	(142,748)	691,664	480,000
City Hall	27	1,304,417	647,538	725,000	77,462	1,345,916	-
Water & Sewer Fund	1,743,682	1,585,198	20,204,845	26,269,010	6,064,165	20,681,263	26,658,700
Electric	3,512,024	3,535,204	44,086,130	48,567,148	4,481,018	46,331,833	51,360,800
Storm Water Utility Fund	20,281	(62,001)	2,460,747	2,800,000	339,253	2,438,065	2,736,632
Solid Waste Fund	372,575	429,246	4,478,065	6,245,700	1,767,635	4,537,072	5,893,310
REVENUE	\$ 10,242,446	\$ 12,701,145	\$ 137,368,561	\$ 177,533,105	\$ 40,164,544	\$ 140,563,277	\$ 177,705,487
General Fund	3,231,907	7,200,358	39,196,246	47,231,878	8,035,632	43,761,354	47,393,372
Condemned Fund	895	14,364	98,848	405,000	306,152	144,041.88	246,474
E-911 Fund	72,134	119,525	1,118,550	1,656,860	538,310	1,208,348.05	1,433,179
Restricted Grants Fund	341,918	(208,835)	3,796,425	13,829,126	10,032,701	2,202,576.84	15,656,910
Grants Fund	4,034	(8,254)	65,143	361,820	296,677	18,604.46	402,565
Spec. Rev Bond-TAD2015	-	-	3,756,421	2,863,500	(892,921)	3,682,084.06	2,863,500
Hotel/Motel Fund	518,133	902,393	2,067,909	4,654,475	2,586,566	3,569,397.21	4,795,000
TAD Corridors Fund	-	-	564,500	64,500	(500,000)	64,500.00	62,800
Government Center	-	-	-	6,724,507	6,724,507	0.00	3,500,000
Cap Project Fund (GG)	72,110	348,039	996,047	4,438,476	3,442,429	2,788,618.88	12,481,014
TSPLOST	73,234	2,361,305	3,118,866	9,097,178	5,978,312	5,765,308.50	9,658,081
50 Worst Properties	24,350	42,913	389,958	369,969	(19,989)	454,397.76	522,549
City Hall	-	-	647,226	725,000	77,774	1,389,121.34	648,726
Water & Sewer Fund	986,827	4,957,182	20,967,290	26,214,510	5,247,220	25,275,397.27	32,058,610
Electric	2,491,567	4,837,684	43,888,746	47,270,510	3,381,764	45,566,203.36	51,878,696
Storm Water Utility Fund	146,716	248,502	1,050,258	2,755,926	1,705,668	1,601,225.05	4,225,548
Solid Waste Fund	731,092	956,501	5,689,083	6,405,869	716,786	6,703,334.46	6,172,383
EXPENDITURE	\$ 8,694,916	\$ 21,771,676	\$ 127,411,517	\$ 175,069,104	\$ 47,657,587	\$ 144,194,513	\$ 193,999,407
Excess Revenues (Expenditures)	\$ 1,547,530	\$ (9,070,531)	\$ 9,957,044	\$ 2,464,001	\$ (7,493,043)	\$ (3,631,236)	\$ (16,293,920)

CITY OF EAST POINT
 BUDGET TO ACTUAL
 GENERAL FUND EXPENDITURES
 6/30/2021 (Unaudited)



ACCOUNT DESCRIPTION	Jun-21 Current Month Actuals	Jun-20 Prior Month Actuals	FY 2021 Current YTD Actuals	FY 2021 Current Budget	Variance Current Year	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
City Council & Committees	\$ 5,050	\$ 18,883	\$ 205,850	\$ 270,800	\$ 64,950	\$ 183,879	\$ 377,450
Ward --A--	2,481	6,192	55,814	49,448	(6,366)	18,897	34,966
Ward --A--At-Large	5,593	1,335	35,996	43,774	7,778	9,053	26,871
Ward --B--	8,388	2,994	42,041	63,848	21,807	16,398	30,397
Ward --B--At-Large	8,335	2,656	41,035	59,306	18,271	13,044	26,957
Ward --C--	1,819	1,816	32,519	48,518	15,999	8,816	30,531
Ward--C--At-Large	2,515	2,953	34,423	59,265	24,842	11,722	26,932
Ward --D--	5,933	1,805	35,331	48,366	13,035	7,828	30,347
Ward--D--At-Large	2,985	1,443	27,096	43,144	16,048	11,031	28,771
City Clerk	28,132	35,575	363,092	416,375	53,283	301,546	530,857
Mayor	15,342	12,284	127,361	203,137	75,776	54,795	179,167
City Manager	116,463	130,104	973,199	1,038,887	65,688	408,895	990,510
Public Art	6,438	-	77,017	64,875	(12,142)	-	-
Communications	31,436	41,369	367,905	356,260	(11,645)	122,392	334,294
Legal	180,915	232,601	2,181,988	2,504,021	322,033	469,893	1,774,780
Stormwater Restricted	-	-	-	-	-	-	120,000
Planning & Zoning	900	950	5,900	16,288	10,388	600	23,320
Finance Office	50,584	52,373	382,411	482,695	100,284	118,127	534,825
Accounting	74,386	95,548	970,914	1,109,100	138,186	448,519	858,599
Property Tax Division	14,399	18,516	193,050	243,517	50,467	87,838	201,077
Purchasing	34,057	58,805	538,774	599,808	61,034	284,227	703,780
Human Resources	45,753	72,927	616,821	623,605	6,784	279,693	726,988
Buildings & Grounds	121,396	131,478	1,485,332	1,638,646	153,314	560,224	1,563,920
Admin. Alloc.	-	1,304,365	647,225	-	(647,225)	-	500,000
Non Departmental	503,116	2,398,465	4,237,678	5,850,397	1,612,719	1,596,863	8,861,141
Municipal Court	67,219	84,607	831,814	843,076	11,262	398,901	859,893
Police Administration	833,499	1,118,408	10,322,823	13,409,266	3,086,443	5,068,344	12,964,844
Jail Division	88,342	117,871	1,201,277	1,609,489	408,212	534,584	1,402,421
Police Code Enforcement	33,735	48,697	476,854	529,981	53,127	131,316	372,831
Fire Administration	582,651	795,090	7,730,813	8,865,964	1,135,151	3,177,167	7,462,514
E-911 Communications	12,260	-	66,111	-	(66,111)	-	-
PW Administration	17,155	21,886	221,677	418,962	197,285	163,913	293,574
Roads & Drainages	75,877	85,200	1,394,000	1,778,981	384,981	511,903	1,353,114
Transportation	32,085	13,279	289,917	253,060	(36,857)	110,170	356,177
Storm Water Control	5,016	2,723	64,720	-	(64,720)	-	-
Maintenance & SHOP	4,520	-	12,683	-	-	-	-
Customer Service	-	-	-	126,678	126,678	-	207,887
Parks & Recreation	4,090	4,654	54,585	347,391	292,806	202,639	441,873
Programs	47,516	46,738	495,804	499,571	3,767	194,979	605,096
Parks/Facilities	41,248	52,684	628,078	497,825	(130,253)	199,384	438,050
Inspections/Permit/P&Z	86,121	125,098	1,204,758	1,652,342	447,584	611,840	1,378,423
Economic Development	25,057	42,980	404,579	409,200	4,621	160,217	526,981
Main Street	9,102	15,005	116,981	156,012	39,031	57,295	205,938
General Fund	\$ 3,231,907	\$ 7,200,358	\$ 39,196,246	\$ 47,231,878	\$ 8,048,314	\$ 16,536,931	\$ 47,386,096

THE CITY OF EAST POINT
REVENUE ANALYSIS (Major Revenue Sources)

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	JUL FY21	JUL FY20	DIFFERENCE	AUG FY21	AUG FY20	DIFFERENCE	SEPT FY21	SEPT FY20	DIFFERENCE	OCT FY21	OCT FY20	DIFFERENCE	NOV FY21	NOV FY20	DIFFERENCE	Dec FY21	Dec FY20	DIFFERENCE
L.O.S.T.	848,743	944,561	(95,818)	878,839	957,115	(78,276)	983,501	1,001,481	(17,980)	803,919	1,001,481	(197,562)	967,340	998,404	(31,064)	920,913	967,699	(46,786)
HOTEL MOTEL	155,769	473,261	(317,492)	203,300	392,403	(189,103)	213,816	489,338	(275,522)	169,580	405,859	(236,279)	197,522	464,577	(267,055)	192,632	298,639	(106,007)
TSPLOST	522,249	524,384	(2,135)	520,175	532,157	(11,982)	518,022	523,536	(5,514)	527,682	532,113	(4,431)	580,653	532,113	48,540	546,626	515,951	30,675
WATER AND SEWER	1,680,482	1,912,027	(231,545)	1,724,916	1,703,205	21,711	1,751,473	1,961,190	(209,717)	1,543,419	2,153,992	(610,573)	1,598,496	1,667,234	(68,738)	1,566,718	1,714,639	(147,921)
ELECTRIC	3,956,888	4,362,287	(405,400)	4,790,454	4,933,105	(142,651)	4,619,229	4,933,492	(314,263)	3,547,153	4,309,600	(762,447)	3,130,573	3,655,252	(524,679)	3,594,402	3,722,620	(128,218)
TOTAL REVENUES	7,164,130.10	8,216,520.00	(1,052,389.90)	8,117,685.20	8,517,984.94	(400,299.74)	8,086,041	8,909,038	(822,996)	6,591,753	8,403,045	(1,811,292)	6,474,584	7,317,580	(842,996)	6,821,290	7,219,548	(398,258)

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	JUL FY21	JUL FY20	DIFFERENCE	AUG FY21	AUG FY20	DIFFERENCE	SEPT FY21	SEPT FY20	DIFFERENCE	OCT FY21	OCT FY20	DIFFERENCE	NOV FY21	NOV FY20	DIFFERENCE	Dec FY21	Dec FY20	DIFFERENCE
L.O.S.T.	848,743	944,561	(95,818)	1,727,582	1,901,676	(174,094)	2,711,083	2,903,156	(192,073)	3,515,002	3,904,637	(389,635)	4,482,343	4,903,041	(420,699)	5,403,256	5,870,741	(467,485)
HOTEL MOTEL	155,769	473,261	(317,492)	359,069	865,664	(506,595)	572,885	1,355,002	(782,117)	742,465	1,760,861	(1,018,396)	939,987	2,225,438	(1,285,451)	1,132,619	2,524,077	(1,391,458)
TSPLOST	522,249	524,384	(2,135)	1,042,424	1,056,541	(14,117)	1,560,446	1,580,077	(19,631)	2,088,128	2,112,190	(24,062)	2,668,781	2,644,303	24,478	3,215,407	3,160,254	55,153
WATER AND SEWER	1,680,482	1,912,027	(231,545)	3,405,398	3,615,232	(209,834)	5,156,871	5,576,422	(419,551)	6,700,290	7,730,414	(1,030,124)	8,298,786	9,397,648	(1,098,862)	9,865,504	11,112,287	(1,246,783)
ELECTRIC	3,956,888	4,362,287	(405,400)	8,747,342	9,295,392	(548,050)	13,366,571	14,228,884	(862,313)	16,913,724	18,538,484	(1,624,760)	20,044,297	22,193,736	(2,149,439)	23,638,699	25,916,356	(2,277,657)
TOTAL REVENUES	7,164,130.10	8,216,520.00	(1,052,389.90)	15,281,815.30	16,734,504.94	(1,452,689.64)	23,367,857	25,643,543	(2,275,686)	29,959,610	34,046,587	(4,086,977)	36,434,194	41,364,167	(4,929,973)	43,255,485	48,583,716	(5,328,231)

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	OCT FY21	OCT FY20	DIFFERENCE	NOV FY21	NOV FY20	DIFFERENCE	Dec FY21	Dec FY20	DIFFERENCE
REAL PROPERTY	1,076,653	1,563,675	(487,022)	10,866,896	8,132,019	(2,734,877)	12,116,563	10,162,939	1,953,624
PERSONAL PROPERTY	66,259	120,955	(54,695)	904,451	1,103,543	(199,092)	1,354,867	1,929,730	(574,863)
TOTAL REVENUES	1,142,913	1,684,630	(541,717)	11,771,347	9,235,562	(2,537,785)	13,471,430	12,092,669	1,378,760

THE CITY OF EAST POINT
REVENUE ANALYSIS (Major Revenue Sources)

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	Jan FY21	Jan FY20	DIFFERENCE	Feb FY21	Feb FY20	DIFFERENCE	Mar FY21	Mar FY20	DIFFERENCE	Apr FY21	Apr FY20	DIFFERENCE	May FY21	May FY20	DIFFERENCE	Jun FY21	Jun FY20	DIFFERENCE
L.O.S.T.	1,115,488	1,157,710	(42,222)	878,399	910,461	(32,062)	840,467	1,119,221	(278,754)	958,230	784,776	173,453	1,035,606	671,546	364,060	1,002,540	649,430	353,110
HOTEL MOTEL	208,487	329,125	(120,638)	149,509	352,023	(202,514)	227,292	384,221	(156,929)	237,914	241,210	(3,296)	280,865	53,773	227,092	363,237	(120,139)	483,376
TSPLOST	683,625	626,224	57,401	520,630	484,350	36,280	482,824	457,940	24,884	568,684	454,955	113,729	577,768	420,320	157,448	570,890	461,249	109,641
WATER AND SEWER	1,911,860	1,619,552	292,308	1,770,704	1,842,521	(71,817)	1,763,207	1,587,713	175,494	1,504,652	1,538,649	(33,997)	1,645,237	1,395,344	249,893	1,743,682	1,585,198	158,484
ELECTRIC	3,534,622	3,500,570	34,052	3,722,253	3,771,622	(49,369)	3,413,095	3,560,873	(147,778)	3,214,237	3,142,731	71,506	3,051,200	2,904,477	146,723	3,512,024	3,535,204	(23,180)
TOTAL REVENUES	7,454,082	7,233,180	220,901	7,041,495	7,360,977	(319,482)	6,726,885	7,109,968	(383,083)	6,483,716	6,162,321	321,396	6,590,676	5,445,460	1,145,216	7,192,373	6,110,942	1,081,431

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	Jan FY21	Jan FY20	DIFFERENCE	Feb FY21	Feb FY20	DIFFERENCE	Mar FY21	Mar FY20	DIFFERENCE	Apr FY21	Apr FY20	DIFFERENCE	May FY21	May FY20	DIFFERENCE	Jun FY21	Jun FY20	DIFFERENCE
L.O.S.T.	6,518,744	7,028,450	(509,707)	7,397,143	7,938,911	(541,769)	8,237,610	9,058,132	(820,523)	9,195,839	9,842,909	(647,069)	10,231,445	10,514,455	(283,009)	11,233,985	11,163,885	70,101
HOTEL MOTEL	1,341,106	2,853,202	(1,512,096)	1,490,615	3,205,225	(1,714,610)	1,717,907	3,589,446	(1,871,539)	1,955,820	3,830,655	(1,874,835)	2,236,685	3,884,428	(1,647,743)	2,599,922	3,764,289	(1,164,367)
TSPLOST	3,899,032	3,786,478	112,554	4,419,662	4,270,828	148,834	4,902,486	4,728,768	173,718	5,471,170	5,183,723	287,447	6,048,938	5,604,043	444,895	6,619,828	6,065,292	554,536
WATER AND SEWER	11,777,364	12,731,839	(954,475)	13,548,068	14,574,360	(1,026,292)	15,311,275	16,162,073	(850,798)	16,815,926	17,700,722	(884,795)	18,461,163	19,096,066	(634,902)	20,204,845	20,681,264	(476,418)
ELECTRIC	27,173,321	29,416,926	(2,243,605)	30,895,574	33,188,548	(2,292,974)	34,308,669	36,749,421	(2,440,752)	37,522,906	39,892,153	(2,369,246)	40,574,106	42,796,630	(2,222,523)	44,086,130	46,331,834	(2,245,703)
TOTAL REVENUES	50,709,566	55,816,896	(5,107,330)	57,751,061	63,177,873	(5,426,812)	64,477,946	70,287,841	(5,809,895)	70,961,663	76,450,162	(5,488,499)	77,552,339	81,895,622	(4,343,283)	84,744,712	88,006,564	(3,261,852)

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	Jan FY21	Jan FY20	DIFFERENCE	Feb FY21	Feb FY20	DIFFERENCE	Mar FY21	Mar FY20	DIFFERENCE	Apr FY21	Apr FY20	DIFFERENCE	May FY21	May FY20	DIFFERENCE	Jun FY21	Jun FY20	DIFFERENCE
REAL PROPERTY	11,098,504	10,450,920	647,584	10,452,681	9,678,652	774,029	11,566,049	9,815,339	1,750,710	11,622,533	9,934,084	1,688,449	11,750,255	9,981,005	1,769,250	12,000,912	10,209,793	1,791,119
PERSONAL PROPERTY	1,425,861	1,943,405	(517,544)	1,439,475	2,105,192	(665,717)	1,444,115	2,115,428	(671,313)	1,446,752	2,115,618	(668,866)	1,446,765	2,116,061	(669,296)	1,476,818	2,116,061	(639,243)
TOTAL REVENUES	12,524,365	12,394,325	130,041	11,892,156	11,783,844	108,312	13,010,164	11,930,767	1,079,397	13,069,285	12,049,702	1,019,583	13,197,020	12,097,066	1,099,954	13,477,730	12,325,854	1,151,876

City of East Point
Major Revenue Trends

L.O.S.T.					
Month Collected	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 964,461			
Feb-20	Jan-20	\$ 1,157,710	\$ 193,249	Normal decrease after holiday	
Mar-20	Feb-20	\$ 910,461	\$ (247,249)	Due to the stimulus and the additional amt. provided in	
Apr-20	Mar-20	\$ 853,366	\$ (57,096)	Unemployment benefits, the City has not realized	
May-20	Apr-20	\$ 784,776	\$ (68,589)	The full impact of COVID-19 on Sales Tax Revenue.	
May-20	May-20	\$ 674,319	\$ (110,457)	Full impact of COVID-12 expected Jun or July 2020	
Jun-20	Jun-20	\$ 748,115	\$ 73,796		10.94%
Jul-20	Jul-20	\$ 848,743	\$ 100,628		13.45%
Aug-20	Aug-20	\$ 878,839	\$ 30,096		3.55%
Sep-20	Sep-20	\$ 983,501	\$ 104,662		11.91%
Oct-20	Oct-20	\$ 803,919	\$ (179,582)		-18.26%
Nov-20	Nov-20	\$ 967,340	\$ 163,421		20.33%
Dec-20	Dec-20	\$ 920,913	\$ (46,427)		-4.80%
Jan-21	Jan-21	\$ 1,115,488	\$ 194,575		21.13%
Feb-21	Feb-21	\$ 878,399	\$ (237,089)		-21.25%
Mar-21	Mar-21	\$ 840,467	\$ (37,932)		-4.32%
Apr-21	Apr-21	\$ 958,230	\$ 117,763		14.01%
May-21	May-21	\$ 1,035,606	\$ 77,376		8.07%
Jun-21	Jun-21	\$ 1,002,540	\$ (33,066)		-3.19%
Total		\$ 17,327,192			

T.S.P.L.O.S.T.					
Month Rec'd	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 514,157			
Feb-20	Jan-20	\$ 634,242	\$ 120,085	Full impact of COVID-12 expected Jun or July 2020	
Mar-20	Feb-20	\$ 484,350	\$ (149,892)	when airline impact is fully disclosed through reporting.	
Apr-20	Mar-20	\$ 457,940	\$ (26,410)		
May-20	Apr-20	\$ 454,955	\$ (2,985)		
May-20	May-20	\$ 422,091	\$ (32,864)		
Jun-20	Jun-20	\$ 462,791	\$ 40,700		9.64%
Jul-20	Jul-20	\$ 522,249	\$ 59,458		12.85%
Aug-20	Aug-20	\$ 520,175	\$ (2,074)		-0.40%
Sep-20	Sep-20	\$ 518,022	\$ (2,153)		-0.41%
Oct-20	Oct-20	\$ 527,682	\$ 9,661		1.86%
Nov-20	Nov-20	\$ 580,653	\$ 52,971		10.04%
Dec-20	Dec-20	\$ 546,626	\$ (34,027)		-5.86%
Jan-21	Feb-21	\$ 683,625	\$ 136,999		25.06%
Feb-21	Mar-21	\$ 520,630	\$ (162,995)		-23.84%
Mar-21	Apr-21	\$ 482,824	\$ (37,806)		-7.26%
Apr-21	May-21	\$ 568,684	\$ 85,860		17.78%
May-21	Jun-21	\$ 577,767	\$ 9,083		1.60%
Jun-21	Jul-21	\$ 570,890	\$ (6,877)		-1.19%
Total		\$ 10,050,354			

Utility Billing - Water

Month Billed	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ -	\$ -		
Mar-20	Feb-20	\$ 1,842,521	\$ 1,842,521		
Apr-20	Mar-20	\$ 1,587,638	\$ (254,883)	Billing based tiers. Therefore, impact is less in	
May-20	Apr-20	\$ 1,538,649	\$ (48,989)	April when flat rates applied. Also, more people.	
Jun-20	May-20	\$ 1,324,510	\$ (214,138)		
Jul-20	Jun-20	\$ 1,485,587	\$ 161,076	At home using water	12.16%
Aug-20	Jul-20	\$ 1,553,020	\$ 67,433		4.54%
Sep-20	Aug-20	\$ 1,751,473	\$ 198,453		12.78%
Oct-20	Sep-20	\$ 1,843,419	\$ 91,946		5.25%
Nov-20	Dec-20	\$ 1,598,496	\$ (244,923)		-13.29%
Dec-20	Jan-21	\$ 1,912,985	\$ 314,489		19.67%
Jan-21	Feb-21	\$ 1,911,860	\$ (1,125)		-0.06%
Feb-21	Mar-21	\$ 1,770,704	\$ (141,156)		-7.38%
Mar-21	Apr-21	\$ 1,783,830	\$ 13,126		0.74%
Apr-21	May-21	\$ 1,504,651	\$ (279,179)		-15.65%
May-21	Jun-21	\$ 1,645,237	\$ 140,586		9.34%
Jun-21	Jul-21	\$ 1,743,682	\$ 98,445		5.98%
Total		\$ 26,798,262			

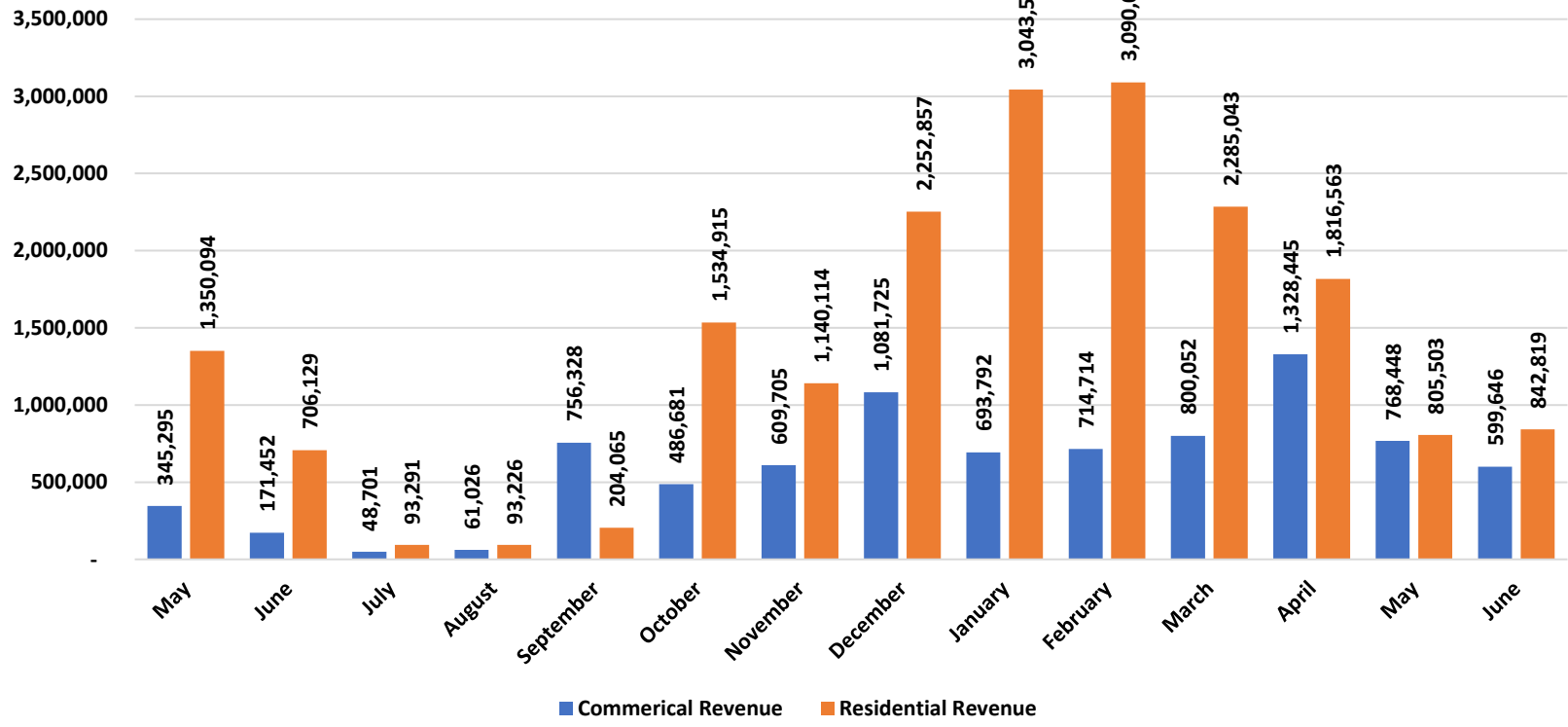
Utility Billing - Electric

Month Billed	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ -	\$ -		
Mar-20	Feb-20	\$ 3,771,622	\$ 3,771,622		
Apr-20	Mar-20	\$ 3,560,873	\$ (210,749)	Business closed mid month.	
May-20	Apr-20	\$ 3,142,731	\$ (418,142)	Full impact to include residential customers moving	
Jun-20	May-20	\$ 2,785,187	\$ (357,544)		
Jul-20	Jun-20	\$ 3,909,693	\$ 1,124,506		40.37%
Aug-20	Jul-20	\$ 4,610,117	\$ 700,423		17.92%
Sep-20	Aug-20	\$ 4,619,229	\$ 9,113		0.20%
Oct-20	Sep-20	\$ 3,547,153	\$ (1,072,076)		-23.21%
Nov-20	Dec-20	\$ 3,130,573	\$ (416,580)		-11.74%
Dec-20	Jan-21	\$ 3,594,402	\$ 463,829		14.82%
Jan-21	Feb-21	\$ 3,626,729	\$ 32,327		0.90%
Feb-21	Mar-21	\$ 3,722,253	\$ 95,524		2.63%
Mar-21	Apr-21	\$ 3,418,024	\$ (304,229)		-8.17%
Apr-21	May-21	\$ 3,430,604	\$ 12,580		0.37%
May-21	Jun-21	\$ 3,051,200	\$ (379,404)		-11.06%
Jun-21	Jul-21	\$ 3,535,204	\$ 484,004		15.86%
Total		\$ 57,455,594			

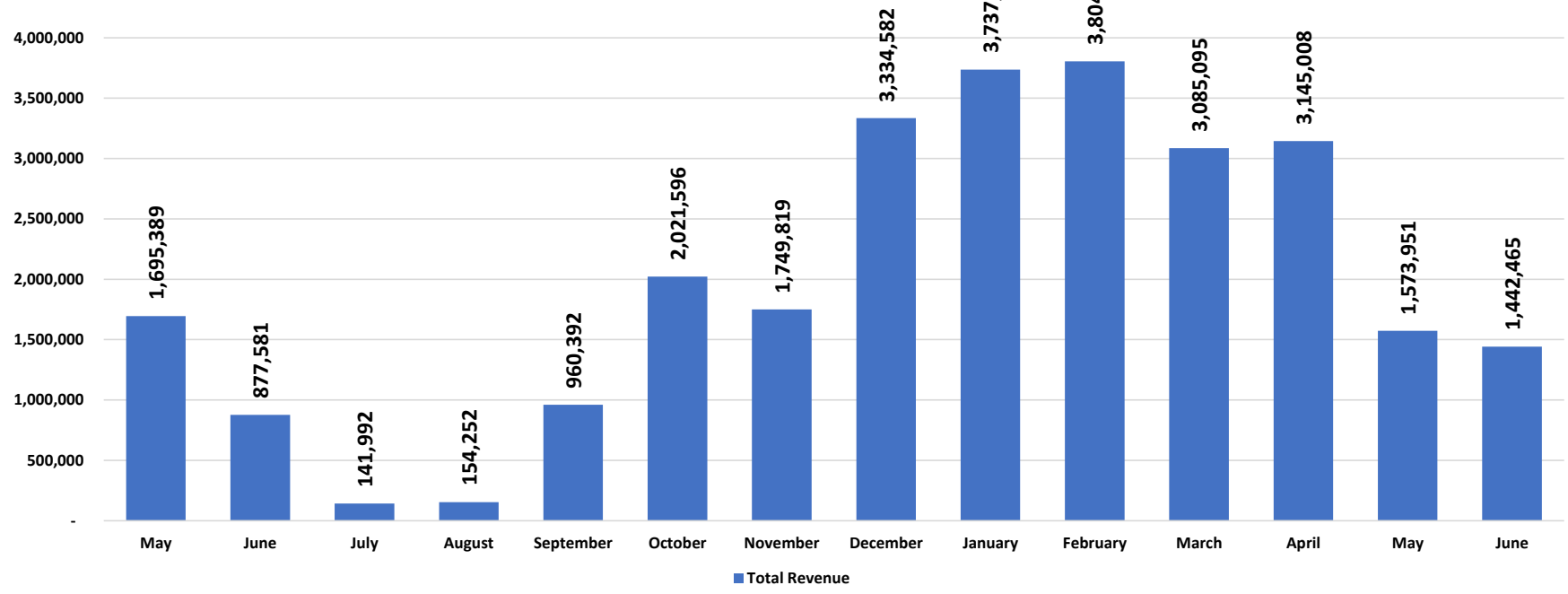
Hotel/Motel

Month Rec'd	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ 352,023	\$ 352,023		
Mar-20	Feb-20	\$ 384,221	\$ 32,199		
Apr-20	Mar-20	\$ 241,210	\$ (143,012)		
May-20	Apr-20	\$ 53,773	\$ (187,437)		
Jun-20	May-20	\$ 51,854	\$ (1,919)		
Jul-20	Jun-20	\$ 155,769	\$ 103,915		200.40%
Aug-20	Jul-20	\$ 203,300	\$ 47,531		30.51%
Sep-20	Aug-20	\$ 213,816	\$ 10,516		5.17%
Oct-20	Sep-20	\$ 169,580	\$ (44,236)		-20.69%
Nov-20	Dec-20	\$ 197,522	\$ 27,942		16.48%
Dec-20	Jan-21	\$ 72,349	\$ (125,173)		-63.37%
Jan-21	Feb-21	\$ 208,487	\$ 136,138		188.17%
Feb-21	Mar-21	\$ 149,509	\$ (58,978)		-28.29%
Mar-21	Apr-21	\$ 227,291	\$ 77,782		52.02%
Apr-21	May-21	\$ 237,914	\$ 10,623		4.67%
May-21	Jun-21	\$ 280,865	\$ 42,951		18.05%
Jun-21	Jul-21	\$ 363,237	\$ 82,372		29.33%
Total		\$3,562,720.10			

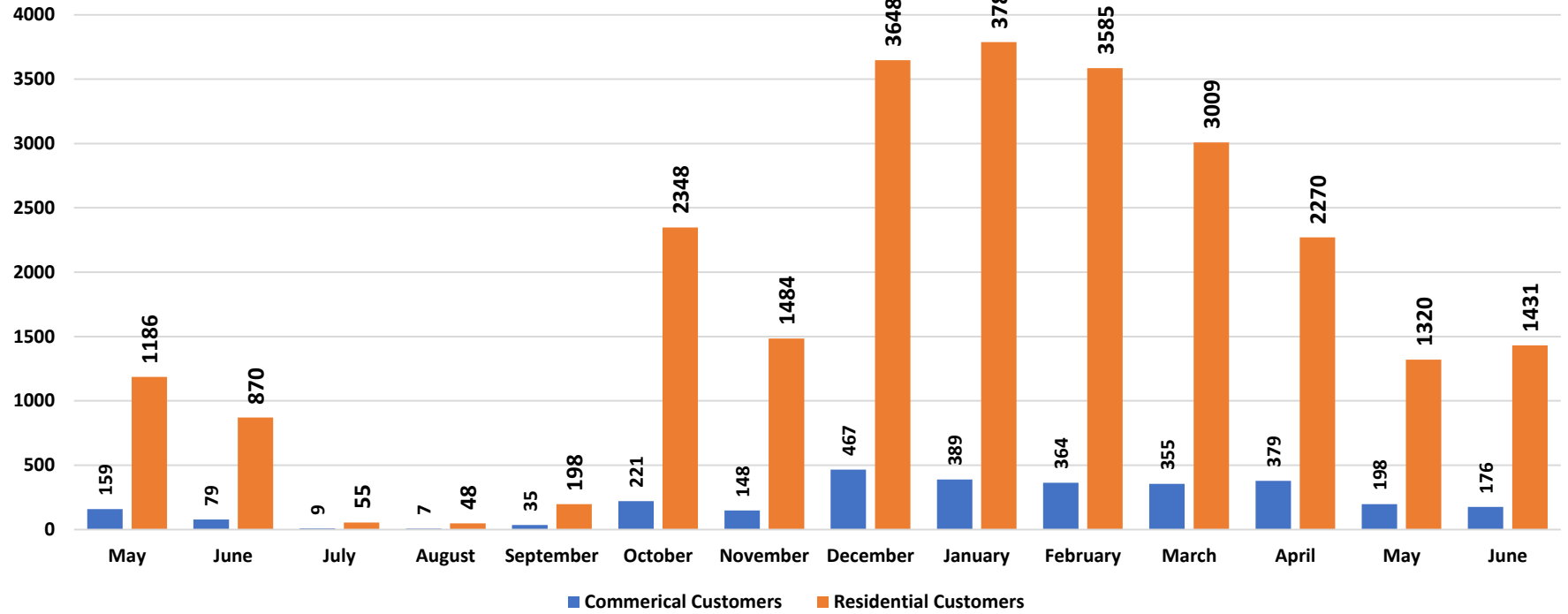
THE CITY OF EAST POINT
Commerical vs. Residential
Cut-Off List Revenues



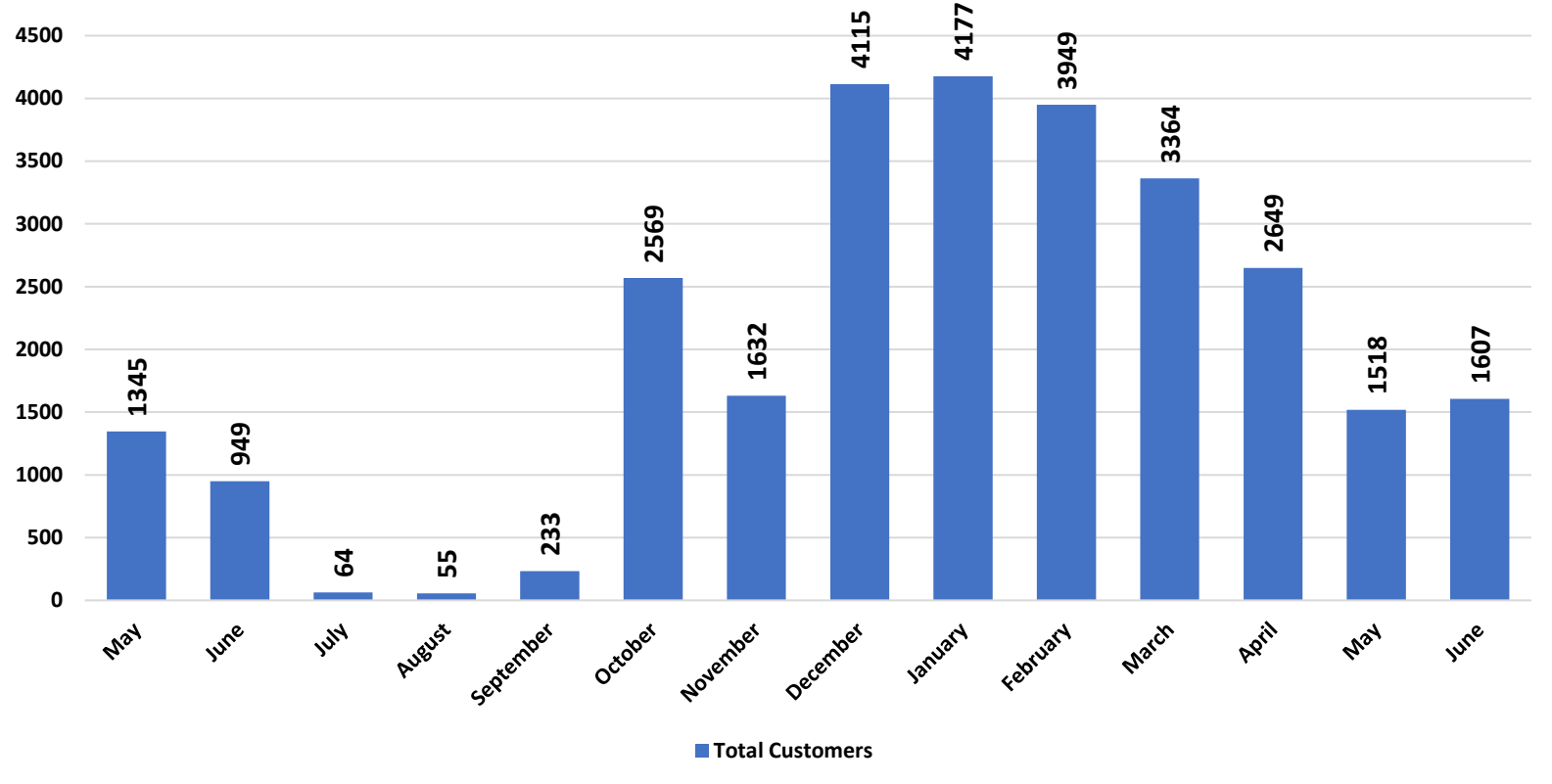
THE CITY OF EAST POINT
Total Cut-Off List Revenue



THE CITY OF EAST POINT
Cut-Off List Customers (By Type)



THE CITY OF EAST POINT
Total Cut-Off List Customers





Municipal Competitive Trust

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East Point

Intermediate Tax Restricted Portfolio

[88-000028-06](#) RESERVE FUNDED DEBT ACCOUNT

Date	Transaction	Shares	Price	Amount
5/31/2021	Balance Forward	0.000	98.80	\$0.00
6/30/2021	Ending Balance - RESERVE FUNDED DEBT ACCOUNT	.000	98.80	\$0.00
6/30/2021	Ending Balance - CREDIT SUPPORT OPERATING ACCOUNT	(.000)	99.57	(\$0.00)

Intermediate Portfolio

[86-000075-06](#) FLEXIBLE OPERATING ACCOUNT

Date	Transaction	Shares	Price	Amount
5/31/2021	Balance Forward	19.582	99.75	\$1,953.30
6/30/2021	DIVIDENDS AT 0.041435	.008	99.57	\$0.81
6/30/2021	Ending Balance - FLEXIBLE OPERATING ACCOUNT	19.590	99.57	\$1,950.58
Total Ending Balance as of 6/30/2021 - Intermediate Portfolio				\$1,950.58

Short-Term Portfolio

[87-000027-06](#) FLEXIBLE OPERATING ACCOUNT

Date	Transaction	Shares	Price	Amount
5/31/2021	Balance Forward	187,946.594	100.18	\$18,828,489.79
6/16/2021	YEAR END SETTLEMENT	10,094.986	100.18	\$1,011,315.74
6/30/2021	DIVIDENDS AT 0.001725	3.410	100.18	\$341.62
6/30/2021	Ending Balance - FLEXIBLE OPERATING ACCOUNT	198,044.990	100.18	\$19,840,147.10
Total Ending Balance as of 6/30/2021 - Short-Term Portfolio				\$19,840,147.10

Grand Total \$19,842,097.68

City of East Point
 Gen Fund, T-SPLOST and Enterprise Funds
 Projected Ending Fund Balance
 6/30/2021 (unaudited)

Unaudited Projected Fund Balance

	General Fund	Electric	MCT	Total	Water & Sewer	Storm Water	Solid Waste	T-SPLOST
Revenues	\$ 45,844,640	\$ 44,085,994		\$ 44,085,994	\$ 20,204,803	\$ 2,460,747	\$ 4,478,047	\$ 6,619,828
Interest and Other	-	-	7,936	7,936	-	-	-	-
	<u>45,844,640</u>	<u>44,085,994</u>	<u>7,936</u>	<u>44,093,931</u>	<u>20,204,803</u>	<u>2,460,747</u>	<u>4,478,047</u>	<u>6,619,828</u>
Expenditures	39,188,560	44,713,986	-	44,713,986	25,377,830	1,337,469	5,951,117	3,118,866
Revenues over (under) Expenditures	<u>6,656,080</u>	<u>(627,992)</u>	<u>7,936</u>	<u>(620,055)</u>	<u>(5,173,027)</u>	<u>1,123,278</u>	<u>(1,473,070)</u>	<u>3,500,962</u>
Transfers in	-	-	-	-	-	-	-	-
Transfers out	-	-	-	-	-	-	-	-
Net change	<u>6,656,080</u>	<u>(627,992)</u>	<u>7,936</u>	<u>(620,055)</u>	<u>(5,173,027)</u>	<u>1,123,278</u>	<u>(1,473,070)</u>	<u>3,500,962</u>
Ending Fund Balance(Deficit)-6-30-2020	<u>27,423,136</u>	<u>20,604,219</u>	<u>14,734,525</u>	<u>36,377,428</u>	<u>12,225,552</u>	<u>6,727,616</u>	<u>(5,464,789)</u>	<u>8,081,109</u>
Ending Fund Balance (Deficit) -June 2021	<u>\$ 34,079,216</u>	<u>\$ 19,976,227</u>	<u>\$ 14,742,461</u>	<u>\$ 35,757,373</u>	<u>\$ 7,052,525</u>	<u>\$ 7,850,894</u>	<u>\$ (6,937,859)</u>	<u>\$ 11,582,071</u>
Cash Balance			\$ 19,842,100				-	
Cash Balance	11,880,566	9,907,163			238,040	6,651,294.11	-	11,640,975