

**CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
FOR THE PERIOD ENDING  
5/31/2021 (Unaudited)**



<b>FUND 100 General Fund</b>	<b>May-21 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Taxation	29,531,262	\$ 29,327,000	\$ 204,262	101%
Licenses and Permits	1,911,631	2,750,194	\$(838,563)	70%
General Government	225,336	450,922	\$(225,586)	50%
Fines & Forfeitures	399,427	515,488	\$(116,061)	77%
Miscellaneous Revenue	1,288,190	972,785	\$ 315,405	132%
Other Financing Sources	9,060,969	13,248,856	\$(4,187,887)	68%
<b>Total Revenue</b>	<b>\$ 42,416,815</b>	<b>\$ 47,265,245</b>	<b>\$ (4,848,432)</b>	<b>90%</b>
<b>EXPENDITURES</b>				
Personal Service and Emp Benefit	27,106,641	\$ 34,920,403	\$(7,813,762)	78%
Purchased Service	3,120,061	3,764,413	\$(644,352)	83%
Supplies	698,177	1,347,311	\$(649,134)	52%
Capital Outlays	-	-	-	0%
Indirect Cost	1,330,875	1,463,691	\$(132,816)	91%
Other Cost	1,261,692	1,612,550	\$(350,858)	78%
Debt Service	233,281	678,016	\$(444,735)	34%
Other Financing Uses	2,190,268	3,445,494	\$(1,255,226)	64%
<b>Total Expenditures</b>	<b>\$ 35,940,996</b>	<b>\$ 47,231,878</b>	<b>\$ (11,290,882)</b>	<b>76%</b>
<b>Excess of Revenue (Expenditures)</b>	<b>\$ 6,475,818</b>	<b>\$ 33,367</b>	<b>\$ 6,442,451</b>	

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FUND 505 Water & Sewer Fund	May-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
<b>REVENUE</b>				
Water & Sewer System	\$ 10,724,269	\$ 11,710,915	\$ (986,646)	92%
Sewer linked to Water	7,162,940	7,628,405	\$ (465,465)	94%
General Government	594,977	6,929,690	\$ (6,334,713)	9%
<b>Total Revenue</b>	<b>\$ 18,482,185</b>	<b>\$ 26,269,010</b>	<b>\$ (7,786,825)</b>	<b>70%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 3,533,541	3,867,569	\$ (334,028)	91%
Purchases Service	4,259,801	5,988,000	\$ (1,728,199)	71%
Supplies	498,236	826,980	\$ (328,744)	60%
Capital Outlays	2,382,587	4,582,143	\$ (2,199,556)	52%
Indirect Cost Allocation	4,014,905	4,379,897	\$ (364,992)	92%
Other Cost	1,737	74,000	\$ (72,263)	2%
Debt Service	2,930,631	3,920,921	\$ (990,290)	75%
Other Financing Uses	2,358,728	2,575,000	\$ (216,272)	92%
<b>Total Expenses</b>	<b>\$ 19,980,167</b>	<b>\$ 26,214,510</b>	<b>\$ (6,234,343)</b>	<b>76%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ (1,497,982)</b>	<b>\$ 54,500</b>	<b>\$ (1,552,482)</b>	

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FUND 510 Electric	May-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
<b>REVENUE</b>				
Electric System	\$ 35,839,838	\$ 42,380,466	\$ (6,540,628)	85%
General Government	\$ 4,607,810	5,549,182	\$ (941,372)	83%
Miscellaneous Revenue	\$ 279,647.73	637,500	\$ (357,852)	44%
<b>Total Revenue</b>	<b>\$ 40,727,296</b>	<b>\$ 48,567,148</b>	<b>\$ (7,839,852)</b>	<b>84%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 2,955,480	3,088,862	\$ (133,382)	96%
Purchases Service	\$ 527,512	1,131,750	\$ (604,238)	47%
Supplies	\$ 401,957	488,100	\$ (86,143)	82%
Capital Outlays	\$ 2,695,312	3,245,000	\$ (549,688)	83%
Indirect Cost Allocation	\$ 3,817,314	4,156,342	\$ (339,028)	92%
Other Cost	\$ 401,595	400,000	\$ 1,595	100%
Debt Service	\$ -	81,540	\$ 81,540	0%
Other Financing Uses	\$ 2,595,935	2,850,094	\$ 254,159	91%
Wholesale Power Purchase	\$ 27,999,274	31,828,822	\$ 3,829,548	88%
<b>Total Expenses</b>	<b>\$ 41,394,379</b>	<b>\$ 47,270,510</b>	<b>\$ (5,876,131)</b>	<b>88%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ (667,083)</b>	<b>\$ 1,296,638</b>	<b>\$ (1,963,721)</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
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<b>FUND 520 Storm Water Utility Fund</b>	<b>May-21 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Storm Water	\$ 2,440,466	\$ 2,800,000	\$ (359,534)	87%
Other Financing Sources		\$ -	\$ -	0%
<b>Total Revenue</b>	<b>\$ 2,440,466</b>	<b>\$ 2,800,000</b>	<b>\$ (359,534)</b>	<b>87%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 380,326	430,041	\$ (49,715)	88%
Purchases Service	\$ 155,909	640,450	\$ (484,541)	24%
Supplies	\$ 4,218	5,200	\$ (982)	81%
Capital Outlays	\$ (2,760)	1,090,000	\$ (1,092,760)	0%
Indirect Cost Allocation	\$ 209,250	\$ 228,273	\$ (19,023)	92%
Other Cost	\$ -	\$ -	\$ -	0%
Debt Service	\$ -	\$ 235,854	\$ (235,854)	0%
Other Financing Uses	\$ 115,599	\$ 126,108	\$ (10,509)	92%
<b>Total Expenses</b>	<b>\$ 862,542</b>	<b>\$ 2,755,926</b>	<b>\$ (1,893,384)</b>	<b>31%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 1,577,924</b>	<b>\$ 44,074</b>	<b>\$ 1,533,850</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
FOR THE PERIOD ENDING  
5/31/2021 (Unaudited)



FUND 540 Solid Waste Fund	May-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
<b>REVENUE</b>				
Sewer Linked to Water	\$ -	\$ 225,200	\$ (225,200)	0%
General Government	\$ 375,400	\$ 1,419,000	\$ (1,043,600)	26%
Garbage Sanitation	\$ 3,729,186	\$ 4,601,500	\$ (872,314)	81%
Miscellaneous Revenue	\$ 1,641	\$ -	\$ 1,641	0%
Other Financing Sources	\$ -	\$ -	\$ -	0%
<b>Total Revenue</b>	<b>\$ 4,106,227</b>	<b>\$ 6,245,700</b>	<b>\$ (2,139,473)</b>	<b>66%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 1,500,547	1,833,161	\$ (332,614)	82%
Purchases Service	\$ 1,019,838	1,265,650	\$ (245,812)	81%
Supplies	\$ 9,191	30,700	\$ (21,509)	30%
Capital Outlays	\$ 37,185	125,000	\$ (87,815)	30%
Indirect Cost Allocation	\$ 722,085	787,729	\$ (65,644)	92%
Other Cost	\$ (556)	-	\$ (556)	0%
Debt Service	\$ 157,596	685,057	\$ (527,461)	23%
Other Financing Uses	\$ 1,512,103	1,678,572	\$ (166,469)	90%
<b>Total Expenses</b>	<b>\$ 4,957,991</b>	<b>\$ 6,405,869</b>	<b>\$ (1,447,878)</b>	<b>77%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ (851,763)</b>	<b>\$ (160,169)</b>	<b>\$ (691,594)</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
FOR THE PERIOD ENDING  
5/31/2021 (Unaudited)



<b>FUND 365 PUBLIC WORKS/TSPLOST</b>	<b>May-21 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Intergovernmental Revenue	\$ 6,048,937	5,585,555.00	\$ 463,382	108%
Investment Income		4,500	\$ (4,500)	0%
Other Financing Sources	\$ -	3,507,123	\$ (3,507,123)	0%
<b>Total Revenue</b>	<b>\$ 6,048,937</b>	<b>\$ 9,097,178</b>	<b>\$ (3,048,241)</b>	<b>66%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ -	\$ -	\$ -	0%
Purchases Service	\$ 8,288	180,000	\$ (171,712)	5%
Supplies	\$ -	-	\$ -	0%
Capital Outlays	\$ 3,037,345	8,917,178	\$ (5,879,833)	34%
Indirect Cost Allocation	\$ -	\$ -	\$ -	0%
Other Financing Uses	\$ -	\$ -	\$ -	0%
<b>Total Expenses</b>	<b>\$ 3,045,633</b>	<b>\$ 9,097,178</b>	<b>\$ (6,051,545)</b>	<b>33%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 3,003,305</b>	<b>\$ -</b>	<b>\$ 3,003,305</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
FOR THE PERIOD ENDING  
5/31/2021 (Unaudited)



<b>FUND 375 50 WORST PROPERTIES</b>	<b>May-21 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Other Financing Sources	\$ 458,333	\$ 360,000	\$ 98,333	127%
Miscellaneous Revenue	\$ 76,176	\$ 75,000	\$ 1,176	102%
<b>Total Revenue</b>	<b>\$ 534,510</b>	<b>\$ 435,000</b>	<b>\$ 99,510</b>	<b>123%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 148,273	92,279	\$ 55,994	161%
Purchases Service	\$ 210,345	255,250	\$ (44,905)	82%
Supplies	\$ 6,991	17,000	\$ (10,009)	41%
Capital Outlays	\$ -	\$ -	\$ -	0%
Indirect Cost Allocation	\$ -	\$ -	\$ -	0%
Other Financing Uses	\$ -	\$ 5,440	\$ (5,440)	0%
<b>Total Expenses</b>	<b>\$ 365,608</b>	<b>\$ 369,969</b>	<b>\$ (4,361)</b>	<b>99%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 168,902</b>	<b>\$ 65,031</b>	<b>\$ 103,871</b>	

CITY OF EAST POINT  
 STATEMENT OF REVENUES & EXPENDITURES ALL FUNDS  
 FOR THE PERIOD ENDING  
 5/31/2021 (Unaudited)



ACCOUNT DESCRIPTION	May-21 Current Month	May-20 Prior Year Month	FY 2021 Current YTD Actual	FY 2021 Current Budget	Variance Current Yr - Current Budget	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
General Fund	2,590,288	1,821,307	42,416,815	\$ 47,265,245	4,848,431	42,437,938	48,148,057
Condemned Fund	760	-	75,035	410,600	335,565	212,344	400,400
E-911 Fund	159,252	98,610	1,708,969	1,733,320	24,351	1,623,912	1,576,020
Restricted Grants Fund	81,450	17,174	3,249,052	13,910,126	10,661,074	790,210	16,357,111
Grants Fund	4,369	-	82,872	361,820	278,948	-	402,565
Spec. Rev Bond-TAD2015	-	3,593	4,029,379	3,807,000	(222,379)	3,617,463	3,707,000
Hotel/Motel Fund	280,865	53,773	2,236,685	4,654,475	2,417,790	3,884,428	5,200,000
TAD Corridors Fund	3,446	267	515,027	88,500	(426,527)	112,868	177,000
Government Center	-	-	-	6,724,507	6,724,507	441,747	1,220,000
Cap Project Fund (GG)	-	-	-	4,438,476	4,438,476	-	3,725,811
TSPLOST	577,767	420,320	6,048,937	9,097,178	3,048,241	5,604,607	9,662,081
50 Worst Properties	46,287	41,667	534,510	435,000	(99,510)	594,531	480,000
City Hall	101,552	1,367	647,512	725,000	77,488	41,499	-
Water & Sewer Fund	1,645,237	1,395,344	18,482,185	26,269,010	7,786,825	19,096,065	26,658,700
Electric	3,051,200	2,904,477	40,727,296	48,567,148	7,839,852	42,796,629	51,360,800
Storm Water Utility Fund	12,741	10,320	2,440,466	2,800,000	359,534	2,500,065	2,736,632
Solid Waste Fund	398,685	340,231	4,106,227	6,245,700	2,139,473	4,107,827	5,893,310
<b>REVENUE</b>	<b>\$ 8,953,900</b>	<b>\$ 7,108,450</b>	<b>\$ 127,300,968</b>	<b>\$ 177,533,105</b>	<b>\$ 50,232,137</b>	<b>\$ 127,862,132</b>	<b>\$ 177,705,487</b>
General Fund	2,857,180	4,079,097	35,940,996	47,231,878	11,290,882	36,560,996	47,393,372
Condemned Fund	1,472	12,015	97,953	405,000	307,047	129,678.09	246,474
E-911 Fund	73,717	161,175	1,046,364	1,656,860	610,496	1,088,823.03	1,433,179
Restricted Grants Fund	247,682	1,186,927	3,447,957	13,829,126	10,381,169	2,411,411.50	15,656,910
Grants Fund	-	2,617	61,109	361,820	300,711	26,858.62	402,565
Spec. Rev Bond-TAD2015	-	-	3,756,421	2,863,500	(892,921)	3,682,084.06	2,863,500
Hotel/Motel Fund	105,325	65,392	1,549,776	4,654,475	3,104,699	2,667,004.24	4,795,000
TAD Corridors Fund	-	-	564,500	64,500	(500,000)	64,500.00	62,800
Government Center	-	-	-	6,724,507	6,724,507	0.00	3,500,000
Cap Project Fund (GG)	-	96,304	923,937	4,438,476	3,514,539	2,440,580.38	12,481,014
TSPLOST	53,652	359,608	3,045,633	9,097,178	6,051,545	3,404,003.66	9,658,081
50 Worst Properties	14,270	14,629	365,608	369,969	4,361	411,484.59	522,549
City Hall	(272,000)	-	647,226	725,000	77,774	1,389,121.34	648,726
Water & Sewer Fund	1,996,510	1,983,259	19,980,167	26,214,510	6,234,343	20,318,215.41	32,058,610
Electric	3,279,454	3,272,868	41,394,379	47,270,510	5,876,131	40,728,518.89	51,878,696
Storm Water Utility Fund	103,152	112,341	862,542	2,755,926	1,893,384	1,352,723.48	4,225,548
Solid Waste Fund	329,296	552,371	4,957,991	6,405,869	1,447,878	5,746,833.85	6,172,383
<b>EXPENDITURE</b>	<b>\$ 8,789,710</b>	<b>\$ 11,898,603</b>	<b>\$ 118,642,559</b>	<b>\$ 175,069,104</b>	<b>\$ 56,426,545</b>	<b>\$ 122,422,837</b>	<b>\$ 193,999,407</b>
<b>Excess Revenues (Expenditures)</b>	<b>\$ 164,189</b>	<b>\$ (4,790,153)</b>	<b>\$ 8,658,409</b>	<b>\$ 2,464,001</b>	<b>\$ (6,194,408)</b>	<b>\$ 5,439,295</b>	<b>\$ (16,293,920)</b>



CITY OF EAST POINT  
 BUDGET TO ACTUAL  
 GENERAL FUND EXPENDITURES  
 5/31/2021 (Unaudited)



ACCOUNT DESCRIPTION	May-21 Current Month Actuals	May-20 Prior Month Actuals	FY 2021 Current YTD Actuals	FY 2021 Current Budget	Variance Current Year	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
City Council & Committees	20,801	-	200,800	\$ 270,800	70,000	183,879.18	377,450
Ward --A--	2,481	3,907	52,333	49,448	(2,885)	18,897.30	34,966
Ward --A--At-Large	1,493	2,120	30,403	43,774	13,371	9,052.98	26,871
Ward --B--	2,450	3,856	33,533	63,848	30,315	16,397.73	30,397
Ward --B--At-Large	3,038	3,319	32,700	59,306	26,606	13,043.56	26,957
Ward --C--	1,819	2,674	30,700	48,518	17,818	8,816.15	30,531
Ward--C--At-Large	2,085	3,529	31,909	59,265	27,356	11,722.36	26,932
Ward --D--	2,823	2,661	29,398	48,366	18,968	7,827.90	30,347
Ward--D--At-Large	2,115	2,068	24,111	43,144	19,033	11,030.90	28,771
City Clerk	27,336	37,402	334,960	416,375	81,415	301,546.43	530,857
Mayor	9,181	11,668	112,019	203,137	91,118	54,795.13	179,167
City Manager	65,859	102,855	856,526	1,038,887	182,361	408,894.73	990,510
Public Art	6,439	0	70,579	64,875	(5,704)	0.00	0
Communications	29,765	36,675	334,125	356,260	22,135	122,391.81	334,294
Legal	97,475	80,408	2,001,073	2,504,021	502,948	469,893.14	1,774,780
Stormwater Restricted	0	0	0	-	-	0.00	120,000
Planning & Zoning	0	600	4,150	16,288	12,138	600.00	23,320
Finance Office	36,754	42,958	331,827	482,695	150,868	118,126.80	534,825
Accounting	74,743	113,375	896,528	1,109,100	212,572	448,518.75	858,599
Property Tax Division	14,400	21,279	178,651	243,517	64,866	87,837.82	201,077
Purchasing	33,828	63,082	504,406	599,808	95,402	284,227.01	703,780
Human Resources	54,551	63,163	571,068	623,605	52,537	279,692.59	726,988
Buildings & Grounds	96,575	211,284	1,362,381	1,638,646	276,265	560,223.98	1,563,920
Admin. Alloc.	101,500	0	647,225	-	(647,225)	0.00	500,000
Non Departmental	310,690	284,557	3,734,561	5,850,397	2,115,836	1,596,863.08	8,861,141
Municipal Court	66,933	92,409	764,355	843,076	78,721	398,900.91	859,893
Police Administration	774,237	1,256,731	9,489,324	13,409,266	3,919,942	5,068,343.85	12,964,844
Jail Division	85,554	133,755	1,112,936	1,609,489	496,553	534,583.97	1,402,421
Police Code Enforcement	33,872	49,891	443,119	529,981	86,862	131,316.01	372,831
Fire Administration	552,553	939,720	7,135,248	8,865,964	1,730,716	3,177,167.33	7,462,514
E-911 Communications	8,316	0	53,852	-	(53,852)	0.00	
PW Administration	17,070	45,519	204,521	418,962	214,441	163,912.62	293,574
Roads & Drainages	81,609	120,317	1,317,981	1,778,981	461,000	511,902.74	1,353,114
Transportation	26,937	15,740	257,832	253,060	(4,772)	110,170.04	356,177
Storm Water Control	4,875	0	59,705	-	(59,705)	0.00	0
Customer Service	4,397	0	8,163	126,678	118,515	0.00	207,887
Parks & Recreation	4,091	29,473	50,495	347,391	296,896	202,639.14	441,873
Programs	38,561	48,337	448,288	499,571	51,283	194,979.45	605,096
Parks/Facilities	38,127	41,686	585,238	497,825	(87,413)	199,384.47	438,050
Inspections/Permit/P&Z	88,065	153,083	1,116,736	1,652,342	535,606	611,839.63	1,378,423
Economic Development	24,650	39,184	379,358	409,200	29,842	160,216.82	526,981
Main Street	9,133	19,813	107,879	156,012	48,133	57,294.63	205,938
<b>General Fund</b>	<b>\$ 2,857,180</b>	<b>\$ 4,079,097</b>	<b>\$ 35,940,996</b>	<b>\$ 47,231,878</b>	<b>\$ 11,290,882</b>	<b>\$ 16,536,931</b>	<b>\$ 47,386,096</b>

THE CITY OF EAST POINT  
REVENUE ANALYSIS (Major Revenue Sources)

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	JUL   FY21	JUL   FY20	DIFFERENCE	AUG   FY21	AUG   FY20	DIFFERENCE	SEPT   FY21	SEPT   FY20	DIFFERENCE	OCT   FY21	OCT   FY20
L.O.S.T.	848,743	944,561	(95,818)	878,839	957,115	(78,276)	983,501	1,001,481	(17,980)	803,919	1,001,481
HOTEL MOTEL	155,769	473,261	(317,492)	203,300	392,403	(189,103)	213,816	489,338	(275,522)	169,580	405,859
TSPLOST	522,249	524,384	(2,135)	520,175	532,157	(11,982)	518,022	523,536	(5,514)	527,682	532,113
WATER AND SEWER	1,680,482	1,912,027	(231,545)	1,724,916	1,703,205	21,711	1,751,473	1,961,190	(209,717)	1,543,419	2,153,992
ELECTRIC	3,956,888	4,362,287	(405,400)	4,790,454	4,933,105	(142,651)	4,619,229	4,933,492	(314,263)	3,547,153	4,309,600
<b>TOTAL REVENUES</b>	<b>7,164,130.10</b>	<b>8,216,520.00</b>	<b>(1,052,389.90)</b>	<b>8,117,685.20</b>	<b>8,517,984.94</b>	<b>(400,299.74)</b>	<b>8,086,041</b>	<b>8,909,038</b>	<b>(822,996)</b>	<b>6,591,753</b>	<b>8,403,045</b>

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	JUL   FY21	JUL   FY20	DIFFERENCE	AUG   FY21	AUG   FY20	DIFFERENCE	SEPT   FY21	SEPT   FY20	DIFFERENCE	OCT   FY21	OCT   FY20
L.O.S.T.	848,743	944,561	(95,818)	1,727,582	1,901,676	(174,094)	2,711,083	2,903,156	(192,073)	3,515,002	3,904,637
HOTEL MOTEL	155,769	473,261	(317,492)	359,069	865,664	(506,595)	572,885	1,355,002	(782,117)	742,465	1,760,861
TSPLOST	522,249	524,384	(2,135)	1,042,424	1,056,541	(14,117)	1,560,446	1,580,077	(19,631)	2,088,128	2,112,190
WATER AND SEWER	1,680,482	1,912,027	(231,545)	3,405,398	3,615,232	(209,834)	5,156,871	5,576,422	(419,551)	6,700,290	7,730,414
ELECTRIC	3,956,888	4,362,287	(405,400)	8,747,342	9,295,392	(548,050)	13,366,571	14,228,884	(862,313)	16,913,724	18,538,484
<b>TOTAL REVENUES</b>	<b>7,164,130.10</b>	<b>8,216,520.00</b>	<b>(1,052,389.90)</b>	<b>15,281,815.30</b>	<b>16,734,504.94</b>	<b>(1,452,689.64)</b>	<b>23,367,857</b>	<b>25,643,543</b>	<b>(2,275,686)</b>	<b>29,959,610</b>	<b>34,046,587</b>

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	OCT   FY21	OCT   FY20
REAL PROPERTY	1,076,653	1,563,675
PERSONAL PROPERTY	66,259	120,955
<b>TOTAL REVENUES</b>	<b>1,142,913</b>	<b>1,684,630</b>

THE CITY OF EAST POINT  
REVENUE ANALYSIS (Major Revenue Sources)

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	DIFFERENCE	NOV   FY21	NOV   FY20	DIFFERENCE	Dec   FY21	Dec   FY20	DIFFERENCE	Jan   FY21	Jan   FY20	DIFFERENCE	Feb   FY21	Feb   FY20	DIFFERENCE	Mar   FY21	Mar   FY20	DIFFERENCE	Apr   FY21	Apr   FY20	DIFFERENCE
L.O.S.T.	(197,562)	967,340	998,404	(31,064)	920,913	967,699	(46,786)	1,115,488	1,157,710	(42,222)	878,399	910,461	(32,062)	840,467	1,119,221	(278,754)	958,230	784,776	173,453
HOTEL MOTEL	(236,279)	197,522	464,577	(267,055)	192,632	298,639	(106,007)	208,487	329,125	(120,638)	149,509	352,023	(202,514)	227,292	384,221	(156,929)	237,914	241,210	(3,296)
TSPLOST	(4,431)	580,653	532,113	48,540	546,626	515,951	30,675	683,625	626,224	57,401	520,630	484,350	36,280	482,824	457,940	24,884	568,684	454,955	113,729
WATER AND SEWER	(610,573)	1,598,496	1,667,234	(68,738)	1,566,718	1,714,639	(147,921)	1,911,860	1,619,552	292,308	1,770,704	1,842,521	(71,817)	1,783,830	1,587,713	196,117	1,504,652	1,538,649	(33,997)
ELECTRIC	(762,447)	3,130,573	3,655,252	(524,679)	3,594,402	3,722,620	(128,218)	3,534,622	3,500,570	34,052	3,722,253	3,771,622	(49,369)	3,413,095	3,560,873	(147,778)	3,400,426	3,142,731	257,695
<b>TOTAL REVENUES</b>	<b>(1,811,292)</b>	<b>6,474,584</b>	<b>7,317,580</b>	<b>(842,996)</b>	<b>6,821,290</b>	<b>7,219,548</b>	<b>(398,258)</b>	<b>7,454,082</b>	<b>7,233,180</b>	<b>220,901</b>	<b>7,041,495</b>	<b>7,360,977</b>	<b>(319,482)</b>	<b>6,747,508</b>	<b>7,109,968</b>	<b>(362,460)</b>	<b>6,669,905</b>	<b>6,162,321</b>	<b>507,585</b>

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	DIFFERENCE	NOV   FY21	NOV   FY20	DIFFERENCE	Dec   FY21	Dec   FY20	DIFFERENCE	Jan   FY21	Jan   FY20	DIFFERENCE	Feb   FY21	Feb   FY20	DIFFERENCE	Mar   FY21	Mar   FY20	DIFFERENCE	Apr   FY21	Apr   FY20	DIFFERENCE
L.O.S.T.	(389,635)	4,482,343	4,903,041	(420,699)	5,403,256	5,870,741	(467,485)	6,518,744	7,028,450	(509,707)	7,397,143	7,938,911	(541,769)	8,237,610	9,058,132	(820,523)	9,195,839	9,842,909	(647,069)
HOTEL MOTEL	(1,018,396)	939,987	2,225,438	(1,285,451)	1,132,619	2,524,077	(1,391,458)	1,341,106	2,853,202	(1,512,096)	1,490,615	3,205,225	(1,714,610)	1,717,907	3,589,446	(1,871,539)	1,955,820	3,830,655	(1,874,835)
TSPLOST	(24,062)	2,668,781	2,644,303	24,478	3,215,407	3,160,254	55,153	3,899,032	3,786,478	112,554	4,419,662	4,270,828	148,834	4,902,486	4,728,768	173,718	5,471,170	5,183,723	287,447
WATER AND SEWER	(1,030,124)	8,298,786	9,397,648	(1,098,862)	9,865,504	11,112,287	(1,246,783)	11,777,364	12,731,839	(954,475)	13,548,068	14,574,360	(1,026,292)	15,331,898	16,162,073	(830,175)	16,836,549	17,700,722	(864,172)
ELECTRIC	(1,624,760)	20,044,297	22,193,736	(2,149,439)	23,638,699	25,916,356	(2,277,657)	27,173,321	29,416,926	(2,243,605)	30,895,574	33,188,548	(2,292,974)	34,308,669	36,749,421	(2,440,752)	37,709,095	39,892,153	(2,183,057)
<b>TOTAL REVENUES</b>	<b>(4,086,977)</b>	<b>36,434,194</b>	<b>41,364,167</b>	<b>(4,929,973)</b>	<b>43,255,485</b>	<b>48,583,716</b>	<b>(5,328,231)</b>	<b>50,709,566</b>	<b>55,816,896</b>	<b>(5,107,330)</b>	<b>57,751,061</b>	<b>63,177,873</b>	<b>(5,426,812)</b>	<b>64,498,569</b>	<b>70,287,841</b>	<b>(5,789,272)</b>	<b>71,168,475</b>	<b>76,450,162</b>	<b>(5,281,687)</b>

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	DIFFERENCE	NOV   FY21	NOV   FY20	DIFFERENCE	Dec   FY21	Dec   FY20	DIFFERENCE	Jan   FY21	Jan   FY20	DIFFERENCE	Feb   FY21	Feb   FY20	DIFFERENCE	Mar   FY21	Mar   FY20	DIFFERENCE	Apr   FY21	Apr   FY20	DIFFERENCE
REAL PROPERTY	(487,022)	10,866,896	8,132,019	(2,734,877)	12,116,563	10,162,939	1,953,624	11,098,504	10,450,920	647,584	10,452,681	9,678,652	774,029	11,566,049	9,815,339	1,750,710	11,622,533	9,934,084	1,688,449
PERSONAL PROPERTY	(54,695)	904,451	1,103,543	(199,092)	1,354,867	1,929,730	(574,863)	1,425,861	1,943,405	(517,544)	1,439,475	2,105,192	(665,717)	1,444,115	2,115,428	(671,313)	1,446,752	2,115,618	(668,866)
<b>TOTAL REVENUES</b>	<b>(541,717)</b>	<b>11,771,347</b>	<b>9,235,562</b>	<b>(2,535,785)</b>	<b>13,471,430</b>	<b>12,092,669</b>	<b>1,378,760</b>	<b>12,524,365</b>	<b>12,394,325</b>	<b>130,041</b>	<b>11,892,156</b>	<b>11,783,844</b>	<b>108,312</b>	<b>13,010,164</b>	<b>11,930,767</b>	<b>1,079,397</b>	<b>13,069,285</b>	<b>12,049,702</b>	<b>1,019,583</b>

City of East Point  
Major Revenue Trends  
5/21/2021

L.O.S.T.					
Month Collected	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 964,461			
Feb-20	Jan-20	\$ 1,157,710	\$ 193,249	Normal decrease after holiday	
Mar-20	Feb-20	\$ 910,461	\$ (247,249)	Due to the stimulus and the additional amt. provided in	
Apr-20	Mar-20	\$ 853,366	\$ (57,096)	Unemployment benefits, the City has not realized	
May-20	Apr-20	\$ 784,776	\$ (68,589)	The full impact of COVID-19 on Sales Tax Revenue.	
May-20	May-20	\$ 674,319	\$ (110,457)	Full impact of COVID-12 expected Jun or July 2020	
Jun-20	Jun-20	\$ 748,115	\$ 73,796		10.94%
Jul-20	Jul-20	\$ 848,743	\$ 100,628		13.45%
Aug-20	Aug-20	\$ 878,839	\$ 30,096		3.55%
Sep-20	Sep-20	\$ 983,501	\$ 104,662		11.91%
Oct-20	Oct-20	\$ 803,919	\$ (179,582)		-18.26%
Nov-20	Nov-20	\$ 967,340	\$ 163,421		20.33%
Dec-20	Dec-20	\$ 920,913	\$ (46,427)		-4.80%
Jan-21	Jan-21	\$ 1,115,488	\$ 194,575		21.13%
Feb-21	Feb-21	\$ 878,399	\$ (237,089)		-21.25%
Mar-21	Mar-21	\$ 840,467	\$ (37,932)		-4.32%
Apr-21	Apr-21	\$ 958,230	\$ 117,763		14.01%
May-21	May-21	\$ 1,035,606	\$ 77,376		
<b>Total</b>		<b>\$ 15,289,046</b>			

T.S.P.L.O.S.T.					
Month Rec'd	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 514,157			
Feb-20	Jan-20	\$ 634,242	\$ 120,085	Full impact of COVID-12 expected Jun or July 2020	
Mar-20	Feb-20	\$ 484,350	\$ (149,892)	when airline impact is fully disclosed through reporting.	
Apr-20	Mar-20	\$ 457,940	\$ (26,410)		
May-20	Apr-20	\$ 454,955	\$ (2,985)		
May-20	May-20	\$ 422,091	\$ (32,864)		
Jun-20	Jun-20	\$ 462,791	\$ 40,700		9.64%
Jul-20	Jul-20	\$ 522,249	\$ 59,458		12.85%
Aug-20	Aug-20	\$ 520,175	\$ (2,074)		-0.40%
Sep-20	Sep-20	\$ 518,022	\$ (2,153)		-0.41%
Oct-20	Oct-20	\$ 527,682	\$ 9,661		1.86%
Nov-20	Nov-20	\$ 580,653	\$ 52,971		10.04%
Dec-20	Dec-20	\$ 546,626	\$ (34,027)		-5.86%
Jan-21	Feb-21	\$ 683,625	\$ 136,999		25.06%
Feb-21	Mar-21	\$ 520,630	\$ (162,995)		-23.84%
Mar-21	Apr-21	\$ 482,824	\$ (37,806)		-7.26%
Apr-21	May-21	\$ 568,684	\$ 85,860		17.78%
May-21	Jun-21	\$ 577,767	\$ 9,083		
<b>Total</b>		<b>\$ 9,479,464</b>			

Utility Billing - Water					
Month Billed	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ -	\$ -		
Mar-20	Feb-20	\$ 1,842,521	\$ 1,842,521		
Apr-20	Mar-20	\$ 1,587,638	\$ (254,883)	Billing based tiers. Therefore, impact is less in	
May-20	Apr-20	\$ 1,538,649	\$ (48,989)	April when flat rates applied. Also, more people.	
Jun-20	May-20	\$ 1,324,510	\$ (214,138)		
Jul-20	Jun-20	\$ 1,485,587	\$ 161,076	At home using water	12.16%
Aug-20	Jul-20	\$ 1,553,020	\$ 67,433		4.54%
Sep-20	Aug-20	\$ 1,751,473	\$ 198,453		12.78%
Oct-20	Sep-20	\$ 1,843,419	\$ 91,946		5.25%
Nov-20	Dec-20	\$ 1,598,496	\$ (244,923)		-13.29%
Dec-20	Jan-21	\$ 1,912,985	\$ 314,489		19.67%
Jan-21	Feb-21	\$ 1,911,860	\$ (1,125)		-0.06%
Feb-21	Mar-21	\$ 1,770,704	\$ (141,156)		-7.38%
Mar-21	Apr-21	\$ 1,783,830	\$ 13,126		0.74%
Apr-21	May-21	\$ 1,504,651	\$ (279,179)		-15.65%
May-21	Jun-21	\$ 1,645,237	\$ 140,586		
<b>Total</b>		<b>\$ 25,054,580</b>			

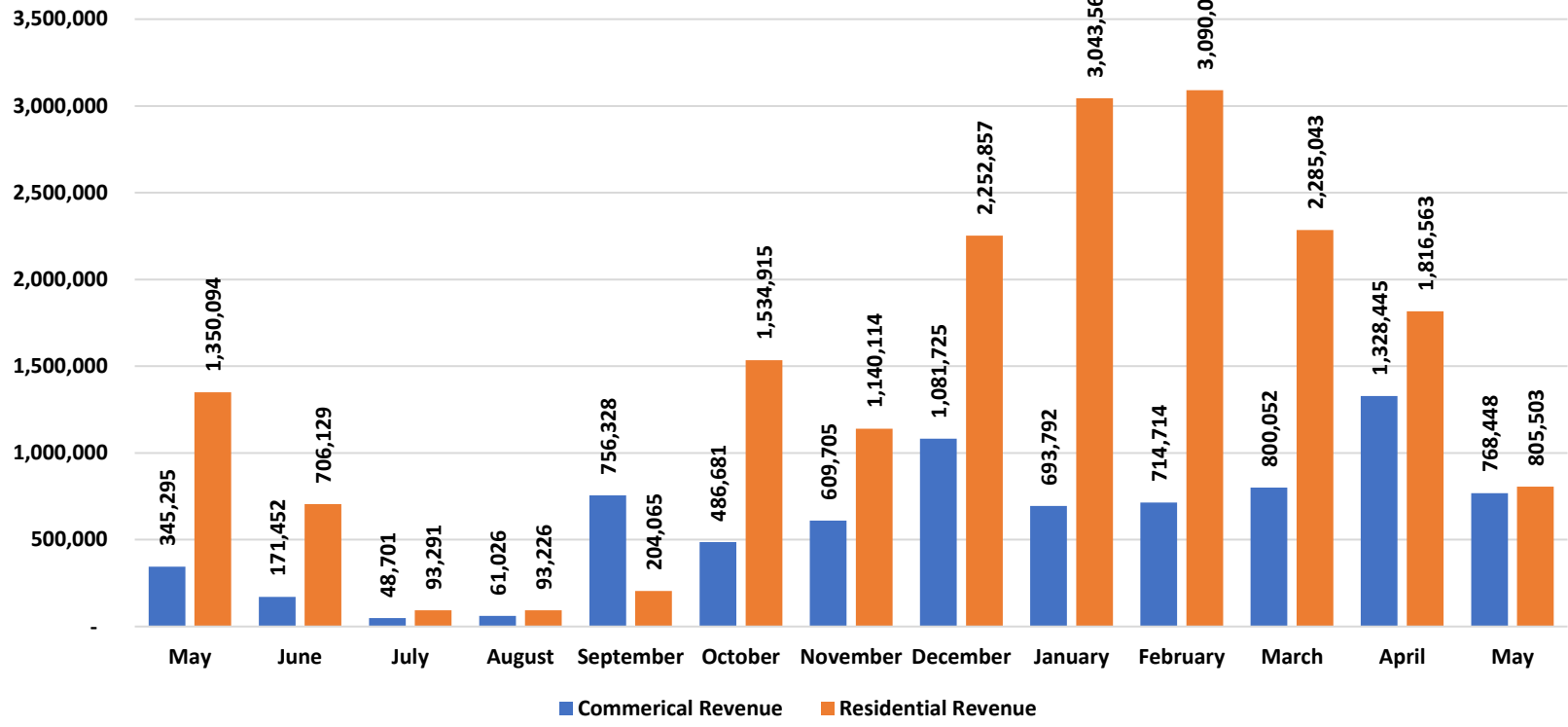
Utility Billing - Electric

Month Billed	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ -	\$ -		
Mar-20	Feb-20	\$ 3,771,622	\$ 3,771,622		
Apr-20	Mar-20	\$ 3,560,873	\$ (210,749)	Business closed mid month.	
May-20	Apr-20	\$ 3,142,731	\$ (418,142)	Full impact to include residential customers moving	
Jun-20	May-20	\$ 2,785,187	\$ (357,544)		
Jul-20	Jun-20	\$ 3,909,693	\$ 1,124,506		40.37%
Aug-20	Jul-20	\$ 4,610,117	\$ 700,423		17.92%
Sep-20	Aug-20	\$ 4,619,229	\$ 9,113		0.20%
Oct-20	Sep-20	\$ 3,547,153	\$ (1,072,076)		-23.21%
Nov-20	Dec-20	\$ 3,130,573	\$ (416,580)		-11.74%
Dec-20	Jan-21	\$ 3,594,402	\$ 463,829		14.82%
Jan-21	Feb-21	\$ 3,626,729	\$ 32,327		0.90%
Feb-21	Mar-21	\$ 3,722,253	\$ 95,524		2.63%
Mar-21	Apr-21	\$ 3,418,024	\$ (304,229)		-8.17%
Apr-21	May-21	\$ 3,430,604	\$ 12,580		0.37%
May-21	Jun-21	\$ 3,051,200	\$ (379,404)		
<b>Total</b>		<b>\$ 53,920,390</b>			

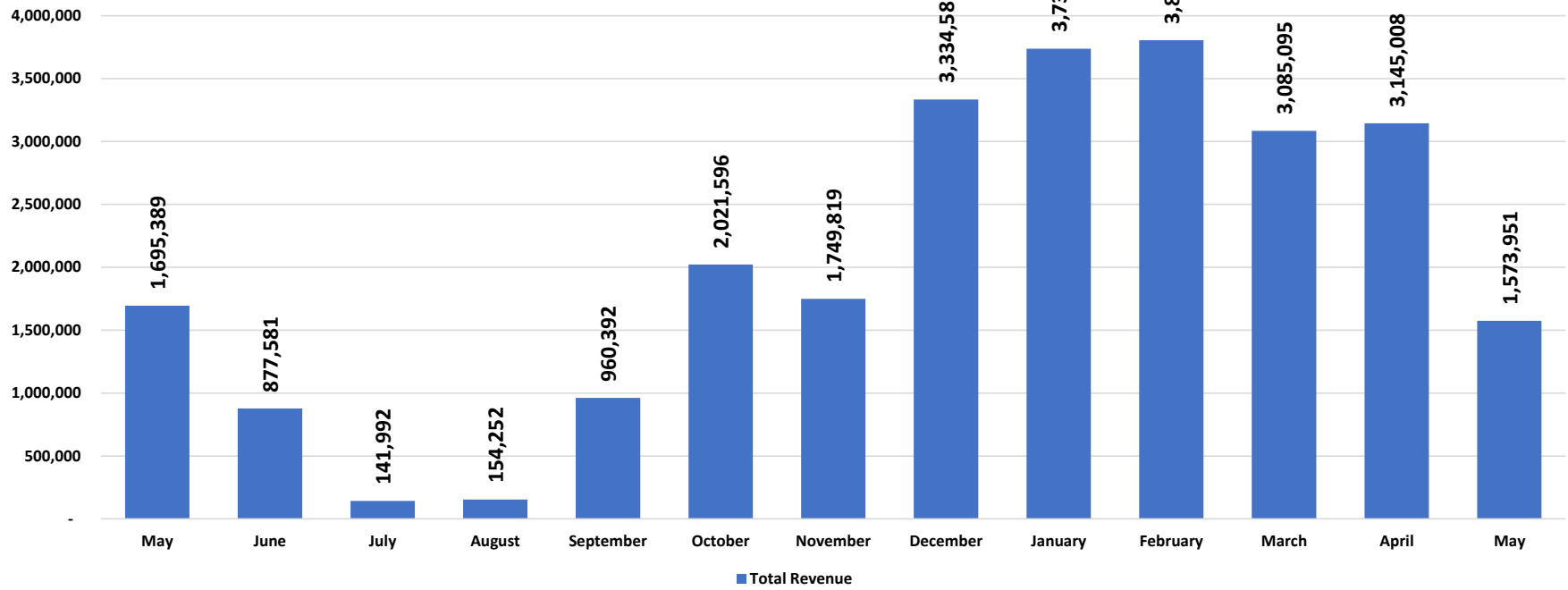
Hotel/Motel

Month Rec'd	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ 352,023	\$ 352,023		
Mar-20	Feb-20	\$ 384,221	\$ 32,199		
Apr-20	Mar-20	\$ 241,210	\$ (143,012)		
May-20	Apr-20	\$ 53,773	\$ (187,437)		
Jun-20	May-20	\$ 51,854	\$ (1,919)		
Jul-20	Jun-20	\$ 155,769	\$ 103,915		200.40%
Aug-20	Jul-20	\$ 203,300	\$ 47,531		30.51%
Sep-20	Aug-20	\$ 213,816	\$ 10,516		5.17%
Oct-20	Sep-20	\$ 169,580	\$ (44,236)		-20.69%
Nov-20	Dec-20	\$ 197,522	\$ 27,942		16.48%
Dec-20	Jan-21	\$ 72,349	\$ (125,173)		-63.37%
Jan-21	Feb-21	\$ 208,487	\$ 136,138		188.17%
Feb-21	Mar-21	\$ 149,509	\$ (58,978)		-28.29%
Mar-21	Apr-21	\$ 227,291	\$ 77,782		52.02%
Apr-21	May-21	\$ 237,914	\$ 10,623		4.67%
May-21	Jun-21	\$ 280,865	\$ 42,951		
<b>Total</b>		<b>\$3,199,483.10</b>			

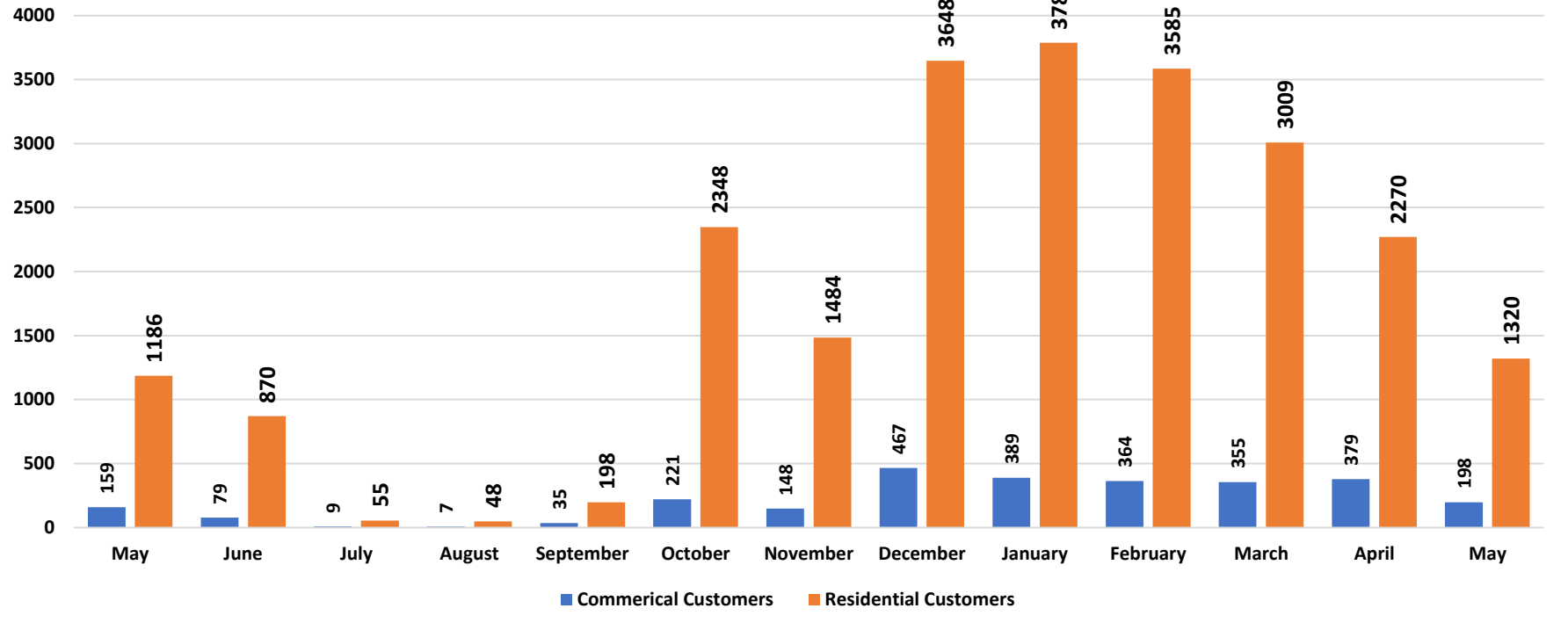
**THE CITY OF EAST POINT**  
**Commerical vs. Residential**  
**Cut-Off List Revenues**



**THE CITY OF EAST POINT**  
**Total Cut-Off List Revenue**

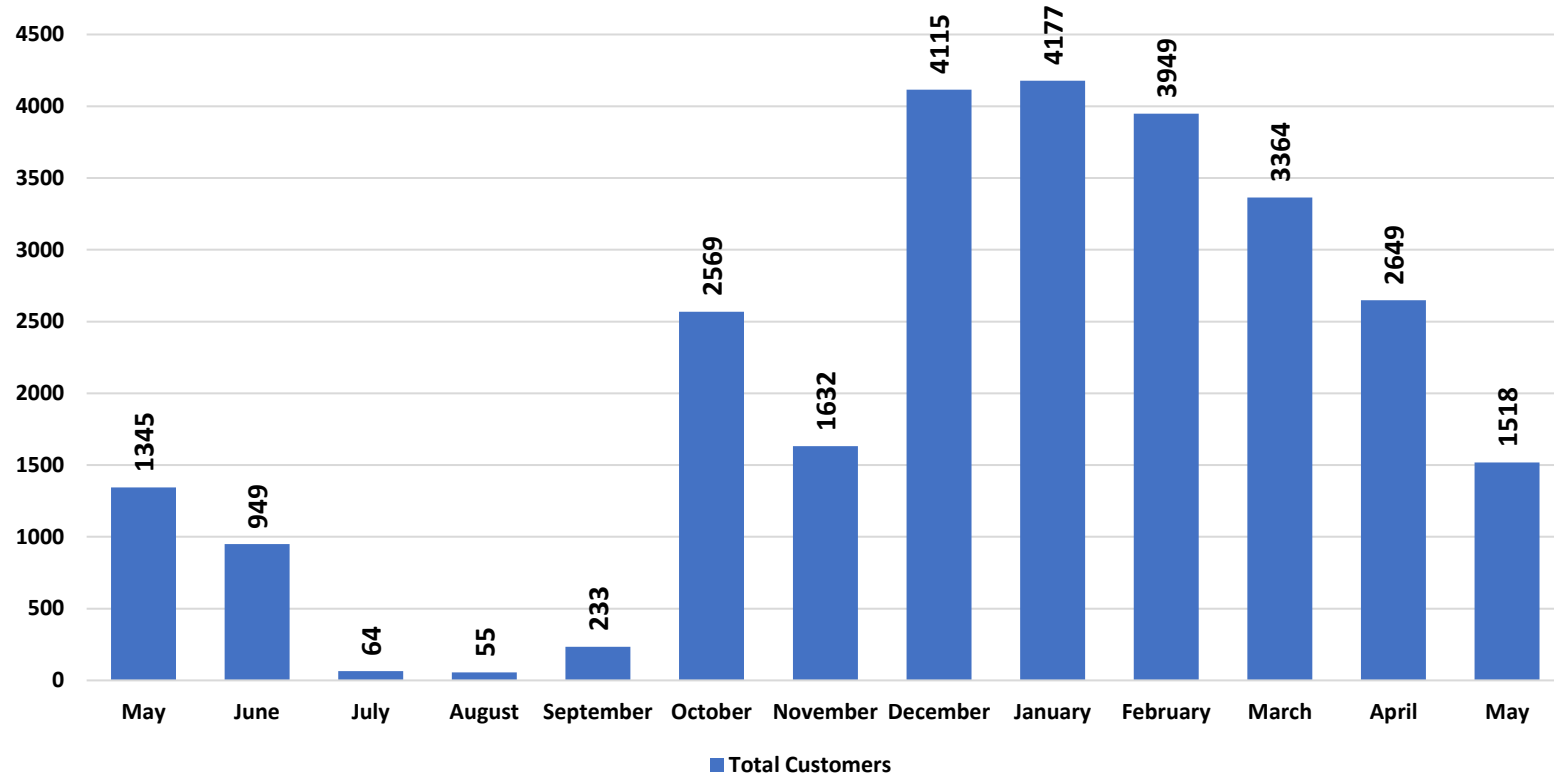


**THE CITY OF EAST POINT**  
**Cut-Off List Customers (By Type)**





**THE CITY OF EAST POINT**  
**Total Cut-Off List Customers**



# Municipal Competitive Trust

MONTHLY ACTIVITY STATEMENT  
FROM: 05/01/2021 TO: 05/31/2021

CITY OF EAST POINT  
ATTN: DEANA HOLIDAY INGRAHAM  
2777 EAST POINT STREET  
EAST POINT GA 30344-5906

## Intermediate Portfolio

Account	Transaction	Shares	Price	Amount
<b>86-000075-06</b>	<b>FLEXIBLE OPERATING ACCOUNT</b>			
	Balance Forward - April 30, 2021	19.57	99.65	\$1,950.55
05/28/2021	DIVIDENDS AT 0.04102	0.008	99.75	\$0.80
	Ending Balance - May 31, 2021	19.58	99.75	\$1,953.30

## Short-Term Portfolio

Account	Transaction	Shares	Price	Amount
<b>87-000027-06</b>	<b>FLEXIBLE OPERATING ACCOUNT</b>			
	Balance Forward - April 30, 2021	187,943.38	100.20	\$18,831,926.38
05/28/2021	DIVIDENDS AT 0.001715	3.217	100.18	\$322.32
	Ending Balance - May 31, 2021	187,946.59	100.18	\$18,828,489.79

City of East Point  
 Gen Fund, T-SPLOST and Enterprise funds  
 Projected Ending Fund Balance  
 5/31/2021 (unaudited)

Unaudited Projected Fund Balance

	General Fund	Electric	MCT	Total	Water & Sewer	Storm Water	Solid Waste	T-SPLOST
Revenues	\$ 42,416,815	\$ 40,727,296		\$ 40,727,296	\$ 18,482,185	\$ 2,440,466	\$ 4,106,227	\$ 6,048,937
Interest and Other	-	-	7,594	7,594	-	-	-	-
	<u>42,416,815</u>	<u>40,727,296</u>	<u>7,594</u>	<u>40,734,890</u>	<u>18,482,185</u>	<u>2,440,466</u>	<u>4,106,227</u>	<u>6,048,937</u>
Expenditures	35,940,996	42,220,469	-	42,220,469	24,390,707	1,149,753	5,220,136	3,045,633
Revenues over (under) Expenditures	<u>6,475,818</u>	<u>(1,493,173)</u>	<u>7,594</u>	<u>(1,485,579)</u>	<u>(5,908,521)</u>	<u>1,290,713</u>	<u>(1,113,908)</u>	<u>3,003,305</u>
Transfers in	-	-	-	-	-	-	-	-
Transfers out	-	-	-	-	-	-	-	-
Net change	<u>6,475,818</u>	<u>(1,493,173)</u>	<u>7,594</u>	<u>(1,485,579)</u>	<u>(5,908,521)</u>	<u>1,290,713</u>	<u>(1,113,908)</u>	<u>3,003,305</u>
Ending Fund Balance(Deficit)-6-30-2020	<u>27,423,136</u>	<u>20,604,219</u>	<u>14,734,525</u>	<u>36,377,428</u>	<u>12,225,552</u>	<u>6,727,616</u>	<u>(5,464,789)</u>	<u>8,081,109</u>
Ending Fund Balance (Deficit) -May 2021	<u>\$ 33,898,954</u>	<u>\$ 19,111,046</u>	<u>\$ 14,742,119</u>	<u>\$ 34,891,849</u>	<u>\$ 6,317,031</u>	<u>\$ 8,018,329</u>	<u>\$ (6,578,697)</u>	<u>\$ 11,084,414</u>
Cash Balance			\$ 18,831,545				-	
<b>Cash Balance</b>	<b>13,441,232</b>	<b>10,189,746</b>			<b>647,577</b>	<b>6,815,113.05</b>	<b>-</b>	<b>11,125,274</b>