

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
1/31/2021 (Unaudited)



FUND 100 General Fund	Jan-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Taxation	22,920,144	\$ 29,327,000	\$ (6,406,856)	78%
Licenses and Permits	1,192,990	\$ 2,600,194	\$ (1,407,204)	46%
General Government	124,565	\$ 925,922	\$ (801,357)	13%
Fines & Forfeitures	208,267	\$ 1,105,488	\$ (897,221)	19%
Miscellaneous Revenue	885,648	\$ 972,785	\$ (87,137)	91%
Other Financing Sources	5,639,128	\$ 13,248,856	\$ (7,609,728)	43%
Total Revenue	\$ 30,970,741	\$ 48,180,245	\$ (17,209,505)	64%
EXPENDITURES				
Personal Service and Emp Benefit	17,084,448	34,920,403	\$ (17,835,955)	49%
Purchased Service	1,707,165	4,679,413	\$ (2,972,248)	36%
Supplies	383,178	1,347,311	\$ (964,133)	28%
Capital Outlays	0	\$ -	\$ -	0%
Indirect Cost	846,921	\$ 1,463,691	\$ (616,770)	58%
Other Cost	1,136,133	1,612,550	\$ (476,417)	70%
Debt Service	233,281	\$ 678,016	\$ (444,735)	34%
Other Financing Uses	1,429,052	3,445,494	\$ (2,016,442)	41%
Total Expenditures	\$ 22,820,177	\$ 48,146,878	\$ (25,326,701)	47%
Excess of Revenue (Expenditures)	\$ 8,150,564	\$ 33,367	\$ 8,117,197	

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FUND 505 Water & Sewer Fund	Jan-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Water & Sewer System	\$ 7,331,136	\$ 12,335,915	\$ (5,004,779)	59%
Sewer linked to Water	4,578,393	8,253,405	\$ (3,675,012)	55%
General Government	505,757	6,929,690	\$ (6,423,933)	7%
Total Revenue	\$ 12,415,286	\$ 27,519,010	\$ (15,103,724)	45%
EXPENSES				
Personal Serv and Emp Benefit	\$ 2,280,115	3,867,569	\$ (1,587,454)	59%
Purchases Service	2,424,718	5,988,000	\$ (3,563,282)	40%
Supplies	331,615	826,980	\$ (495,365)	40%
Capital Outlays	1,134,728	5,832,143	\$ (4,697,415)	19%
Indirect Cost Allocation	2,554,940	4,379,897	\$ (1,824,957)	58%
Other Cost	1,201	74,000	\$ (72,799)	2%
Debt Service	2,930,631	3,920,921	\$ (990,290)	75%
Other Financing Uses	1,501,009	2,575,000	\$ (1,073,991)	58%
Total Expenses	\$ 13,158,957	\$ 27,464,510	\$ (14,305,553)	48%
Excess of Revenue (Expenses)	\$ (743,671)	\$ 54,500	\$ (798,171)	

CITY OF EAST POINT
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FOR THE PERIOD ENDING
1/31/2021 (Unaudited)



FUND 510 Electric	Jan-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Electric System	\$ 23,775,256	\$ 43,060,466	\$ (19,285,210)	55%
General Government	\$ 3,349,317	\$ 5,549,182	\$ (2,199,865)	60%
Miscellaneous Revenue	\$ 50,489.25	\$ 637,500	\$ (587,011)	8%
Total Revenue	\$ 27,175,062	\$ 49,247,148	\$ (22,072,086)	55%
EXPENSES				
Personal Serv and Emp Benefit	\$ 1,818,611	3,088,862	\$ (1,270,251)	59%
Purchases Service	\$ 273,897	1,131,750	\$ (857,853)	24%
Supplies	\$ 120,730	488,100	\$ (367,370)	25%
Capital Outlays	\$ 1,805,305	3,245,000	\$ (1,439,695)	56%
Indirect Cost Allocation	\$ 2,429,200	4,156,342	\$ (1,727,142)	58%
Other Cost	\$ 240,200	400,000	\$ (159,800)	60%
Debt Service	\$ -	81,540.00	\$ 81,540	0%
Other Financing Uses	\$ 1,651,959	\$ 2,850,094	\$ 1,198,135	58%
Wholesale Power Purchase	\$ 18,803,892	\$ 31,828,822	\$ 13,024,930	59%
Total Expenses	\$ 27,143,793	\$ 47,270,510	\$ (20,126,717)	57%
Excess of Revenue (Expenses)	\$ 31,270	\$ 1,976,638	\$ (1,945,368)	

**CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
1/31/2021 (Unaudited)**



FUND 520 Storm Water Utility Fund	Jan-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Storm Water	\$ 2,329,756	\$ 2,800,000	\$ (470,244)	83%
Other Financing Sources		\$ -	\$ -	0%
Total Revenue	\$ 2,329,756	\$ 2,800,000	\$ (470,244)	83%
EXPENSES				
Personal Serv and Emp Benefit	\$ 240,242	430,041	\$ (189,799)	56%
Purchases Service	\$ 64,508	640,450	\$ (575,942)	10%
Supplies	\$ 1,559	5,200	\$ (3,641)	30%
Capital Outlays	\$ -	1,090,000	\$ (1,090,000)	0%
Indirect Cost Allocation	\$ 133,159	\$ 228,273	\$ (95,114)	58%
Other Cost	\$ -	\$ -	\$ -	0%
Debt Service	\$ -	\$ 235,854	\$ (235,854)	0%
Other Financing Uses	\$ 73,563	\$ 126,108	\$ (52,545)	58%
Total Expenses	\$ 513,031	\$ 2,755,926	\$ (2,242,895)	19%
Excess of Revenue (Expenses)	\$ 1,816,726	\$ 44,074	\$ 1,772,652	

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
1/31/2021 (Unaudited)



FUND 540 Solid Waste Fund	Jan-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Sewer Linked to Water	\$ -	\$ 225,200	\$ (225,200)	0%
General Government	\$ 247,454	\$ 1,419,000	\$ (1,171,546)	17%
Garbage Sanitation	\$ 2,368,557	\$ 4,601,500	\$ (2,232,943)	51%
Miscellaneous Revenue	\$ 1,464	\$ -	\$ 1,464	0%
Other Financing Sources	\$ -	\$ -	\$ -	0%
Total Revenue	\$ 2,617,475	\$ 6,245,700	\$ (3,628,225)	42%
EXPENSES				
Personal Serv and Emp Benefit	\$ 956,094	1,833,161	\$ (877,067)	52%
Purchases Service	\$ 810,923	1,265,650	\$ (454,727)	64%
Supplies	\$ 6,194	30,700	\$ (24,506)	20%
Capital Outlays	\$ 25,088	125,000	\$ (99,912)	20%
Indirect Cost Allocation	\$ 459,509	787,729	\$ (328,220)	58%
Other Cost	\$ (556)	-	\$ (556)	0%
Debt Service	\$ 149,951	246,366	\$ (96,415)	61%
Other Financing Uses	\$ 962,247	1,678,572	\$ (716,325)	57%
Total Expenses	\$ 3,369,450	\$ 5,967,178	\$ (2,597,728)	56%
Excess of Revenue (Expenses)	\$ (751,975)	\$ 278,522	\$ (1,030,497)	

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
1/31/2021 (Unaudited)



FUND 365 PUBLIC WORKS/TSPLOST	Jan-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Intergovernmental Revenue	\$ 3,899,032	5,585,555.00	\$ (1,686,523)	70%
Investment Income		\$ 4,500	\$ (4,500)	0%
Other Financing Sources	\$ -	\$ 3,511,623	\$ (3,511,623)	0%
Total Revenue	\$ 3,899,032	\$ 9,101,678	\$ (5,202,646)	43%
EXPENSES				
Personal Serv and Emp Benefit	\$ -	\$ -	\$ -	0%
Purchases Service	\$ -	180,000	\$ (180,000)	0%
Supplies	\$ -	-	\$ -	0%
Capital Outlays	\$ 2,382,144	8,917,178	\$ (6,535,035)	27%
Indirect Cost Allocation	\$ -	\$ -	\$ -	0%
Other Financing Uses	\$ -	\$ -	\$ -	0%
Total Expenses	\$ 2,382,144	\$ 9,097,178	\$ (6,715,035)	26%
Excess of Revenue (Expenses)	\$ 1,516,888	\$ 4,500	\$ 1,512,388	

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
1/31/2021 (Unaudited)



FUND 375 50 WORST PROPERTIES	Jan-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Other Financing Sources	\$ 291,667	\$ 360,000	\$ (68,333)	81%
Miscellaneous Revenue	\$ 50,488	\$ 75,000	\$ (24,512)	67%
Total Revenue	\$ 342,154	\$ 435,000	\$ (92,846)	79%
EXPENSES				
Personal Serv and Emp Benefit	\$ 92,600	92,279	\$ 321	100%
Purchases Service	\$ 115,447	255,250	\$ (139,803)	45%
Supplies	\$ 5,002	17,000	\$ (11,998)	29%
Capital Outlays	\$ -	\$ -	\$ -	0%
Indirect Cost Allocation	\$ -	\$ -	\$ -	0%
Other Financing Uses	\$ -	\$ 5,440	\$ (5,440)	0%
Total Expenses	\$ 213,049	\$ 369,969	\$ (156,920)	58%
Excess of Revenue (Expenses)	\$ 129,105	\$ 65,031	\$ 64,074	

CITY OF EAST POINT
STATEMENT OF REVENUES & EXPENDITURES ALL FUNDS
FOR THE PERIOD ENDING
1/31/2021 (Unaudited)



ACCOUNT DESCRIPTION	Jan-21 Current Month	Jan-20 Prior Year Month	FY 2021 Current YTD Actual	FY 2021 Current Budget	Variance Current Yr - Current Budget	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
General Fund	1,670,364	3,986,971	30,970,741	48,180,245	17,209,504	35,390,196	48,148,057
Condemned Fund	-	5,354	67,665	410,600	342,935	190,715	400,400
E-911 Fund	-	52,559	929,282	1,733,320	804,038	601,710	1,576,020
Restricted Grants Fund	22,614	400,201	2,694,276	12,341,080	9,646,804	589,071	16,357,111
Grants Fund	1,847	-	78,503	281,864	203,361	-	402,565
Spec. Rev Bond-TAD2015	1,145,787	6,670	5,001,785	3,807,000	(1,194,785)	2,743,040	3,707,000
Hotel/Motel Fund	208,487	329,125	1,341,106	5,474,475	4,133,369	2,853,202	5,200,000
TAD Corridors Fund	71,018	4,439	407,983	88,500	(319,483)	75,383	177,000
Government Center	-	77,059	-	6,724,507	6,724,507	518,807	1,220,000
Cap Project Fund (GG)	-	-	-	4,683,476	4,683,476	-	3,725,811
TSPLOST	683,625	626,224	3,899,032	9,097,178	5,198,146	3,787,041	9,662,081
50 Worst Properties	56,074	42,446	342,154	435,000	92,846	381,964	480,000
City Hall	26	3,320	545,882	725,000	179,118	33,790	-
Water & Sewer Fund	1,911,860	1,619,552	12,415,286	27,519,010	15,103,724	12,731,839	26,658,700
Electric	3,626,729	3,500,570	27,175,062	49,247,148	22,072,086	29,416,926	51,360,800
Storm Water Utility Fund	51,717	59,563	2,329,756	2,800,000	470,244	2,365,122	2,736,632
Solid Waste Fund	354,494	419,422	2,617,475	6,245,700	3,628,225	2,720,421	5,893,310
REVENUE	\$ 9,804,640	\$ 11,133,473	\$ 90,815,991	\$ 179,794,103	\$ 88,978,112	\$ 94,399,226	\$ 177,705,487
General Fund	2,819,779	2,871,096	22,820,177	48,146,878	25,326,701	22,415,079	47,393,372
Condemned Fund	16,758	4,416	70,026	405,000	334,974	93,976.33	246,474
E-911 Fund	168,737	97,784	700,472	1,656,860	956,388	660,543.89	1,433,179
Restricted Grants Fund	148,452	262,392	2,487,440	12,260,080	9,772,639	702,068.62	15,656,910
Grants Fund	1,830	-	58,060	281,864	223,804	24,187.30	402,565
Spec. Rev Bond-TAD2015	1,213,791	-	3,681,246	2,863,500	(817,746)	2,729,312.50	2,863,500
Hotel/Motel Fund	152,640	192,648	859,034	5,474,475	4,615,441	1,826,632.46	4,795,000
TAD Corridors Fund	-	-	33,750	64,500	30,750	33,750.00	62,800
Government Center	-	-	-	6,724,507	6,724,507	0.00	3,500,000
Cap Project Fund (GG)	39,182	301,661	571,420	4,683,476	4,112,056	1,892,413.28	12,481,014
TSPLOST	84,325	9,735	2,382,144	9,097,178	6,715,035	589,732.36	9,658,081
50 Worst Properties	13,282	84,397	213,049	369,969	156,920	283,805.31	522,549
City Hall	373,501	-	919,226	725,000	(194,226)	1,013,213.50	648,726
Water & Sewer Fund	4,149,181	2,818,194	13,158,957	27,464,510	14,305,553	13,659,141.82	32,058,610
Electric	4,078,889	3,667,683	27,143,793	47,270,510	20,126,717	26,412,307.38	51,878,696
Storm Water Utility Fund	107,036	114,176	513,031	2,755,926	2,242,895	869,676.89	4,225,548
Solid Waste Fund	485,933	560,790	3,369,450	6,405,869	3,036,419	3,627,044.31	6,172,383
EXPENDITURE	\$ 13,853,317	\$ 10,984,973	\$ 78,981,274	\$ 176,650,102	\$ 97,668,827	\$ 76,832,885	\$ 193,999,407
Excess Revenues (Expenditures)	\$ (4,048,676)	\$ 148,500	\$ 11,834,716	\$ 3,144,001	\$ (8,690,715)	\$ 17,566,342	\$ (16,293,920)

CITY OF EAST POINT
 BUDGET TO ACTUAL
 GENERAL FUND EXPENDITURES
 1/31/2021 (Unaudited)



ACCOUNT DESCRIPTION	Jan-21 Current Month Actuals	Jan-20 Prior Month Actuals	FY 2021 Current YTD Actuals	FY 2021 Current Budget	Variance Current Year	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
City Council & Committees	8,347	5,268	119,228	270,800	151,572	183,879.18	377,450
Ward --A--	7,919	2,937	34,708	49,448	14,740	18,897.30	34,966
Ward --A--At-Large	1,694	2,353	19,871	43,774	23,903	9,052.98	26,871
Ward --B--	2,450	3,734	22,873	63,848	40,975	16,397.73	30,397
Ward --B--At-Large	2,085	2,547	22,706	59,306	36,600	13,043.56	26,957
Ward --C--	3,546	1,607	18,836	48,518	29,682	8,816.15	30,531
Ward--C--At-Large	2,085	2,918	19,345	59,265	39,920	11,722.36	26,932
Ward --D--	1,890	1,594	16,941	48,366	31,425	7,827.90	30,347
Ward--D--At-Large	4,686	1,371	16,224	43,144	26,920	11,030.90	28,771
City Clerk	22,537	(73,651)	206,390	416,375	209,985	301,546.43	530,857
Mayor	8,391	8,586	73,024	203,137	130,113	54,795.13	179,167
City Manager	120,649	86,737	570,950	1,038,887	467,937	408,894.73	990,510
Public Art	6,436	0	41,476	64,875	23,399	0.00	0
Communications	27,912	24,381	210,076	356,260	146,184	122,391.81	334,294
Legal	52,757	79,864	1,591,605	2,504,021	912,416	469,893.14	1,774,780
Stormwater Restricted	0	0	0	120,000	120,000	0.00	120,000
Planning & Zoning	0	600	1,400	16,288	14,888	600.00	23,320
Finance Office	24,383	21,437	203,929	482,695	278,766	118,126.80	534,825
Accounting	74,658	76,083	563,155	1,109,100	545,945	448,518.75	858,599
Property Tax Division	14,382	17,394	110,333	243,517	133,184	87,837.82	201,077
Purchasing	44,649	44,448	343,341	599,808	256,467	284,227.01	703,780
Human Resources	40,928	65,659	386,576	623,605	237,029	279,692.59	726,988
Buildings & Grounds	86,984	152,543	825,454	1,638,646	813,192	560,223.98	1,563,920
Admin. Alloc.	0	0	545,725	0	(545,725)	0.00	500,000
Non Departmental	326,151	(36,654)	2,393,046	6,595,397	4,202,351	1,596,863.08	8,861,141
Municipal Court	64,732	78,807	479,467	843,076	363,609	398,900.91	859,893
Police Administration	793,687	997,690	5,920,606	13,554,266	7,633,660	5,068,343.85	12,964,844
Jail Division	106,356	124,687	731,412	1,609,489	878,077	534,583.97	1,402,421
Police Code Enforcement	38,205	25,274	282,898	529,981	247,083	131,316.01	372,831
Fire Administration	593,044	619,695	4,525,688	8,865,964	4,340,276	3,177,167.33	7,462,514
E-911 Communications	6,966	0	23,753	0	0	0.00	0
PW Administration	17,122	32,500	128,237	418,962	290,725	163,912.62	293,574
Roads & Drainages	80,447	116,306	666,217	1,533,981	867,764	511,902.74	1,353,114
Transportation	19,676	21,160	132,759	253,060	120,301	110,170.04	356,177
Storm Water Control	4,873	0	37,351	0	0	0.00	0
Customer Service	0	0	0	126,678	126,678	0.00	207,887
Parks & Recreation	4,089	44,010	31,134	347,391	316,257	202,639.14	441,873
Programs	38,015	45,490	263,913	589,571	325,658	194,979.45	605,096
Parks/Facilities	33,049	37,407	277,035	497,825	220,790	199,384.47	438,050
Inspections/Permit/P&Z	100,335	127,936	697,750	1,652,342	954,592	611,839.63	1,378,423
Economic Development	24,585	96,913	197,485	469,200	271,715	160,216.82	526,981
Main Street	9,079	11,467	67,261	156,012	88,751	57,294.63	205,938
General Fund	\$ 2,819,779	\$ 2,871,096	\$ 22,820,177	\$ 48,146,878	\$ 25,387,803	\$ 16,536,931	\$ 47,386,096

THE CITY OF EAST POINT
REVENUE ANALYSIS (Major Revenue Sources)

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	JUL FY21	JUL FY20	DIFFERENCE	AUG FY21	AUG FY20	DIFFERENCE	SEPT FY21	SEPT FY20	DIFFERENCE	OCT FY21	OCT FY20	DIFFERENCE	NOV FY21
L.O.S.T.	848,743	944,561	(95,818)	878,839	957,115	(78,276)	983,501	1,001,481	(17,980)	803,919	1,001,481	(197,562)	967,340
HOTEL MOTEL	155,769	473,261	(317,492)	203,300	392,403	(189,103)	213,816	489,338	(275,522)	169,580	405,859	(236,279)	197,522
TSPLOST	522,249	524,384	(2,135)	520,175	532,157	(11,982)	518,022	523,536	(5,514)	527,682	532,113	(4,431)	580,653
WATER AND SEWER	1,680,482	1,912,027	(231,545)	1,724,916	1,703,205	21,711	1,751,473	1,961,190	(209,717)	1,843,419	2,153,992	(310,573)	1,598,496
ELECTRIC	3,956,888	4,362,287	(405,400)	4,790,454	4,933,105	(142,651)	4,619,229	4,933,492	(314,263)	3,547,153	4,309,600	(762,447)	3,130,573
TOTAL REVENUES	7,164,130.10	8,216,520.00	(1,052,389.90)	8,117,685.20	8,517,984.94	(400,299.74)	8,086,041	8,909,038	(822,996)	6,891,753	8,403,045	(1,511,292)	6,474,584

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	JUL FY21	JUL FY20	DIFFERENCE	AUG FY21	AUG FY20	DIFFERENCE	SEPT FY21	SEPT FY20	DIFFERENCE	OCT FY21	OCT FY20	DIFFERENCE	NOV FY21
L.O.S.T.	848,743	944,561	(95,818)	1,727,582	1,901,676	(174,094)	2,711,083	2,903,156	(192,073)	3,515,002	3,904,637	(389,635)	4,482,343
HOTEL MOTEL	155,769	473,261	(317,492)	359,069	865,664	(506,595)	572,885	1,355,002	(782,117)	742,465	1,760,861	(1,018,396)	939,987
TSPLOST	522,249	524,384	(2,135)	1,042,424	1,056,541	(14,117)	1,560,446	1,580,077	(19,631)	2,088,128	2,112,190	(24,062)	2,668,781
WATER AND SEWER	1,680,482	1,912,027	(231,545)	3,405,398	3,615,232	(209,834)	5,156,871	5,576,422	(419,551)	7,000,290	7,730,414	(730,124)	8,598,786
ELECTRIC	3,956,888	4,362,287	(405,400)	8,747,342	9,295,392	(548,050)	13,366,571	14,228,884	(862,313)	16,913,724	18,538,484	(1,624,760)	20,044,297
TOTAL REVENUES	7,164,130.10	8,216,520.00	(1,052,389.90)	15,281,815.30	16,734,504.94	(1,452,689.64)	23,367,857	25,643,543	(2,275,686)	30,259,610	34,046,587	(3,786,977)	36,734,194

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	OCT FY21	OCT FY20	DIFFERENCE	NOV FY21
REAL PROPERTY	1,076,653	1,563,675	(487,022)	10,866,896
PERSONAL PROPERTY	66,259	120,955	(54,695)	904,451
TOTAL REVENUES	1,142,913	1,684,630	(541,717)	11,771,347

THE CITY OF EAST POINT
REVENUE ANALYSIS (Major Revenue

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	NOV FY20	DIFFERENCE	Dec FY21	Dec FY20	DIFFERENCE	Jan FY21	Jan FY20	DIFFERENCE
L.O.S.T.	998,404	(31,064)	920,913	967,699	(46,786)	1,115,488	1,157,710	(42,222)
HOTEL MOTEL	464,577	(267,055)	192,632	298,639	(106,007)	208,487	329,125	(120,638)
TSPLOST	532,113	48,540	546,626	515,951	30,675	683,625	626,224	57,401
WATER AND SEWER	1,667,234	(68,738)	1,912,985	1,714,639	198,346	1,911,860	1,619,552	292,308
ELECTRIC	3,655,252	(524,679)	3,594,402	3,722,620	(128,218)	3,626,729	3,500,570	126,159
TOTAL REVENUES	7,317,580	(842,996)	7,167,557	7,219,548	(51,991)	7,546,188	7,233,180	313,008

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	NOV FY20	DIFFERENCE	Dec FY21	Dec FY20	DIFFERENCE	Jan FY21	Jan FY20	DIFFERENCE
L.O.S.T.	4,903,041	(420,699)	5,403,256	5,870,741	(467,485)	6,518,744	7,028,450	(509,707)
HOTEL MOTEL	2,225,438	(1,285,451)	1,132,619	2,524,077	(1,391,458)	1,341,106	2,853,202	(1,512,096)
TSPLOST	2,644,303	24,478	3,215,407	3,160,254	55,153	3,899,032	3,786,478	112,554
WATER AND SEWER	9,397,648	(798,862)	10,511,771	11,112,287	(600,516)	12,423,631	12,731,839	(308,208)
ELECTRIC	22,193,736	(2,149,439)	23,638,699	25,916,356	(2,277,657)	27,265,428	29,416,926	(2,151,498)
TOTAL REVENUES	41,364,167	(4,629,973)	43,901,752	48,583,716	(4,681,964)	51,447,940	55,816,896	(4,368,956)

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	NOV FY20	DIFFERENCE	Dec FY21	Dec FY20	DIFFERENCE	Jan FY21	Jan FY20	DIFFERENCE
REAL PROPERTY	8,132,019	(420,699)	12,116,563	10,162,939	1,953,624	11,098,504	10,450,920	647,584
PERSONAL PROPERTY	1,103,543	(199,092)	1,354,867	1,929,730	(574,863)	1,425,861	1,943,405	(517,544)
TOTAL REVENUES	9,235,562	(619,791)	13,471,430	12,092,669	1,378,760	12,524,365	12,394,325	130,041

City of East Point
Major Revenue Trends
12/31/2020

L.O.S.T.

Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 964,461			
Feb-20	Jan-20	\$ 1,157,710	\$ 193,249	Normal decrease after holiday	
Mar-20	Feb-20	\$ 910,461	\$ (247,249)	Due to the stimulus and the additional amt. provided in	
Apr-20	Mar-20	\$ 853,366	\$ (57,096)	Unemployment benefits, the City has not realized	
May-20	Apr-20	\$ 784,776	\$ (68,589)	The full impact of COVID-19 on Sales Tax Revenue.	
May-20	May-20	\$ 674,319	\$ (110,457)	Full impact of COVID-12 expected Jun or July 2020	
Jun-20	Jun-20	\$ 748,115	\$ 73,796		10.94%
Jul-20	Jul-20	\$ 848,743	\$ 100,628		13.45%
Aug-20	Aug-20	\$ 878,839	\$ 30,096		3.55%
Sep-20	Sep-20	\$ 983,501	\$ 104,662		11.91%
Oct-20	Oct-20	\$ 803,919	\$ (179,582)		-18.26%
Nov-20	Dec-20	\$ 967,340	\$ 163,421		20.33%
Dec-20	Jan-21	\$ 920,913	\$ (46,427)		-4.80%
Jan-21	Feb-21	\$ 1,115,488	\$ 194,575		21.13%
Total		\$ 12,611,951			

T.S.P.L.O.S.T.

Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 514,157			
Feb-20	Jan-20	\$ 634,242	\$ 120,085	Full impact of COVID-12 expected Jun or July 2020	
Mar-20	Feb-20	\$ 484,350	\$ (149,892)	when airline impact is fully disclosed through reporting.	
Apr-20	Mar-20	\$ 457,940	\$ (26,410)		
May-20	Apr-20	\$ 454,955	\$ (2,985)		
May-20	May-20	\$ 422,091	\$ (32,864)		
Jun-20	Jun-20	\$ 462,791	\$ 40,700		9.64%
Jul-20	Jul-20	\$ 522,249	\$ 59,458		12.85%
Aug-20	Aug-20	\$ 520,175	\$ (2,074)		-0.40%
Sep-20	Sep-20	\$ 518,022	\$ (2,153)		-0.41%
Oct-20	Oct-20	\$ 527,682	\$ 9,661		1.86%
Nov-20	Dec-20	\$ 580,653	\$ 52,971		10.04%
Dec-20	Jan-21	\$ 546,626	\$ (34,027)		-5.86%
Jan-21	Feb-21	\$ 683,625	\$ 136,999		25.06%
Total		\$ 7,329,558			

Utility Billing - Water

Month Billed	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20		\$ -		
Mar-20	Feb-20	\$ 1,842,521	\$ 1,842,521		
Apr-20	Mar-20	\$ 1,587,638	\$ (254,883)	Billing based tiers. Therefore, impact is less in	
May-20	Apr-20	\$ 1,538,649	\$ (48,989)	April when flat rates applied. Also, more people.	
Jun-20	May-20	\$ 1,324,510	\$ (214,138)		
Jul-20	Jun-20	\$ 1,485,587	\$ 161,076	At home using water	12.16%
Aug-20	Jul-20	\$ 1,553,020	\$ 67,433		4.54%
Sep-20	Aug-20	\$ 1,751,473	\$ 198,453		12.78%
Oct-20	Sep-20	\$ 1,843,419	\$ 91,946		5.25%
Nov-20	Dec-20	\$ 1,598,496	\$ (244,923)		-13.29%
Dec-20	Jan-21	\$ 1,912,985	\$ 314,489		19.67%
Jan-21	Feb-21	\$ 1,911,860	\$ (1,125)		-0.06%
Total		\$ 18,350,158			

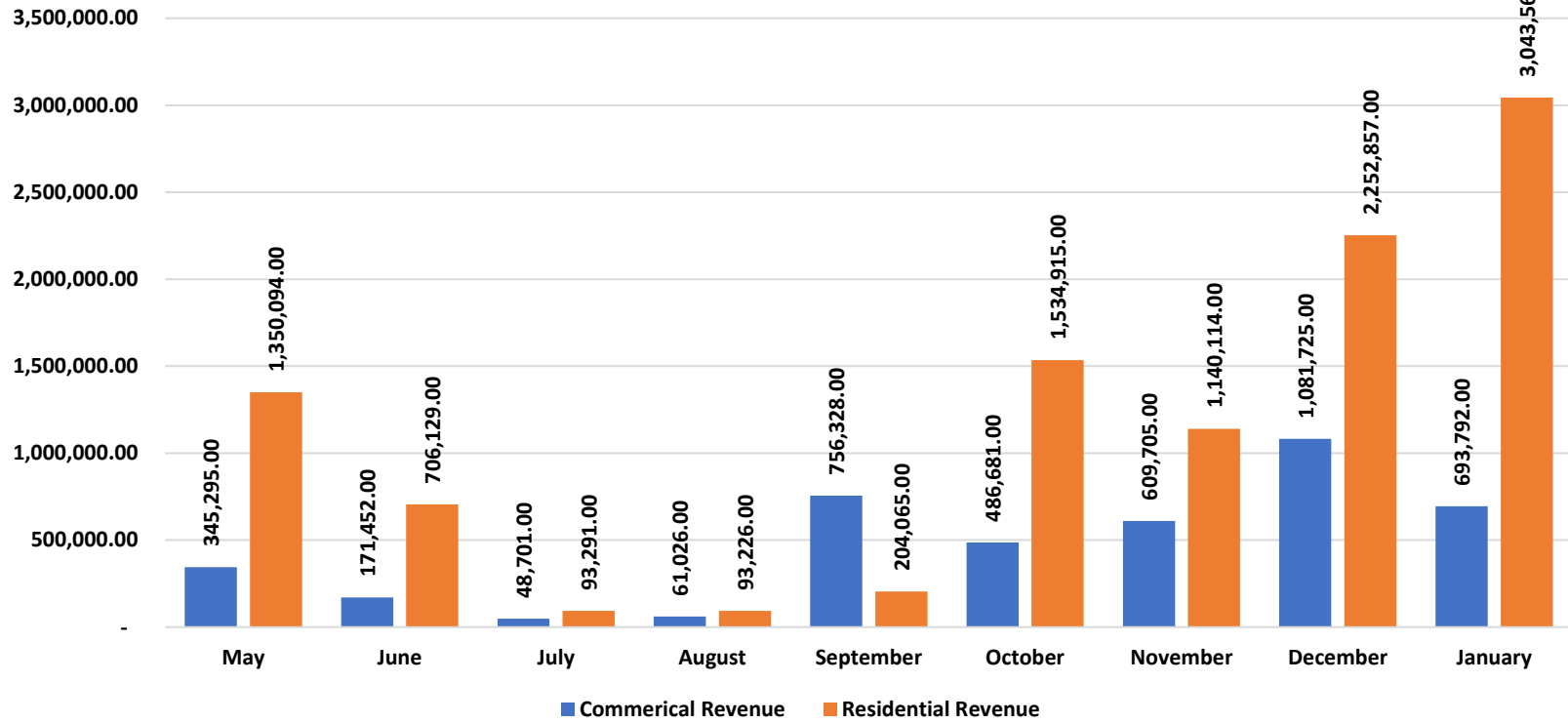
Utility Billing - Electric

Month Billed	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20		\$ -		
Mar-20	Feb-20	\$ 3,771,622	\$ 3,771,622		
Apr-20	Mar-20	\$ 3,560,873	\$ (210,749)	Business closed mid month.	
May-20	Apr-20	\$ 3,142,731	\$ (418,142)	Full impact to include residential customers moving	
Jun-20	May-20	\$ 2,785,187	\$ (357,544)		
Jul-20	Jun-20	\$ 3,909,693	\$ 1,124,506		40.37%
Aug-20	Jul-20	\$ 4,610,117	\$ 700,423		17.92%
Sep-20	Aug-20	\$ 4,619,229	\$ 9,113		0.20%
Oct-20	Sep-20	\$ 3,547,153	\$ (1,072,076)		-23.21%
Nov-20	Dec-20	\$ 3,130,573	\$ (416,580)		-11.74%
Dec-20	Jan-21	\$ 3,594,402	\$ 463,829		14.82%
Jan-21	Feb-21	\$ 3,626,729	\$ 32,327		0.90%
Total		\$ 40,298,309			

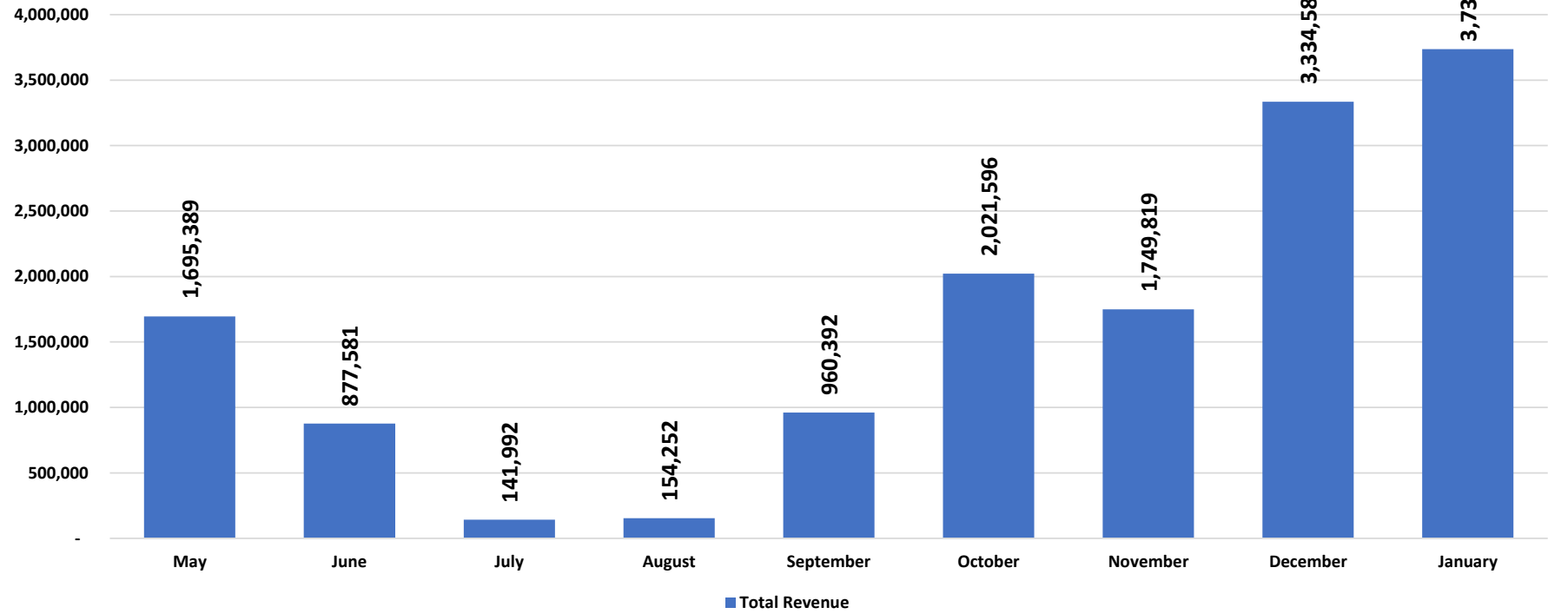
Hotel/Motel

Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ 352,023	\$ 352,023		
Mar-20	Feb-20	\$ 384,221	\$ 32,199		
Apr-20	Mar-20	\$ 241,210	\$ (143,012)		
May-20	Apr-20	\$ 53,773	\$ (187,437)		
Jun-20	May-20	\$ 51,854	\$ (1,919)		
Jul-20	Jun-20	\$ 155,769	\$ 103,915		200.40%
Aug-20	Jul-20	\$ 203,300	\$ 47,531		30.51%
Sep-20	Aug-20	\$ 213,816	\$ 10,516		5.17%
Oct-20	Sep-20	\$ 169,580	\$ (44,236)		-20.69%
Nov-20	Dec-20	\$ 197,522	\$ 27,942		16.48%
Dec-20	Jan-21	\$ 72,349	\$ (125,173)		-63.37%
Jan-21	Feb-21	\$ 208,487	\$ 136,138		188.17%
Total		\$2,303,904.10			

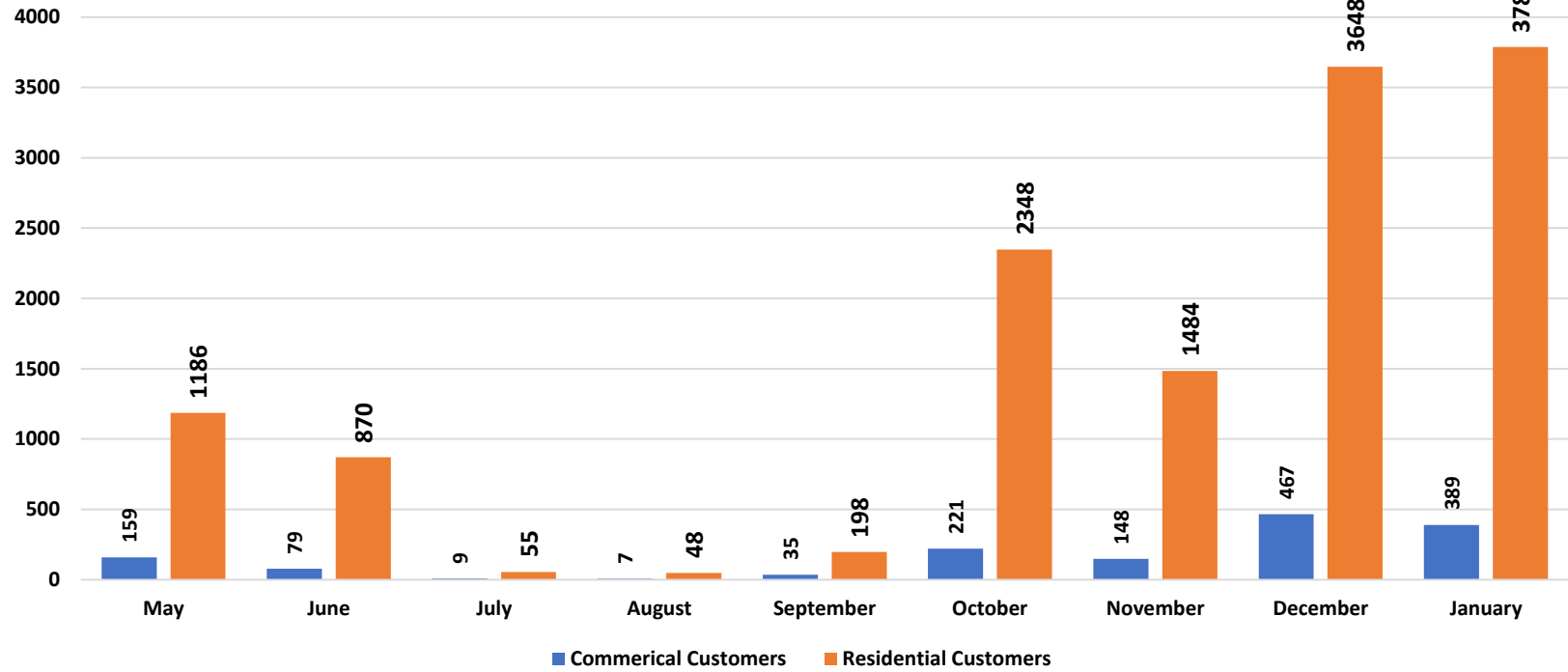
THE CITY OF EAST POINT
Commerical vs. Residential
Cut-Off List Revenues



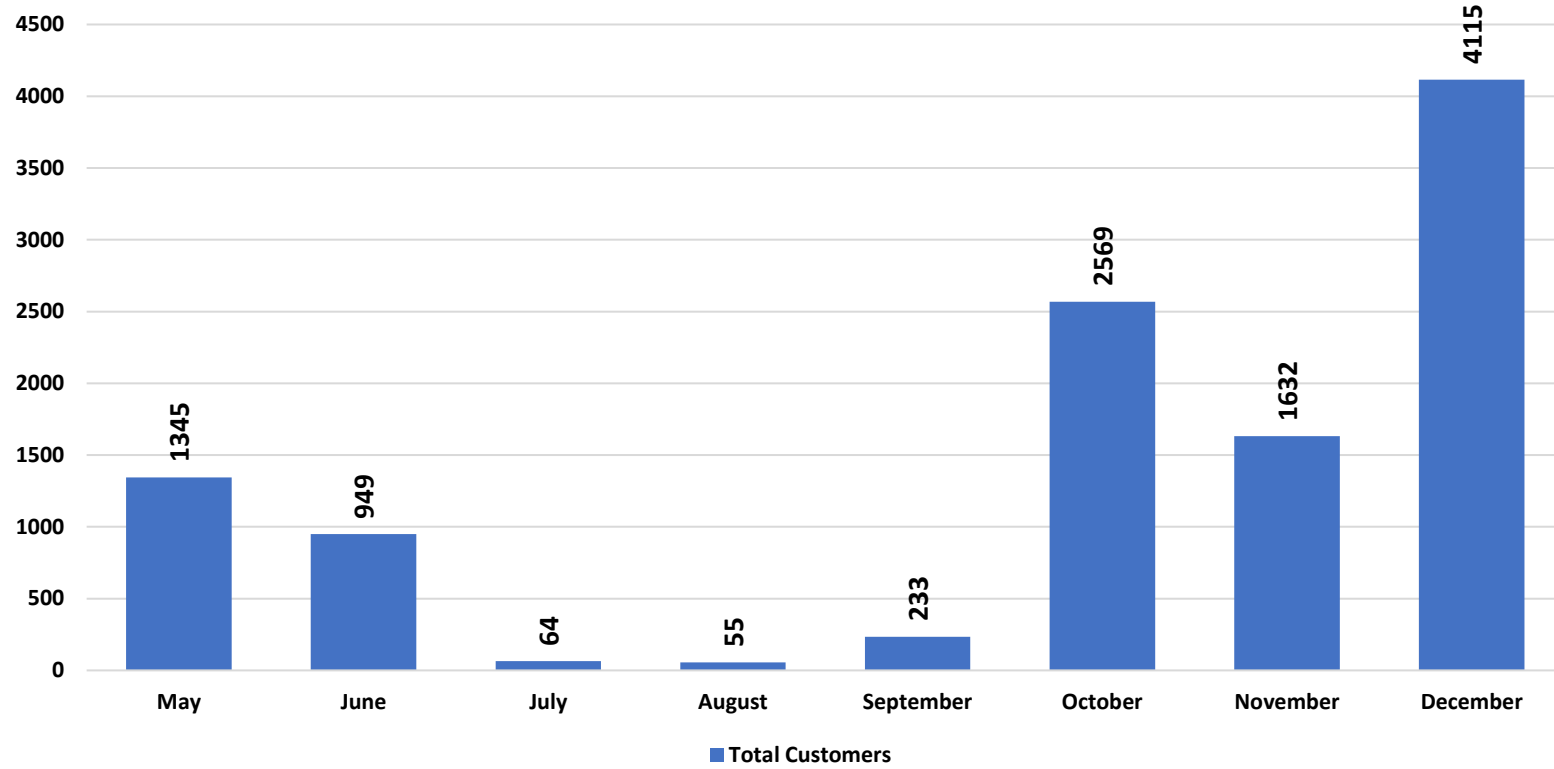
THE CITY OF EAST POINT
Total Cut-Off List Revenue



THE CITY OF EAST POINT
Cut-Off List Customers (By Type)



THE CITY OF EAST POINT
Total Cut-Off List Customers





Municipal Competitive Trust

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to

East Point

Intermediate Tax Restricted Portfolio

RESERVE FUNDED DEBT ACCOUNT				
Date	Transaction	Shares	Price	Amount
12/31/2020	Balance Forward	0.000	98.82	\$0.00
1/31/2021	Ending Balance - RESERVE FUNDED DEBT ACCOUNT	.000	98.81	\$0.00
1/31/2021	Ending Balance - CREDIT SUPPORT OPERATING ACCOUNT	(.000)	100.03	(\$0.00)

Intermediate Portfolio

FLEXIBLE OPERATING ACCOUNT				
Date	Transaction	Shares	Price	Amount
12/31/2020	Balance Forward	19.554	100.03	\$1,955.99
1/29/2021	DIVIDENDS AT 0.01575	.003	100.03	\$0.31
1/31/2021	Ending Balance - FLEXIBLE OPERATING ACCOUNT	19.557	100.03	\$1,956.29
Total Ending Balance as of 1/31/2021 - Intermediate Portfolio				\$1,956.29

Short-Term Portfolio

FLEXIBLE OPERATING ACCOUNT				
Date	Transaction	Shares	Price	Amount
12/31/2020	Balance Forward	187,923.111	100.20	\$18,829,895.72
1/29/2021	DIVIDENDS AT 0.003425	6.424	100.20	\$643.64
1/31/2021	Ending Balance - FLEXIBLE OPERATING ACCOUNT	187,929.535	100.20	\$18,830,539.41
Total Ending Balance as of 1/31/2021 - Short-Term Portfolio				\$18,830,539.41

Grand Total \$18,832,495.70

City of East Point
 Gen Fund, T-splst and Enterprise funds
 Projected Ending Fund Balance
 31-Jan-21
 Unaudited Projected Fund Balance

	<u>General Fund</u>	<u>Electric</u>	<u>MCT</u>	<u>Total</u>	<u>Water & Sewer</u>	<u>Storm Water</u>	<u>Solid Waste</u>	<u>T-SPLOST</u>
Revenues	\$ 30,970,741	\$ 27,175,062		\$ 27,175,062	\$ 12,415,286	\$ 2,329,756	\$ 2,617,475	\$ 3,899,032
Interest and Other	-	-	5,882	5,882	-	-	-	-
	<u>30,970,741</u>	<u>27,175,062</u>	<u>5,882</u>	<u>27,180,945</u>	<u>12,415,286</u>	<u>2,329,756</u>	<u>2,617,475</u>	<u>3,899,032</u>
Expenditures	22,818,597	27,722,377	-	27,722,377	16,246,335	714,078	3,552,951	2,382,144
Revenues over (under) Expenditures	8,152,144	(547,315)	5,882	(541,433)	16,246,335	1,615,678	(935,476)	1,516,888
Transfers in	-	-	-	-	-	-	-	-
Transfers out	-	-	-	-	-	-	-	-
Net change	8,152,144	(547,315)	5,882	(541,433)	16,246,335	1,615,678	(935,476)	1,516,888
Ending Fund Balance(Deficit)-6-30-2020	<u>28,707,861</u>	<u>20,922,854</u>	<u>15,454,574</u>	<u>36,377,428</u>	<u>23,001,873</u>	<u>6,479,423</u>	<u>(4,750,446)</u>	<u>8,644,218</u>
Ending Fund Balance (Deficit) -January 2021	<u>\$ 36,860,005</u>	<u>\$ 20,375,539</u>	<u>\$ 15,460,456</u>	<u>\$ 35,835,995</u>	<u>\$ 39,248,208</u>	<u>\$ 8,095,101</u>	<u>\$ (5,685,922)</u>	<u>\$ 10,161,106</u>
Cash Balance	21,602,306	10,205,189			-	7,019,669	-	9,638,858