

**CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
3/31/2021 (Unaudited)**



FUND 100 General Fund	Mar-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Taxation	\$ 26,737,738	\$ 29,327,000	\$ (2,589,262)	91%
Licenses and Permits	1,787,598	2,750,194	(962,596)	65%
General Government	191,438	450,922	(259,484)	42%
Fines & Forfeitures	289,612	515,488	(225,876)	56%
Miscellaneous Revenue	1,120,651	972,785	147,866	115%
Other Financing Sources	7,352,515	13,248,856	(5,896,341)	55%
Total Revenue	\$ 37,479,552	\$ 47,265,245	\$ (9,785,694)	79%
EXPENDITURES				
Personal Service and Emp Benefit	\$ 21,603,660	\$ 34,920,403	\$ (13,316,743)	62%
Purchased Service	2,540,201	3,764,413	(1,224,212)	67%
Supplies	530,944	1,347,311	(816,367)	39%
Capital Outlays	-	-	-	0%
Indirect Cost	1,088,898	1,463,691	(374,793)	74%
Other Cost	1,213,813	1,612,550	(398,737)	75%
Debt Service	233,281	678,016	(444,735)	34%
Other Financing Uses	1,808,215	3,445,494	(1,637,279)	52%
Total Expenditures	\$ 29,019,012	\$ 47,231,878	\$ (18,212,866)	61%
Excess of Revenue (Expenditures)	\$ 8,460,541	\$ 33,367	\$ 8,427,174	

**CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
3/31/2021 (Unaudited)**



FUND 505 Water & Sewer Fund	Mar-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Water & Sewer System	\$ 8,846,904	\$ 11,710,915	\$ (2,864,011)	76%
Sewer linked to Water	5,900,760	7,628,405	(1,727,645)	77%
General Government	558,738	6,929,690	(6,370,952)	8%
Total Revenue	\$ 15,306,402	\$ 26,269,010	\$ (10,962,608)	58%
EXPENSES				
Personal Serv and Emp Benefit	\$ 2,853,367	3,867,569	\$ (1,014,202)	74%
Purchases Service	2,820,240	5,988,000	(3,167,760)	47%
Supplies	438,610	826,980	(388,370)	53%
Capital Outlays	1,796,358	4,582,143	(2,785,785)	39%
Indirect Cost Allocation	3,284,922	4,379,897	(1,094,975)	75%
Other Cost	1,201	74,000	(72,799)	2%
Debt Service	2,930,631	3,920,921	(990,290)	75%
Other Financing Uses	1,929,868	2,575,000	(645,132)	75%
Total Expenses	\$ 16,055,198	\$ 26,214,510	\$ (10,159,312)	61%
Excess of Revenue (Expenses)	\$ (748,796)	\$ 54,500	\$ (803,296)	

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
3/31/2021 (Unaudited)



FUND 510 Electric	Mar-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Electric System	\$ 30,130,926	\$ 42,380,466	\$ (12,249,540)	71%
General Government	3,995,492	5,549,182	(1,553,690)	72%
Miscellaneous Revenue	187,180	637,500	(450,320)	29%
Total Revenue	\$ 34,313,598	\$ 48,567,148	\$ (14,253,550)	71%
EXPENSES				
Personal Serv and Emp Benefit	\$ 2,299,441	3,088,862	\$ (789,421)	74%
Purchases Service	503,957	1,131,750	(627,793)	45%
Supplies	379,897	488,100	(108,203)	78%
Capital Outlays	2,563,601	3,245,000	(681,399)	79%
Indirect Cost Allocation	3,123,257	4,156,342	(1,033,085)	75%
Other Cost	321,730	400,000	(78,270)	80%
Debt Service	-	81,540	81,540	0%
Other Financing Uses	2,123,947	2,850,094	726,147	75%
Wholesale Power Purchase	23,366,559	31,828,822	8,462,263	73%
Total Expenses	\$ 34,682,388	\$ 47,270,510	\$ (12,588,122)	73%
Excess of Revenue (Expenses)	\$ (368,790)	\$ 1,296,638	\$ (1,665,428)	

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
3/31/2021 (Unaudited)



FUND 520 Storm Water Utility Fund	Mar-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Storm Water	\$ 2,400,249	\$ 2,800,000	\$ (399,751)	86%
Other Financing Sources		-	-	0%
Total Revenue	\$ 2,400,249	\$ 2,800,000	\$ (399,751)	86%
EXPENSES				
Personal Serv and Emp Benefit	\$ 301,117	430,041	\$ (128,924)	70%
Purchases Service	77,457	640,450	(562,993)	12%
Supplies	3,957	5,200	(1,243)	76%
Capital Outlays	-	1,090,000	(1,090,000)	0%
Indirect Cost Allocation	171,205	228,273	(57,068)	75%
Other Cost	-	-	-	0%
Debt Service	-	235,854	(235,854)	0%
Other Financing Uses	94,581	126,108	(31,527)	75%
Total Expenses	\$ 648,317	\$ 2,755,926	\$ (2,107,609)	24%
Excess of Revenue (Expenses)	\$ 1,751,932	\$ 44,074	\$ 1,707,858	

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
3/31/2021 (Unaudited)



FUND 540 Solid Waste Fund	Mar-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Sewer Linked to Water	\$ -	\$ 225,200	\$ (225,200)	0%
General Government	311,282	1,419,000	(1,107,718)	22%
Garbage Sanitation	3,046,947	4,601,500	(1,554,553)	66%
Miscellaneous Revenue	1,519	-	1,519	0%
Other Financing Sources	-	-	-	0%
Total Revenue	\$ 3,359,748	\$ 6,245,700	\$ (2,885,952)	54%
EXPENSES				
Personal Serv and Emp Benefit	\$ 1,198,880	1,833,161	\$ (634,281)	65%
Purchases Service	1,010,209	1,265,650	(255,441)	80%
Supplies	9,191	30,700	(21,509)	30%
Capital Outlays	37,185	125,000	(87,815)	30%
Indirect Cost Allocation	590,797	787,729	(196,932)	75%
Other Cost	(556)	-	(556)	0%
Debt Service	149,951	685,057	(535,106)	22%
Other Financing Uses	1,237,175	1,678,572	(441,397)	74%
Total Expenses	\$ 4,232,832	\$ 6,405,869	\$ (2,173,037)	66%
Excess of Revenue (Expenses)	\$ (873,085)	\$ (160,169)	\$ (712,916)	

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
3/31/2021 (Unaudited)



FUND 365 PUBLIC WORKS/TSPLOST	Mar-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Intergovernmental Revenue	\$ 4,902,486	5,585,555.00	\$ (683,069)	88%
Investment Income		4,500	(4,500)	0%
Other Financing Sources	-	3,507,123	(3,507,123)	0%
Total Revenue	\$ 4,902,486	\$ 9,097,178	\$ (4,194,692)	54%
EXPENSES				
Personal Serv and Emp Benefit	-	-	-	0%
Purchases Service	8,288.0	180,000.0	(171,712.0)	5%
Supplies	-	-	-	0%
Capital Outlays	2,939,255.2	8,917,178.0	(5,977,922.8)	33%
Indirect Cost Allocation	-	-	-	0%
Other Financing Uses	-	-	-	0%
Total Expenses	\$ 2,947,543	\$ 9,097,178	\$ (6,149,635)	32%
Excess of Revenue (Expenses)	\$ 1,954,942	\$ -	\$ 1,954,942	

CITY OF EAST POINT
SUMMARY OF REVENUES & EXPENDITURES
FOR THE PERIOD ENDING
3/31/2021 (Unaudited)



FUND 375 50 WORST PROPERTIES	Mar-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
REVENUE				
Other Financing Sources	\$ 375,000	\$ 360,000	\$ 15,000	104%
Miscellaneous Revenue	65,056	75,000	(9,944)	87%
Total Revenue	\$ 440,056	\$ 435,000	\$ 5,056	101%
EXPENSES				
Personal Serv and Emp Benefit	\$ 117,518	92,279	\$ 25,239	127%
Purchases Service	150,344	255,250	(104,906)	59%
Supplies	5,604	17,000	(11,396)	33%
Capital Outlays	-	-	-	0%
Indirect Cost Allocation	-	-	-	0%
Other Financing Uses	-	5,440	(5,440)	0%
Total Expenses	\$ 273,467	\$ 369,969	\$ (96,502)	74%
Excess of Revenue (Expenses)	\$ 166,590	\$ 65,031	\$ 101,559	

CITY OF EAST POINT
STATEMENT OF REVENUES & EXPENDITURES ALL FUNDS
FOR THE PERIOD ENDING
3/31/2021 (Unaudited)



ACCOUNT DESCRIPTION	Mar-21 Current Month	Mar-20 Prior Year Month	FY 2021 Current YTD Actual	FY 2021 Current Budget	Variance Current Yr - Current Budget	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
General Fund	\$ 3,759,456	\$ 3,683,700	\$ 37,479,552	\$ 47,265,245	\$ 9,785,693	\$ 40,132,035	\$ 48,148,057
Condemned Fund	-	4,794	70,264	410,600	340,336	204,990	400,400
E-911 Fund	197,220	98,610	1,329,510	1,733,320	403,810	1,321,021	1,576,020
Restricted Grants Fund	69,083	-	2,769,359	13,910,126	11,140,767	589,071	16,357,111
Grants Fund	-	-	78,503	361,820	283,317	-	402,565
Spec. Rev Bond-TAD2015	-	-	4,029,237	3,807,000	(222,237)	3,605,895	3,707,000
Hotel/Motel Fund	227,291	384,221	1,717,906	4,654,475	2,936,569	3,589,446	5,200,000
TAD Corridors Fund	24,271	7,965	505,541	88,500	(417,041)	111,395	177,000
Government Center	-	-	-	6,724,507	6,724,507	441,747	1,220,000
Cap Project Fund (GG)	-	-	-	4,438,476	4,438,476	-	3,725,811
TSPLOST	482,824	457,940	4,902,486	9,097,178	4,194,692	4,729,331	9,662,081
50 Worst Properties	45,567	48,165	440,056	435,000	(5,056)	506,040	480,000
City Hall	-	-	545,935	725,000	179,065	37,075	-
Water & Sewer Fund	1,783,830	1,587,713	15,306,402	26,269,010	10,962,608	16,162,072	26,658,700
Electric	3,418,024	3,560,873	34,313,598	48,567,148	14,253,550	36,749,421	51,360,800
Storm Water Utility Fund	31,583	26,716	2,400,249	2,800,000	399,751	2,417,980	2,736,632
Solid Waste Fund	370,297	298,824	3,359,748	6,245,700	2,885,952	3,404,753	5,893,310
REVENUE	\$ 10,409,445	\$ 10,159,522	\$ 109,248,349	\$ 177,533,105	\$ 68,284,756	\$ 114,002,273	\$ 177,705,487
General Fund	3,181,008	3,260,670	29,019,012	47,231,878	18,212,866	29,355,550	47,393,372
Condemned Fund	2,312	15,730	93,625	405,000	311,375	116,078.89	246,474
E-911 Fund	78,406	85,362	866,705	1,656,860	790,155	839,601.59	1,433,179
Restricted Grants Fund	145,646	400,778	3,089,387	13,829,126	10,739,738	1,117,211.00	15,656,910
Grants Fund	-	-	61,109	361,820	300,711	24,187.30	402,565
Spec. Rev Bond-TAD2015	-	-	3,756,421	2,863,500	(892,921)	3,682,084.06	2,863,500
Hotel/Motel Fund	314,459	265,342	1,173,493	4,654,475	3,480,982	2,380,187.77	4,795,000
TAD Corridors Fund	-	30,750	564,500	64,500	(500,000)	64,500.00	62,800
Government Center	-	-	-	6,724,507	6,724,507	0.00	3,500,000
Cap Project Fund (GG)	-	280,936	636,236	4,438,476	3,802,240	2,217,741.38	12,481,014
TSPLOST	64,882	197,463	2,947,543	9,097,178	6,149,635	2,276,654.34	9,658,081
50 Worst Properties	13,331	60,626	273,467	369,969	96,502	355,799.28	522,549
City Hall	-	1,545	919,226	725,000	(194,226)	1,389,121.34	648,726
Water & Sewer Fund	1,958,716	1,609,120	16,055,198	26,214,510	10,159,312	16,776,034.08	32,058,610
Electric	3,513,509	3,598,601	34,682,388	47,270,510	12,588,122	33,848,456.70	51,878,696
Storm Water Utility Fund	99,696	148,239	648,317	2,755,926	2,107,609	1,107,889.14	4,225,548
Solid Waste Fund	405,672	428,612	4,232,832	6,405,869	2,173,037	4,445,100.52	6,172,383
EXPENDITURE	\$ 9,777,638	\$ 10,383,775	\$ 99,019,459	\$ 175,069,104	\$ 76,049,645	\$ 99,996,197	\$ 193,999,407
Excess Revenues (Expenditures)	\$ 631,807	\$ (224,252)	\$ 10,228,890	\$ 2,464,001	\$ (7,764,889)	\$ 14,006,076	\$ (16,293,920)

CITY OF EAST POINT
 BUDGET TO ACTUAL
 GENERAL FUND EXPENDITURES
 3/31/2021 (Unaudited)



ACCOUNT DESCRIPTION	Mar-21 Current Month Actuals	Mar-20 Prior Month Actuals	FY 2021 Current YTD Actuals	FY 2021 Current Budget	Variance Current Year	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
City Council & Committees	\$ 7,230	\$ 14,023	\$ 130,556	\$ 270,800	\$ 140,244	\$ 183,879	\$ 377,450
Ward --A--	2,681	3,212	43,851	49,448	5,597	18,897	34,966
Ward --A--At-Large	4,044	2,070	26,458	43,774	17,316	9,053	26,871
Ward --B--	2,450	3,495	27,773	63,848	36,075	16,398	30,397
Ward --B--At-Large	2,085	2,670	26,914	59,306	32,392	13,044	26,957
Ward --C--	3,313	2,273	25,732	48,518	22,786	8,816	30,531
Ward--C--At-Large	2,085	2,745	26,983	59,265	32,282	11,722	26,932
Ward --D--	2,727	1,801	22,281	48,366	26,085	7,828	30,347
Ward--D--At-Large	1,414	3,609	19,217	43,144	23,927	11,031	28,771
City Clerk	31,288	39,411	266,494	416,375	149,881	301,546	530,857
Mayor	8,995	11,095	90,808	203,137	112,329	54,795	179,167
City Manager	64,927	78,708	696,537	1,038,887	342,350	408,895	990,510
Public Art	6,939	-	54,854	64,875	10,021	-	-
Communications	27,369	38,765	264,946	356,260	91,314	122,392	334,294
Legal	111,884	128,194	1,807,046	2,504,021	696,975	469,893	1,774,780
Stormwater Restricted	-	-	-	-	-	-	120,000
Planning & Zoning	350	-	3,700	16,288	12,588	600	23,320
Finance Office	25,831	24,665	255,689	482,695	227,006	118,127	534,825
Accounting	75,387	77,431	713,155	1,109,100	395,945	448,519	858,599
Property Tax Division	14,396	16,044	141,032	243,517	102,485	87,838	201,077
Purchasing	34,603	50,484	421,494	599,808	178,314	284,227	703,780
Human Resources	35,294	54,227	465,203	623,605	158,402	279,693	726,988
Buildings & Grounds	107,202	124,598	1,108,389	1,638,646	530,257	560,224	1,563,920
Admin. Alloc.	-	-	545,725	-	(545,725)	-	500,000
Non Departmental	372,351	290,946	3,073,732	5,850,397	2,776,665	1,596,863	8,861,141
Municipal Court	59,010	74,388	604,415	843,076	238,661	398,901	859,893
Police Administration	796,230	940,842	7,553,792	13,409,266	5,855,474	5,068,344	12,964,844
Jail Division	83,270	98,234	909,368	1,609,489	700,121	534,584	1,402,421
Police Code Enforcement	38,829	32,873	357,722	529,981	172,259	131,316	372,831
Fire Administration	598,772	640,936	5,716,193	8,865,964	3,149,771	3,177,167	7,462,514
E-911 Communications	4,825	-	33,936	-	-	-	-
PW Administration	17,437	32,362	162,852	418,962	256,110	163,913	293,574
Roads & Drainages	386,538	205,077	1,133,113	1,778,981	645,868	511,903	1,353,114
Transportation	31,218	11,836	184,029	253,060	69,031	110,170	356,177
Storm Water Control	5,073	-	47,298	-	-	-	-
Customer Service	-	-	-	126,678	126,678	-	207,887
Parks & Recreation	4,632	23,935	39,856	347,391	307,535	202,639	441,873
Programs	42,883	34,007	350,906	499,571	148,665	194,979	605,096
Parks/Facilities	39,567	37,963	374,017	497,825	123,808	199,384	438,050
Inspections/Permit/P&Z	91,494	107,419	888,776	1,652,342	763,566	611,840	1,378,423
Economic Development	26,676	35,134	318,037	409,200	91,163	160,217	526,981
Main Street	9,708	15,202	86,135	156,012	69,877	57,295	205,938
General Fund	\$ 3,181,008	\$ 3,260,670	\$ 29,019,012	\$ 47,231,878	\$ 18,294,099	\$ 16,536,931	\$ 47,386,096

THE CITY OF EAST POINT
REVENUE ANALYSIS (Major Revenue Sources)

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	JUL FY21	JUL FY20	DIFFERENCE	AUG FY21	AUG FY20	DIFFERENCE	SEPT FY21	SEPT FY20	DIFFERENCE	OCT FY21	OCT FY20
L.O.S.T.	848,743	944,561	(95,818)	878,839	957,115	(78,276)	983,501	1,001,481	(17,980)	803,919	1,001,481
HOTEL MOTEL	155,769	473,261	(317,492)	203,300	392,403	(189,103)	213,816	489,338	(275,522)	169,580	405,859
TSPLOST	522,249	524,384	(2,135)	520,175	532,157	(11,982)	518,022	523,536	(5,514)	527,682	532,113
WATER AND SEWER	1,680,482	1,912,027	(231,545)	1,724,916	1,703,205	21,711	1,751,473	1,961,190	(209,717)	1,543,419	2,153,992
ELECTRIC	3,956,888	4,362,287	(405,400)	4,790,454	4,933,105	(142,651)	4,619,229	4,933,492	(314,263)	3,547,153	4,309,600
TOTAL REVENUES	7,164,130.10	8,216,520.00	(1,052,389.90)	8,117,685.20	8,517,984.94	(400,299.74)	8,086,041	8,909,038	(822,996)	6,591,753	8,403,045

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	JUL FY21	JUL FY20	DIFFERENCE	AUG FY21	AUG FY20	DIFFERENCE	SEPT FY21	SEPT FY20	DIFFERENCE	OCT FY21	OCT FY20
L.O.S.T.	848,743	944,561	(95,818)	1,727,582	1,901,676	(174,094)	2,711,083	2,903,156	(192,073)	3,515,002	3,904,637
HOTEL MOTEL	155,769	473,261	(317,492)	359,069	865,664	(506,595)	572,885	1,355,002	(782,117)	742,465	1,760,861
TSPLOST	522,249	524,384	(2,135)	1,042,424	1,056,541	(14,117)	1,560,446	1,580,077	(19,631)	2,088,128	2,112,190
WATER AND SEWER	1,680,482	1,912,027	(231,545)	3,405,398	3,615,232	(209,834)	5,156,871	5,576,422	(419,551)	6,700,290	7,730,414
ELECTRIC	3,956,888	4,362,287	(405,400)	8,747,342	9,295,392	(548,050)	13,366,571	14,228,884	(862,313)	16,913,724	18,538,484
TOTAL REVENUES	7,164,130.10	8,216,520.00	(1,052,389.90)	15,281,815.30	16,734,504.94	(1,452,689.64)	23,367,857	25,643,543	(2,275,686)	29,959,610	34,046,587

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	OCT FY21	OCT FY20
REAL PROPERTY	1,076,653	1,563,675
PERSONAL PROPERTY	66,259	120,955
TOTAL REVENUES	1,142,913	1,684,630

THE CITY OF EAST POINT
REVENUE ANALYSIS (Major Revenue Sources)

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	DIFFERENCE	NOV FY21	NOV FY20	DIFFERENCE	Dec FY21	Dec FY20	DIFFERENCE	Jan FY21	Jan FY20	DIFFERENCE	Feb FY21	Feb FY20	DIFFERENCE	Mar FY21	Mar FY20	DIFFERENCE
L.O.S.T.	(197,562)	967,340	998,404	(31,064)	920,913	967,699	(46,786)	1,115,488	1,157,710	(42,222)	878,399	910,461	(32,062)	840,467	1,119,221	(278,754)
HOTEL MOTEL	(236,279)	197,522	464,577	(267,055)	192,632	298,639	(106,007)	208,487	329,125	(120,638)	149,509	352,023	(202,514)	227,291	384,221	(156,930)
TSPLOST	(4,431)	580,653	532,113	48,540	546,626	515,951	30,675	683,625	626,224	57,401	520,630	484,350	36,280	482,824	457,940	24,884
WATER AND SEWER	(610,573)	1,598,496	1,667,234	(68,738)	1,541,222	1,714,639	(173,417)	1,911,860	1,619,552	292,308	1,770,704	1,842,521	(71,817)	1,783,830	1,587,713	196,117
ELECTRIC	(762,447)	3,130,573	3,655,252	(524,679)	3,594,402	3,722,620	(128,218)	3,534,622	3,500,570	34,052	3,722,253	3,771,622	(49,369)	3,418,024	3,560,873	(142,849)
TOTAL REVENUES	(1,811,292)	6,474,584	7,317,580	(842,996)	6,795,794	7,219,548	(423,754)	7,454,082	7,233,180	220,901	7,041,495	7,360,977	(319,482)	6,752,436	7,109,968	(357,532)

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	DIFFERENCE	NOV FY21	NOV FY20	DIFFERENCE	Dec FY21	Dec FY20	DIFFERENCE	Jan FY21	Jan FY20	DIFFERENCE	Feb FY21	Feb FY20	DIFFERENCE	Mar FY21	Mar FY20	DIFFERENCE
L.O.S.T.	(389,635)	4,482,343	4,903,041	(420,699)	5,403,256	5,870,741	(467,485)	6,518,744	7,028,450	(509,707)	7,397,143	7,938,911	(541,769)	8,237,610	9,058,132	(820,523)
HOTEL MOTEL	(1,018,396)	939,987	2,225,438	(1,285,451)	1,132,619	2,524,077	(1,391,458)	1,341,106	2,853,202	(1,512,096)	1,490,615	3,205,225	(1,714,610)	1,717,906	3,589,446	(1,871,540)
TSPLOST	(24,062)	2,668,781	2,644,303	24,478	3,215,407	3,160,254	55,153	3,899,032	3,786,478	112,554	4,419,662	4,270,828	148,834	4,902,486	4,728,768	173,718
WATER AND SEWER	(1,030,124)	8,298,786	9,397,648	(1,098,862)	9,840,008	11,112,287	(1,272,279)	11,751,868	12,731,839	(979,971)	13,522,572	14,574,360	(1,051,788)	15,306,402	16,162,073	(855,671)
ELECTRIC	(1,624,760)	20,044,297	22,193,736	(2,149,439)	23,638,699	25,916,356	(2,277,657)	27,173,321	29,416,926	(2,243,605)	30,895,574	33,188,548	(2,292,974)	34,313,598	36,749,421	(2,435,823)
TOTAL REVENUES	(4,086,977)	36,434,194	41,364,167	(4,929,973)	43,229,989	48,583,716	(5,353,727)	50,684,070	55,816,896	(5,132,826)	57,725,565	63,177,873	(5,452,308)	64,478,001	70,287,841	(5,809,840)

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	DIFFERENCE	NOV FY21	NOV FY20	DIFFERENCE	Dec FY21	Dec FY20	DIFFERENCE	Jan FY21	Jan FY20	DIFFERENCE	Feb FY21	Feb FY20	DIFFERENCE	Mar FY21	Mar FY20	DIFFERENCE
REAL PROPERTY	(487,022)	10,866,896	8,132,019	(2,734,877)	12,116,563	10,162,939	1,953,624	11,098,504	10,450,920	647,584	10,452,681	9,678,652	774,029	11,566,049	9,815,339	1,750,710
PERSONAL PROPERTY	(54,695)	904,451	1,103,543	(199,092)	1,354,867	1,929,730	(574,863)	1,425,861	1,943,405	(517,544)	1,439,475	2,105,192	(665,717)	1,444,115	2,115,428	(671,313)
TOTAL REVENUES	(541,717)	11,771,347	9,235,562	(2,535,785)	13,471,430	12,092,669	1,378,760	12,524,365	12,394,325	130,041	11,892,156	11,783,844	108,312	13,010,164	11,930,767	1,079,397

City of East Point
Major Revenue Trends
3/22/2021

L.O.S.T.					
Month Collected	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 964,461			
Feb-20	Jan-20	\$ 1,157,710	\$ 193,249	Normal decrease after holiday	
Mar-20	Feb-20	\$ 910,461	\$ (247,249)	Due to the stimulus and the additional amt. provided in	
Apr-20	Mar-20	\$ 853,366	\$ (57,096)	Unemployment benefits, the City has not realized	
May-20	Apr-20	\$ 784,776	\$ (68,589)	The full impact of COVID-19 on Sales Tax Revenue.	
May-20	May-20	\$ 674,319	\$ (110,457)	Full impact of COVID-12 expected Jun or July 2020	
Jun-20	Jun-20	\$ 748,115	\$ 73,796		10.94%
Jul-20	Jul-20	\$ 848,743	\$ 100,628		13.45%
Aug-20	Aug-20	\$ 878,839	\$ 30,096		3.55%
Sep-20	Sep-20	\$ 983,501	\$ 104,662		11.91%
Oct-20	Oct-20	\$ 803,919	\$ (179,582)		-18.26%
Nov-20	Nov-20	\$ 967,340	\$ 163,421		20.33%
Dec-20	Dec-20	\$ 920,913	\$ (46,427)		-4.80%
Jan-21	Jan-21	\$ 1,115,488	\$ 194,575		21.13%
Feb-21	Feb-21	\$ 878,399	\$ (237,089)		-21.25%
Mar-21	Mar-21	\$ 840,467	\$ (37,932)		-4.32%
Total		\$ 14,330,817			

T.S.P.L.O.S.T.					
Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 514,157			
Feb-20	Jan-20	\$ 634,242	\$ 120,085	Full impact of COVID-12 expected Jun or July 2020	
Mar-20	Feb-20	\$ 484,350	\$ (149,892)	when airline impact is fully disclosed through reporting.	
Apr-20	Mar-20	\$ 457,940	\$ (26,410)		
May-20	Apr-20	\$ 454,955	\$ (2,985)		
May-20	May-20	\$ 422,091	\$ (32,864)		
Jun-20	Jun-20	\$ 462,791	\$ 40,700		9.64%
Jul-20	Jul-20	\$ 522,249	\$ 59,458		12.85%
Aug-20	Aug-20	\$ 520,175	\$ (2,074)		-0.40%
Sep-20	Sep-20	\$ 518,022	\$ (2,153)		-0.41%
Oct-20	Oct-20	\$ 527,682	\$ 9,661		1.86%
Nov-20	Nov-20	\$ 580,653	\$ 52,971		10.04%
Dec-20	Dec-20	\$ 546,626	\$ (34,027)		-5.86%
Jan-21	Feb-21	\$ 683,625	\$ 136,999		25.06%
Feb-21	Mar-21	\$ 520,630	\$ (162,995)		-23.84%
Mar-21	Apr-21	\$ 482,824	\$ (37,806)		-7.26%
Total		\$ 8,333,012			

Utility Billing - Water					
Month Billed	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20		\$ -		
Mar-20	Feb-20	\$ 1,842,521	\$ 1,842,521		
Apr-20	Mar-20	\$ 1,587,638	\$ (254,883)	Billing based tiers. Therefore, impact is less in	
May-20	Apr-20	\$ 1,538,649	\$ (48,989)	April when flat rates applied. Also, more people.	
Jun-20	May-20	\$ 1,324,510	\$ (214,138)		
Jul-20	Jun-20	\$ 1,485,587	\$ 161,076	At home using water	12.16%
Aug-20	Jul-20	\$ 1,553,020	\$ 67,433		4.54%
Sep-20	Aug-20	\$ 1,751,473	\$ 198,453		12.78%
Oct-20	Sep-20	\$ 1,843,419	\$ 91,946		5.25%
Nov-20	Dec-20	\$ 1,598,496	\$ (244,923)		-13.29%
Dec-20	Jan-21	\$ 1,912,985	\$ 314,489		19.67%
Jan-21	Feb-21	\$ 1,911,860	\$ (1,125)		-0.06%
Feb-21	Mar-21	\$ 1,770,704	\$ (141,156)		-7.38%
Mar-21	Apr-21	\$ 1,783,830	\$ 13,126		
Total		\$ 21,904,692			

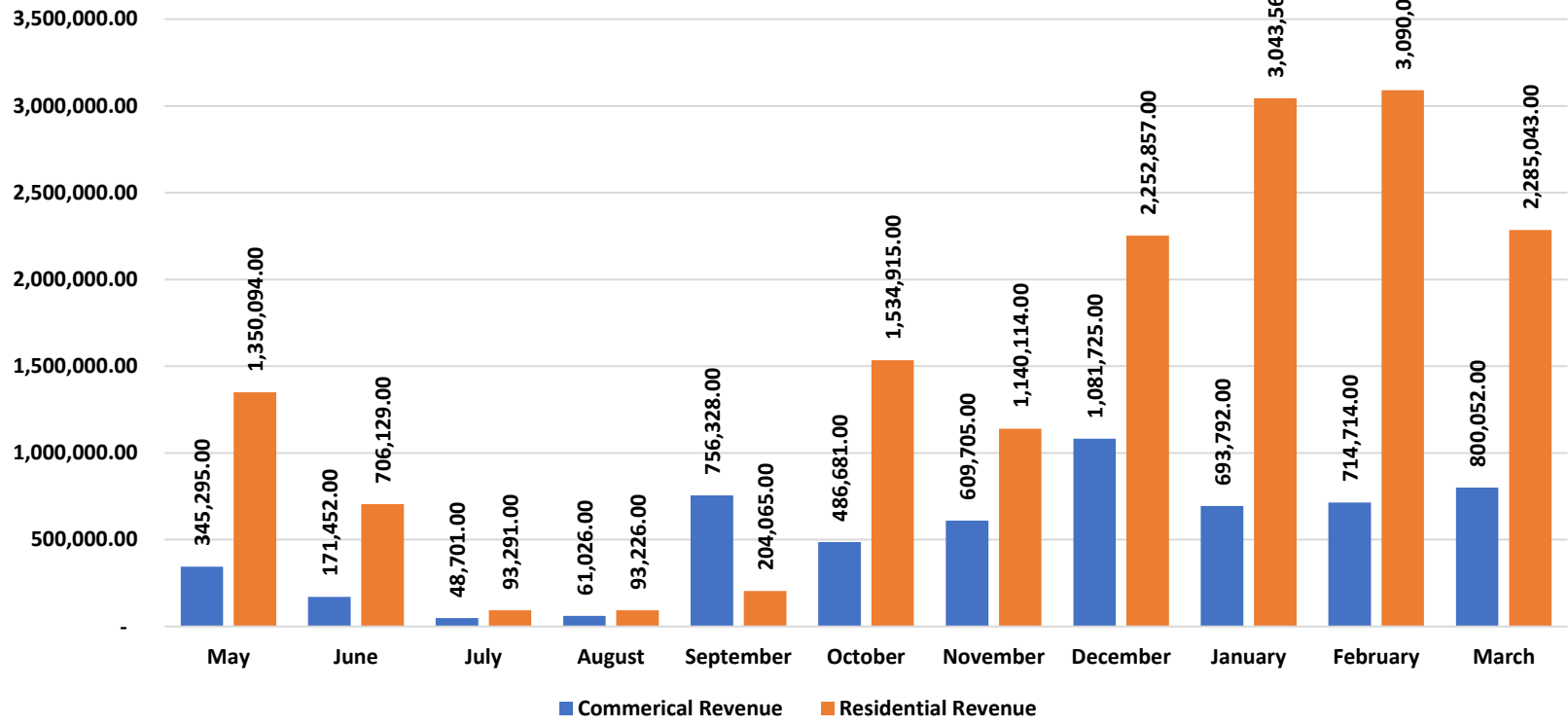
Utility Billing - Electric

Month Billed	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ -	\$ -		
Mar-20	Feb-20	\$ 3,771,622	\$ 3,771,622		
Apr-20	Mar-20	\$ 3,560,873	\$ (210,749)	Business closed mid month.	
May-20	Apr-20	\$ 3,142,731	\$ (418,142)	Full impact to include residential customers moving	
Jun-20	May-20	\$ 2,785,187	\$ (357,544)		
Jul-20	Jun-20	\$ 3,909,693	\$ 1,124,506		40.37%
Aug-20	Jul-20	\$ 4,610,117	\$ 700,423		17.92%
Sep-20	Aug-20	\$ 4,619,229	\$ 9,113		0.20%
Oct-20	Sep-20	\$ 3,547,153	\$ (1,072,076)		-23.21%
Nov-20	Dec-20	\$ 3,130,573	\$ (416,580)		-11.74%
Dec-20	Jan-21	\$ 3,594,402	\$ 463,829		14.82%
Jan-21	Feb-21	\$ 3,626,729	\$ 32,327		0.90%
Feb-21	Mar-21	\$ 3,722,253	\$ 95,524		2.63%
Mar-21	Apr-21	\$ 3,418,024	\$ (304,229)		-8.17%
Total		\$ 47,438,586			

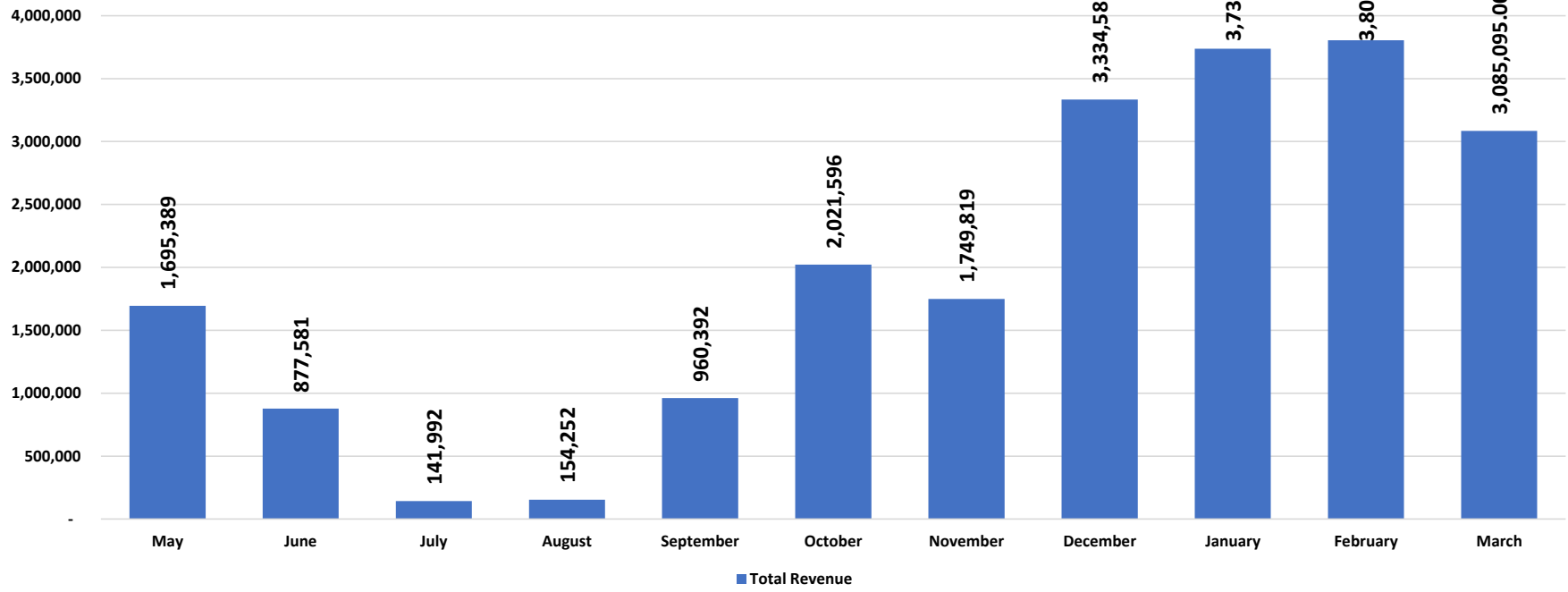
Hotel/Motel

Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ 352,023	\$ 352,023		
Mar-20	Feb-20	\$ 384,221	\$ 32,199		
Apr-20	Mar-20	\$ 241,210	\$ (143,012)		
May-20	Apr-20	\$ 53,773	\$ (187,437)		
Jun-20	May-20	\$ 51,854	\$ (1,919)		
Jul-20	Jun-20	\$ 155,769	\$ 103,915		200.40%
Aug-20	Jul-20	\$ 203,300	\$ 47,531		30.51%
Sep-20	Aug-20	\$ 213,816	\$ 10,516		5.17%
Oct-20	Sep-20	\$ 169,580	\$ (44,236)		-20.69%
Nov-20	Dec-20	\$ 197,522	\$ 27,942		16.48%
Dec-20	Jan-21	\$ 72,349	\$ (125,173)		-63.37%
Jan-21	Feb-21	\$ 208,487	\$ 136,138		188.17%
Feb-21	Mar-21	\$ 149,509	\$ (58,978)		-28.29%
Mar-21	Apr-21	\$ 227,291	\$ 77,782		52.02%
Total		\$2,680,704.10			

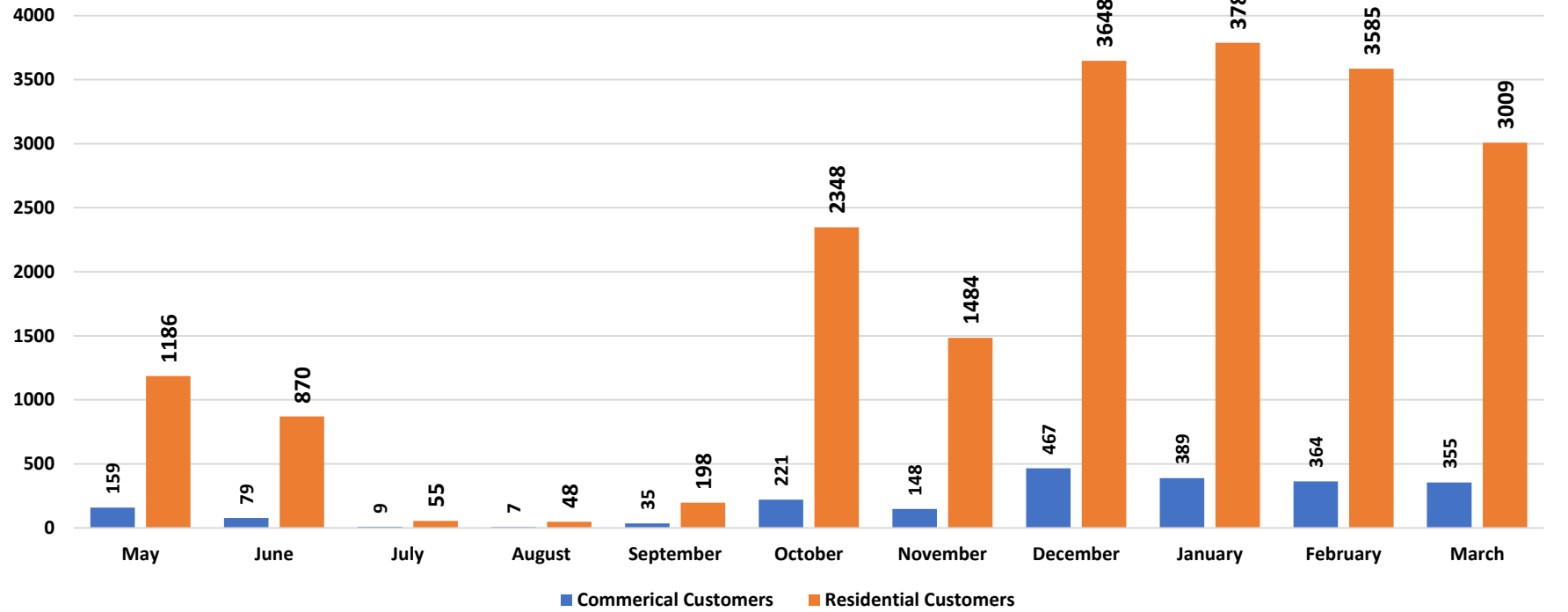
THE CITY OF EAST POINT
Commerical vs. Residential
Cut-Off List Revenues



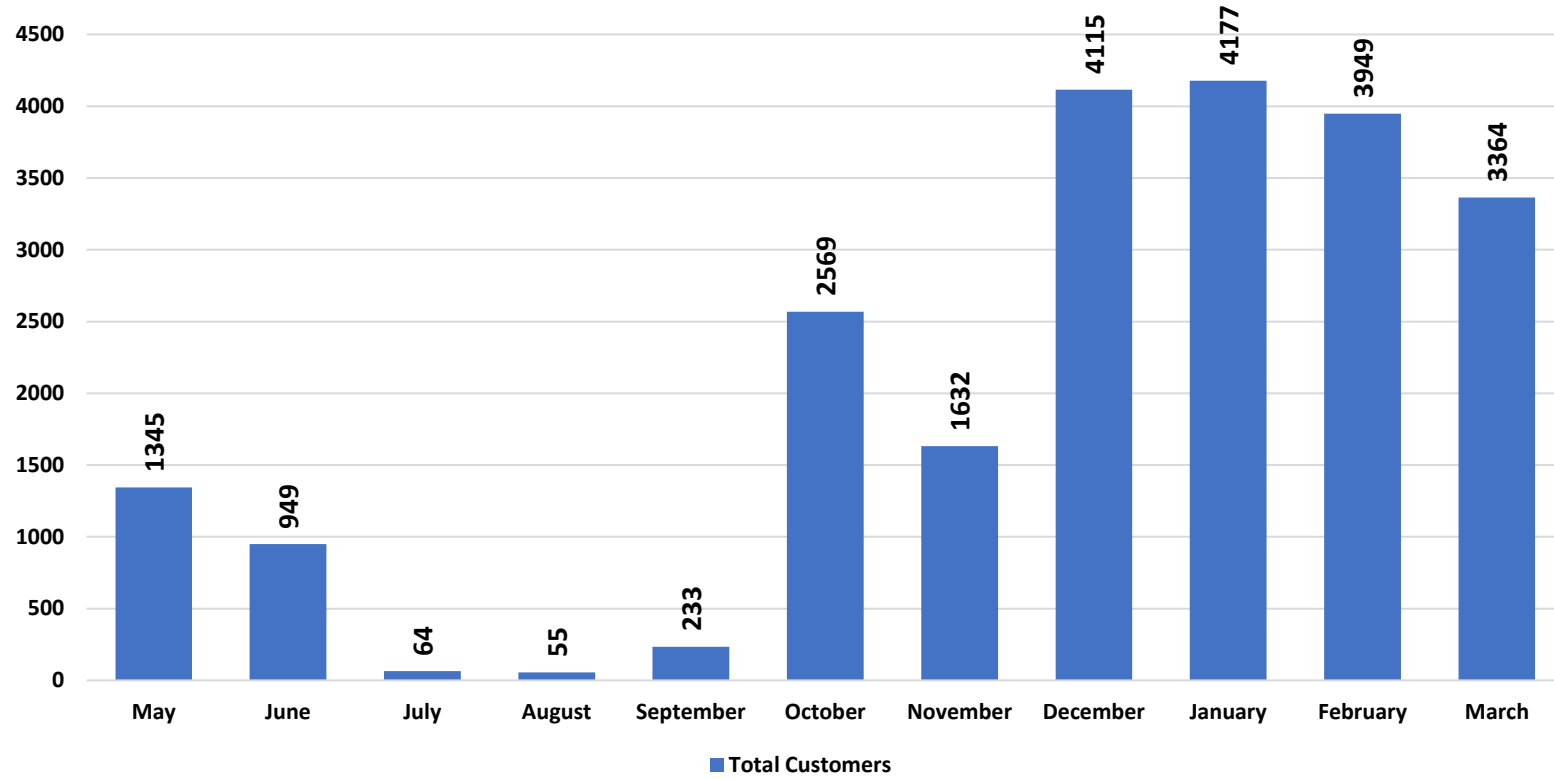
THE CITY OF EAST POINT
Total Cut-Off List Revenue



THE CITY OF EAST POINT
Cut-Off List Customers (By Type)



THE CITY OF EAST POINT
Total Cut-Off List Customers



Municipal Competitive Trust

MONTHLY ACTIVITY STATEMENT

FROM: 03/01/2021 TO: 03/31/2021

CITY OF EAST POINT
ATTN: DEANA HOLIDAY INGRAHAM
2777 EAST POINT STREET
EAST POINT GA 30344-5906

Intermediate Portfolio

Account	Transaction	Shares	Price	Amount
FLEXIBLE OPERATING ACCOUNT				
	Balance Forward - February 28, 2021	19.56	99.68	\$1,949.84
03/31/2021	DIVIDENDS AT 0.0235	0.005	99.45	\$0.46
	Ending Balance - March 31, 2021	19.57	99.45	\$1,945.84

Short-Term Portfolio

Account	Transaction	Shares	Price	Amount
FLEXIBLE OPERATING ACCOUNT				
	Balance Forward - February 28, 2021	187,934.46	100.20	\$18,831,032.69
03/31/2021	DIVIDENDS AT 0.002725	5.111	100.20	\$512.12
	Ending Balance - March 31, 2021	187,939.57	100.20	\$18,831,544.81

City of East Point
 Gen Fund, T-splst and Enterprise funds
 Projected Ending Fund Balance
 3/31/2021 (unaudited)

Unaudited Projected Fund Balance

	<u>General Fund</u>	<u>Electric</u>	<u>MCT</u>	<u>Total</u>	<u>Water & Sewer</u>	<u>Storm Water</u>	<u>Solid Waste</u>	<u>T-SPLOST</u>
Revenues	\$ 37,479,546	\$ 34,313,202		\$ 34,313,202	\$ 15,306,737	\$ 2,400,249	\$ 3,359,934	\$ 4,902,486
Interest and Other	-	-	644	644	-	-	-	-
	<u>37,479,546</u>	<u>34,313,202</u>	<u>644</u>	<u>34,313,846</u>	<u>15,306,737</u>	<u>2,400,249</u>	<u>3,359,934</u>	<u>4,902,486</u>
Expenditures	29,019,012	35,425,976	-	35,425,976	20,024,683	906,806	4,468,763	2,947,543
Revenues over (under) Expenditures	<u>8,460,535</u>	<u>(1,112,774)</u>	<u>644</u>	<u>(1,112,130)</u>	<u>(4,717,947)</u>	<u>1,493,443</u>	<u>(1,108,829)</u>	<u>1,954,942</u>
Transfers in	-	-	-	-	-	-	-	-
Transfers out	-	-	-	-	-	-	-	-
Net change	<u>8,460,535</u>	<u>(1,112,774)</u>	<u>644</u>	<u>(1,112,130)</u>	<u>(4,717,947)</u>	<u>1,493,443</u>	<u>(1,108,829)</u>	<u>1,954,942</u>
Ending Fund Balance(Deficit)-6-30-2020 P-16	<u>28,707,861</u>	<u>20,922,854</u>	<u>15,454,574</u>	<u>36,377,428</u>	<u>23,001,873</u>	<u>6,479,423</u>	<u>(4,750,446)</u>	<u>8,644,218</u>
Ending Fund Balance (Deficit) -March 2021	<u>\$ 37,168,396</u>	<u>\$ 19,810,080</u>	<u>\$ 15,455,218</u>	<u>\$ 35,265,298</u>	<u>\$ 18,283,926</u>	<u>\$ 7,972,866</u>	<u>\$ (5,859,275)</u>	<u>\$ 10,599,160</u>
Cash Balance	22,261,479	10,081,756			288,733.84	6,943,451	-	10,129,679